

22 January 2026

India | Equity Research | Results Update

Himadri Speciality Chemical

Speciality Chemicals

New capacity addition to aid volumes in FY27

Himadri Specialty Chemical (Himadri)'s Q3FY26 volume rose 11.3% YoY while EBITDA/kg declined 1.3% YoY to INR15.9, likely owing to pressure on specialty carbon black spreads. Himadri is undergoing the next round of capacity addition – coal tar distillates by +20% to 600ktpa, carbon black by +40% to 250ktpa and specialty oil products. The company has seen initial revenue in Birla Tyres, and may expand products/distribution in coming quarters. Other capex, including LFP facility, is progressing as scheduled while we await the announcement for capex in anode materials. We cut our EBITDA estimates by 5–7% for FY26/27 and SoTP-based TP to INR 470 (from INR 500) as we lower the EV/EBITDA multiple to 12x (from 16x) for its core business while rolling over valuations to FY28E. Retain **HOLD**.

Volume up 11.3% YoY; gross profit/kg up 5.3% YoY to INR 28.9

Revenue rose 3.8% YoY (+10.5% QoQ) to INR 11.8bn, volume expanded 11.3% YoY (12.9% QoQ) to 153kte while realisation dipped 6.8% YoY (2.1% QoQ) to INR 77.4/kg. The lower increase in revenue could be attributed to lower input cost, which has been passed on to customers. COGS/kg was down 12.7% YoY (0.8% QoQ) to INR 48.4. Gross profit was up 17.2% YoY, at INR 4.4bn, on higher contribution of value-added products and more value from coal-oil distillates. Gross profit/kg was up 5.3% YoY to INR 28.9, albeit slightly weaker sequentially, down 4.2% QoQ. Himadri has increased the sale of refined naphthalene, specialty carbon black and improved waste recovery, which is helping grow profitability.

Himadri has started shipping liquid coal tar pitch to the Middle East from the Mangalore port since Nov'25, marking its foray into the exports market. This should open up access to a large market and help grow volumes. Domestic liquid coal tar pitch market is unlikely to grow due to limited aluminium capacity addition.

EBITDA/kg declined 1.3% YoY/7.7% QoQ to INR 15.9. EBITDA grew 9.8% YoY/4.2% QoQ to INR 2.4bn. Net profit grew 35.3% YoY/8.8% QoQ to INR 1.9bn due to higher other income, which surged 3.9x YoY. Other expenses rose 23% YoY to INR 1.5bn while D&A was up 15.5% YoY to INR 176mn.

Expanding speciality product portfolio

Himadri is setting up a facility, with capex of INR 1.2bn (commercialisation by Q2FY27), that would enhance its speciality products portfolio with the introduction of anthraquinone and carbazole, which shall be forward integration for its coal tar distillates. Likely asset turnover is 1.8–2x, and it should help gross profit/kg further.

Financial Summary

Y/E March (INR mn)	FY25A	FY26E	FY27E	FY28E
Net Revenue	46,126	47,357	63,815	82,090
EBITDA	8,542	9,085	10,887	12,029
EBITDA Margin (%)	18.5	19.2	17.1	14.7
Net Profit	5,556	7,022	8,316	8,569
EPS (INR)	11.3	14.2	16.9	17.4
EPS % Chg YoY	35.0	26.3	18.4	3.0
P/E (x)	40.1	31.7	26.8	26.0
EV/EBITDA (x)	25.7	23.9	20.6	18.8
RoCE (%)	14.3	14.4	14.5	13.0
RoE (%)	16.4	17.3	17.4	15.3

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Market Data

Market Cap (INR)	228bn
Market Cap (USD)	2,484mn
Bloomberg Code	HSCH IN
Reuters Code	HIMD.BO
52-week Range (INR)	546 /351
Free Float (%)	47.0
ADTV-3M (mn) (USD)	6.7

Price Performance (%)	3m	6m	12m
Absolute	(3.5)	(11.5)	(14.7)
Relative to Sensex	(0.5)	(11.2)	(22.7)

ESG Score	2024	2025	Change
ESG score	69.2	73.4	4.2
Environment	53.9	61.3	7.4
Social	80.5	84.6	4.1
Governance	75.9	77.3	1.4

Note - Score ranges from 0 - 100 with a higher score indicating higher ESG disclosures.

Source: SES ESG, I-sec research

Earnings Revisions (%)	FY26E	FY27E
Revenue	(15.4)	(7.6)
EBITDA	(7.0)	(5.0)
EPS	(0.5)	2.3

Previous Reports

19-07-2025: [Q1FY26 results review](#)

30-04-2025: [Q4FY25 results review](#)

Capex update

- Trial production for speciality carbon black capacity addition of 70ktpa (taking total capacity to 130ktpa) started in Dec'25. The trial run is expected to be completed and commercial production is tentatively scheduled to commence by Feb'26.
- Himadri has announced capex of INR 11.3bn for building a commercial plant of 40ktpa of LFP (cathode active material) – scheduled to be operational by Q3FY27.
- It is also undertaking the de-bottlenecking of its coal tar distillate capacity by 100ktpa; thereby, taking total distillate capacity to 600ktpa by Q4FY26.

Other highlights

- **Birla Tyres:** It is focusing on building a product portfolio of tyres in off-highway tyres, CV, agri, industrial and EV segments. It will likely commission the PCR tyre unit subsequently to meet the growing demand of EV and SUV segments. Himadri is also focusing on growing its exports business in Asia, the Middle East and Africa, which is supported by a distribution network of 36 distributors and over 640 dealers. In Q3FY26, revenue from tyre sales stood at INR 0.6bn.
- In Q3FY26, Himadri made its first-ever liquid coal tar pitch export of total of 3.6kte to the Middle East via the Mangalore port, which would exclusively service the Middle East market. Other destinations would be catered to via the Haldia port. The company would not focus on supplies to the Europe region. The Middle East has the second-highest aluminium production capacity, only after China.
- **Guidance:** In FY24, Himadri guided to double profits to INR 8bn by FY27, which it is likely to achieve by exit-FY26. Now, it sees further doubling of profits to INR 11bn by FY28 vis-à-vis FY25.

Risks

Downside risks: Drop in coal tar prices, or increase in crude coal tar prices impacting profitability of legacy business; and rise in competitive intensity from China for coal chemical value China.

Upside risks: Higher-than-expected market share in tyre segment; and faster-than-expected ramp-up in battery chemical business.

Exhibit 1: Himadri consolidated financials

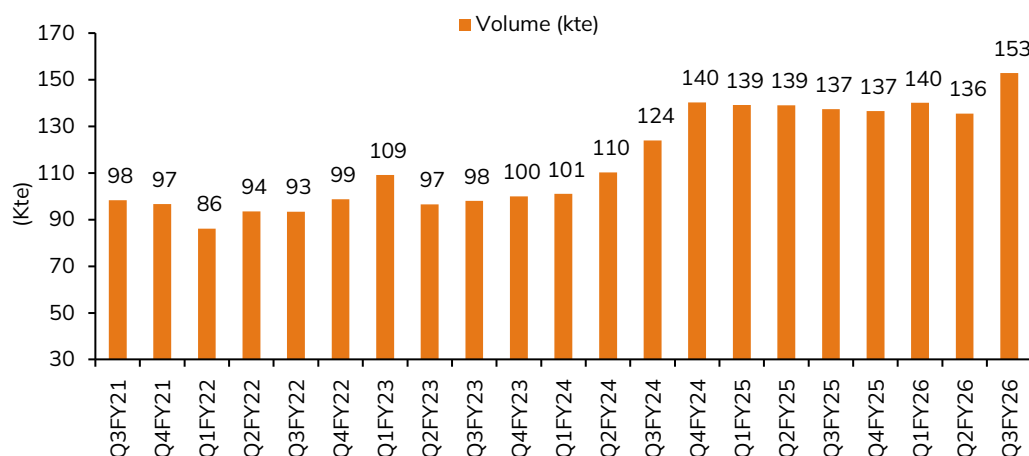
INR mn	Q3FY25	Q4FY25	Q1FY26	Q2FY26	Q3FY26	QoQ (%)	YoY (%)
Revenue	11,407	11,346	11,183	10,710	11,836	10.5	3.8
COGS	7,629	7,446	7,095	6,620	7,411	12.0	(2.9)
Gross profit	3,777	3,901	4,088	4,091	4,425	8.2	17.2
GPM (%)	33.1	34.4	36.6	38.2	37.4		
Employee cost	374	357	411	514	531	3.3	41.8
% of revenue	3.3	3.1	3.7	4.8	4.5		
Other expenses	1,194	1,211	1,227	1,249	1,469	17.6	23.0
% of revenue	10.5	10.7	11.0	11.7	12.4		
Total expenses	1,569	1,568	1,638	1,763	1,999	13.4	27.5
EBITDA	2,209	2,333	2,450	2,328	2,426	4.2	9.8
EBITDA (%)	19.4	20.6	21.9	21.7	20.5		
Depreciation	152	137	146	174	176	1.1	15.5
EBIT	2,056	2,196	2,304	2,154	2,250	4.5	9.4
Other income	120	135	267	359	466	29.7	289.5
Finance cost	118	88	158	148	164	10.8	39.2
PBT	2,058	2,244	2,412	2,365	2,553	7.9	24.0
Tax	647	689	619	604	632	4.7	(2.3)
ETR (%)	31.4	30.7	25.6	25.5	24.8		
Exceptional item	-	-	-	-	-		
Minority Interest	(9)	(1)	(23)	(5)	(2)		
Net profit	1,421	1,556	1,817	1,767	1,922	8.8	35.3
Net profit (%)	12.5	13.7	16.2	16.5	16.2		
EPS (INR)	2.9	3.2	3.7	3.6	3.9	8.8	35.3

Source: I-Sec research, Company data

Exhibit 2: Gross profit per kg up 5.3% YoY/down 4.2% QoQ

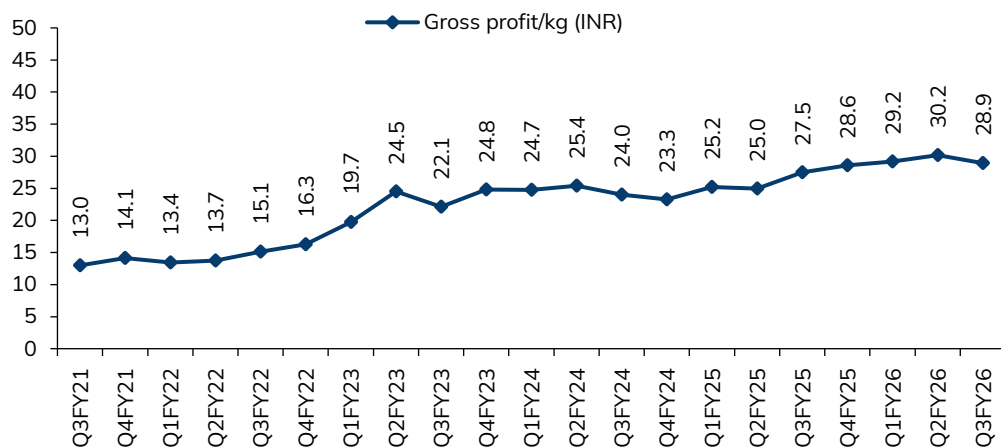
	Q3FY25	Q4FY25	Q1FY26	Q2FY26	Q3FY26	QoQ (%)	YoY (%)
Sales volume (te)	1,37,447	1,36,527	1,40,090	1,35,513	1,52,969	12.9	11.3
INR/kg							
Revenue	83.0	83.1	79.8	79.0	77.4	(2.1)	(6.8)
COGS	55.5	54.5	50.6	48.8	48.4	(0.8)	(12.7)
Gross profit	27.5	28.6	29.2	30.2	28.9	(4.2)	5.3
Expenses	11.4	11.5	11.7	13.0	13.1	0.5	14.5
EBITDA	16.1	17.1	17.5	17.2	15.9	(7.7)	(1.3)

Source: I-Sec research, Company data

Exhibit 3: Volume trend

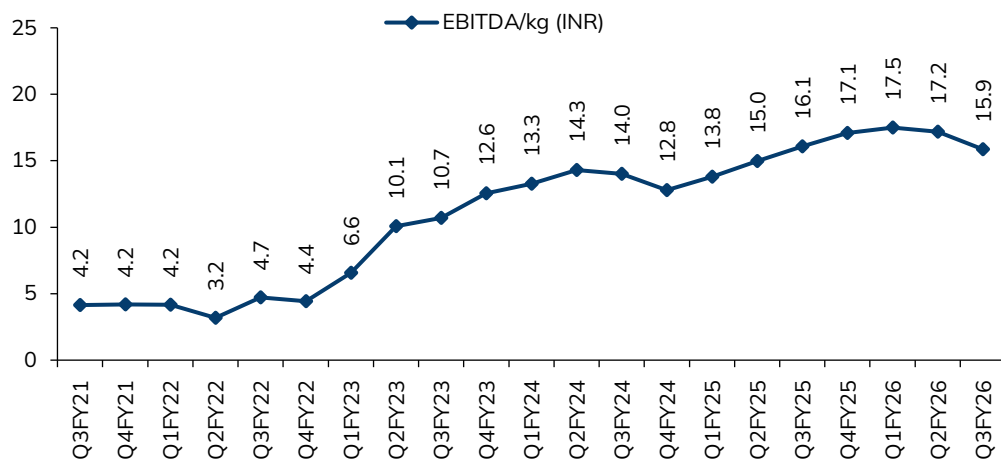
Source: I-Sec research, Company data

Exhibit 4: Gross profit per kg trend



Source: I-Sec research, Company data

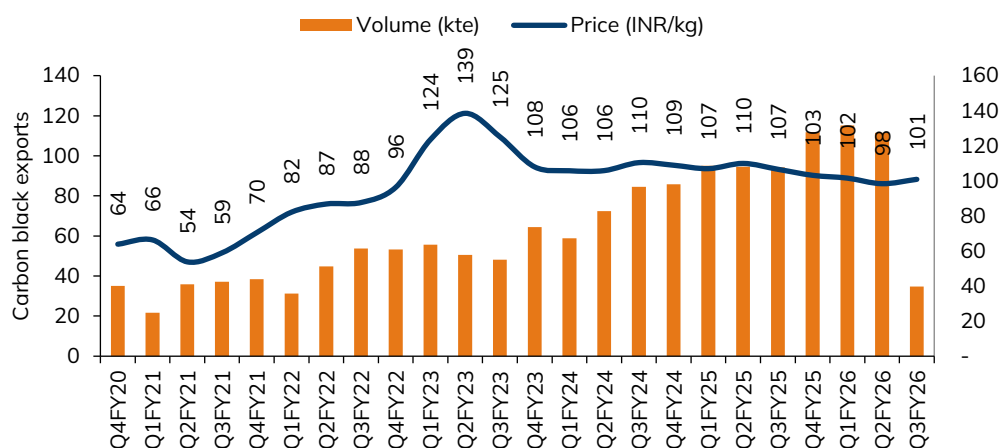
Exhibit 5: EBITDA per kg trend



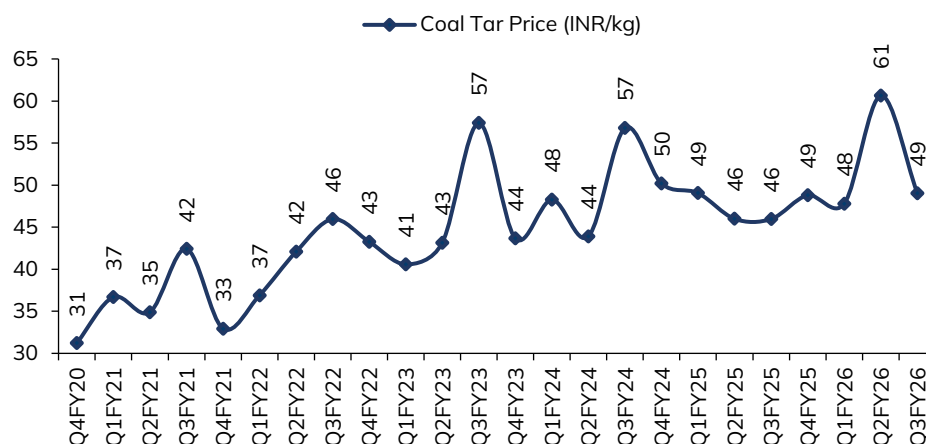
Source: I-Sec research, Company data

EXIM data

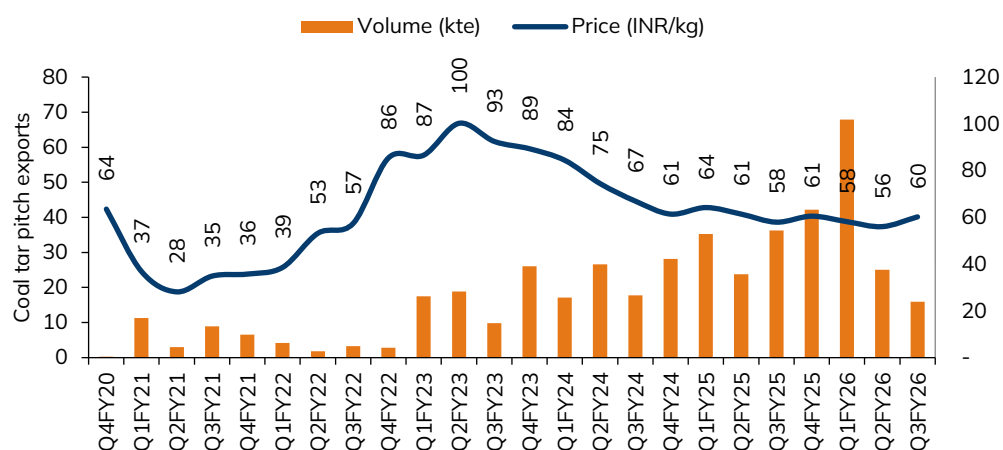
Exhibit 6: Carbon black prices declined 7.5% YoY



Source: I-Sec research, Company data, Q3FY26-TD data includes number only for the month of Oct'25

Exhibit 7: Coal tar prices up 41.2% YoY

Source: I-Sec research, Company data, Q3FY26-TD data includes number only for the month of Oct'25

Exhibit 8: Coal tar pitch prices declined 3.8% YoY

Source: I-Sec research, Company data, Q3FY26-TD data includes number only for the month of Oct'25

Exhibit 9: SoTP-based valuation

Business	Methodology	INR mn (FY28E)	Multiple (x)	EV
Legacy	EV/EBITDA	11,505	12.0	1,38,058
Tyre	EV/Sales	20,000	3.0	60,000
Battery chemicals	EV/IC	12,500	3.0	37,500
Total EV				2,35,558
Less: Net debt				3,777
Equity value				2,31,781
Shares (mn)				494
Target price per share (INR)				470

Source: I-Sec research

Exhibit 10: Implied valuation

	FY27E	FY28E
Target price (INR)	470	470
EPS (INR)	17	17
PE (x)	27.9	27.1
EV	2,33,845	2,36,052
EBITDA	10,887	12,029
EV/EBITDA (x)	21.5	19.6

Source: I-Sec research

Exhibit 11: Earnings revision

INR mn	Revised		Earlier		Change (%)	
	FY26E	FY27E	FY26E	FY27E	FY26E	FY27E
Revenue	47,357	63,815	55,990	69,027	(15.4)	(7.6)
Gross profit	17,606	22,762	17,831	22,837	(1.3)	(0.3)
GPM (%)	37.2	35.7	31.8	33.1		
EBITDA	9,085	10,887	9,770	11,459	(7.0)	(5.0)
EBITDA (%)	19.2	17.1	17.4	16.6		
PAT	7,022	8,316	7,059	8,127	(0.5)	2.3
EPS (INR)	14.2	16.8	14.3	16.5	(0.5)	2.3

Source: I-Sec research, Company data

Financials

Exhibit 12: Himadri's unit economics data

INR mn	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E	CAGR (%) FY25-28E
Financial (Standalone)								
Volume (te)	3,71,974	4,03,826	4,75,582	5,52,206	5,84,650	6,61,008	6,96,889	8.1
Growth (%)	8.8	8.6	17.8	16.1	5.9	13.1	5.4	
Rs/kg (unit economics)								
Revenue	75.0	103.3	88.0	83.5	78.8	81.4	81.6	(0.8)
COGS	60.3	80.6	63.7	57.0	49.5	52.7	53.0	(2.4)
Gross profit	14.7	22.7	24.3	26.5	29.3	28.7	28.6	2.5
GPM (%)	19.6	22.0	27.6	31.8	37.2	35.3	35.0	
Expenses	10.5	12.8	10.7	11.1	12.7	12.1	12.1	2.9
EBITDA	4.2	9.9	13.6	15.5	16.6	16.6	16.5	2.2
EBITDA (%)	5.6	9.6	15.4	18.5	21.0	20.4	20.2	
Growth (%)	9.6	135.6	37.2	14.0	7.2	0.1	(0.6)	

Source: I-Sec research, Company data

Exhibit 13: Himadri's consolidated financials

INR mn	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E	CAGR (%) FY25-28E
Financial								
Revenue	27,913	41,718	41,849	46,126	47,357	63,815	82,090	21.2
COGS	22,449	32,544	30,303	31,470	29,751	41,054	52,971	
Gross profit	5,465	9,174	11,546	14,656	17,606	22,762	29,119	25.7
GMP (%)	19.6	22.0	27.6	31.8	37.2	35.7	35.5	
Growth (%)	22.7	67.9	25.9	26.9	20.1	29.3	27.9	
Employee cost	808	915	1,105	1,394	2,393	3,353	4,880	51.8
% of revenue	2.9	2.2	2.6	3.0	5.1	5.3	5.9	
Other expenses	3,096	4,267	3,991	4,720	6,128	8,522	12,209	37.3
% of revenue	11.1	10.2	9.5	10.2	12.9	13.4	14.9	
Total expenses	3,904	5,183	5,096	6,114	8,521	11,875	17,090	40.9
EBITDA	1,561	3,992	6,451	8,542	9,085	10,887	12,029	12.1
EBITDA (%)	5.6	9.6	15.4	18.5	19.2	17.1	14.7	
Growth (%)	19.2	155.8	61.6	32.4	6.4	19.8	10.5	
D&A	496	508	499	550	607	852	1,384	36.1
EBIT	1,065	3,483	5,952	7,993	8,478	10,035	10,645	10.0
Growth (%)	26.9	227.1	70.9	34.3	6.1	18.4	6.1	
Other income	72	280	425	517	1,551	1,396	1,256	34.4
Finance cost	356	661	639	448	648	319	453	
PBT	781	3,102	5,739	8,062	9,380	11,111	11,448	12.4
Growth (%)	21.0	297.2	85.0	40.5	16.4	18.5	3.0	
Tax expenses	144	644	1,632	2,511	2,364	2,800	2,885	4.7
ETR (%)	18.4	20.8	28.4	31.1	25.2	25.2	25.2	
PAT	392	2,160	4,108	5,556	7,022	8,316	8,569	15.5
Growth (%)	(17.2)	451.5	90.2	35.3	26.4	18.4	3.0	
EPS (INR)	1.5	5.7	8.3	11.3	14.2	16.8	17.4	15.5

Source: I-Sec research, Company data

Exhibit 14: Balance sheet parameters

INR mn	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E	CAGR (%) FY25-28E
Capital productivity								
Gross block	21,729	21,798	22,449	22,862	28,362	39,862	46,662	26.8
Revenue/GB (x)	1.28	1.91	1.86	2.02	1.67	1.60	1.76	
EBITDA/GB (x)	0.07	0.18	0.29	0.37	0.32	0.27	0.26	
Capex								
Capex	232	825	524	1,706	5,500	11,500	6,800	
Intensity (% of revenue)	0.8	2.0	1.3	3.7	11.6	18.0	8.3	
D&A/capex (x)	2.1	0.6	1.0	0.3	0.1	0.1	0.2	
Capital employed	24,433	31,139	36,432	40,796	47,462	56,357	66,492	17.7
pre-tax ROCE (%)	4.3	12.5	17.6	20.7	19.2	19.3	17.3	
Leverage								
Net debt	3,134	2,114	(1,318)	(3,673)	(5,360)	1,570	3,777	
ND/EBITDA (x)	2.0	0.5	(0.2)	(0.4)	(0.6)	0.1	0.3	
Cash conversion								
Inventory days	101	48	61	46	45	44	44	
Debtor days	66	44	57	50	49	48	48	
Creditor days	102	30	50	19	19	19	19	
Cash conversion	65	62	69	77	75	73	73	
WC as % of revenue	17.8	16.9	18.8	21.2	20.7	20.1	20.1	

Source: I-Sec research, Company data

Exhibit 15: Himadri's capex outlook

INR mn	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E	CAGR (%) FY25-28E
Ops CF (after tax & lease)	1,579	3,290	5,549	7,163	6,721	8,087	9,144	8.5
% of EBITDA	101.2	82.4	86.0	83.9	74.0	74.3	76.0	
Chg of WC	1,698	(2,778)	(1,516)	(2,715)	(86)	(4,177)	(4,926)	
CFO	3,277	511	4,033	4,448	6,636	3,910	4,218	(1.8)
% of revenue	11.7	1.2	9.6	9.6	14.0	6.1	5.1	
Capex (incl acquisition)	(232)	(832)	(527)	(1,708)	(5,500)	(11,500)	(6,800)	
FCF	3,046	(320)	3,505	2,740	1,136	(7,590)	(2,582)	
% of revenue	10.9	(0.8)	8.4	5.9	2.4	(11.9)	(3.1)	
Finance cost	(312)	(486)	(629)	(419)	(648)	(319)	(453)	
FCFE	2,734	(806)	2,876	2,321	487	(7,910)	(3,035)	

Source: I-Sec research, Company data

Peer Comparison

Exhibit 16: Specialty chemicals coverage valuation snapshot

	CMP (INR)	Mcap (INR bn)	Revenue (INR mn)			CAGR (%) FY26-28E	EPS (INR)			CAGR (%) FY26-28E
			FY26E	FY27E	FY28E		FY26E	FY27E	FY28E	
SRF	2,677	793	1,62,195	1,82,972	2,02,980	12%	70.2	82.3	94.7	16%
Navin Fluorine	5,802	288	31,534	37,888	46,647	22%	115.2	143.1	180.9	25%
Gujarat Fluoro	3,242	356	56,480	67,011	77,487	17%	83.9	100.7	126.2	23%
Atul Ltd	5,810	171	67,380	75,774	83,226	11%	216.4	263.8	301.6	18%
Deepak Nitrite	1,595	218	82,639	96,268	1,02,513	11%	44.2	62.3	65.9	22%
Chemplast	254	40	50,651	53,364	57,734	7%	(4.4)	9.1	13.2	
Galaxy	1,907	68	52,065	50,093	54,266	2%	83.2	110.7	120.4	20%
Rossari	516	29	23,781	26,580	29,742	12%	26.5	32.2	36.6	17%
EPL	205	66	46,471	51,365	55,395	9%	13.5	15.8	17.8	15%
Tatva Chintan	1,387	32	5,221	6,549	8,218	25%	23.7	35.5	50.0	45%
Clean Science	864	92	11,084	14,022	17,053	24%	25.9	30.8	38.2	22%
BlueJet Healthcare	443	77	11,280	13,547	15,538	17%	17.4	20.5	22.8	14%
Archean Chemical	534	66	16,101	18,669	21,739	16%	30.7	40.2	48.9	26%
PCBL	266	100	86,307	92,973	1,03,100	9%	9.1	17.0	23.9	62%
Himadri	451	223	55,990	69,027	87,641	25%	14.3	16.5	17.2	10%
Median						12%				20%

Source: I-Sec research, Company data

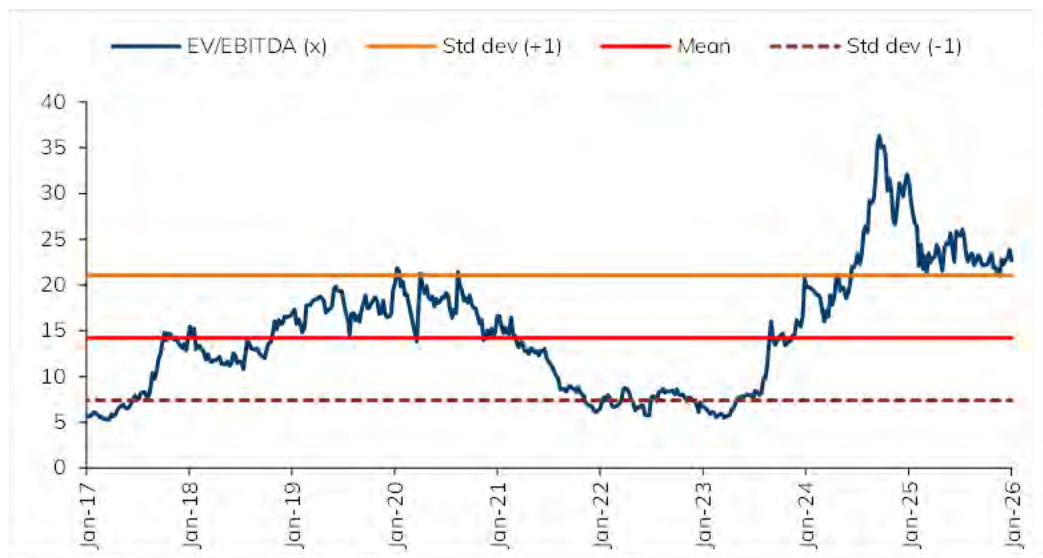
Exhibit 17: Specialty chemicals coverage valuation snapshot

	PE (x)		EV/EBITDA (x)		ROCE (pre-tax, %)		GB turnover (x)		Capex (INR mn)	
	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E
SRF	32.5	28.3	18.9	16.7	17.4	17.9	0.8	0.8	26,754	30,017
Navin Fluorine	40.5	32.1	25.8	20.9	20.2	22.3	0.9	1.0	5,250	5,513
Gujarat Fluoro	32.2	25.7	18.4	15.2	13.8	15.6	0.8	0.9	7,597	3,799
Atul Ltd	22.0	19.3	11.7	10.1	14.7	15.2	1.5	1.5	2,700	2,835
Deepak Nitrite	25.6	24.2	19.3	20.5	11.4	8.7	2.3	2.3	33,214	39,375
Chemplast	28.0	19.2	9.8	8.7	8.8	10.4	1.0	1.1	2,940	3,350
Galaxy	17.2	15.8	10.0	9.0	16.1	15.9	2.5	2.4	1,650	1,815
Rossari	16.0	14.1	8.8	7.9	16.0	16.6	2.3	2.4	953	850
EPL	13.0	11.5	6.1	5.3	20.3	20.8	1.0	1.0	3,500	3,500
Tatva Chintan	39.1	27.8	23.0	17.0	10.2	13.1	0.8	0.9	1,534	1,037
Clean Science	28.0	22.6	18.4	15.2	22.4	24.5	1.0	1.2	1,100	1,210
BlueJet Healthcare	21.7	19.4	15.8	13.9	29.8	28.9	2.0	2.1	1,000	800
Archean Chemical	13.3	10.9	8.3	6.4	23.9	24.3	1.0	1.0	1,100	1,210
PCBL	15.6	11.1	9.0	7.2	13.3	16.1	1.6	1.6	7,000	4,200
Himadri	27.4	26.2	19.7	18.1	20.5	18.3	1.7	1.9	11,500	6,800
Median	23.8	19.3	13.8	12.0	16.8	17.3	1.3	1.3		

Source: I-Sec research, Company data

Band Charts

Exhibit 18: Himadri's one-year forward EV/EBITDA



Source: I-Sec research, Bloomberg

Exhibit 19: Himadri's one-year forward PE



Source: I-Sec research, Bloomberg

Exhibit 20: Shareholding pattern

%	Jun'25	Sep'25	Dec'25
Promoters	51.6	51.6	52.5
Institutional investors	10.1	8.9	8.8
MFs and others	2.8	1.2	1.1
FIs/Banks	0.0	0.1	0.2
Insurance	2.0	2.0	1.9
FIIIs	5.3	5.7	5.8
Others	38.3	39.5	38.7

Source: Bloomberg, I-Sec research

Exhibit 21: Price chart



Source: Bloomberg, I-Sec research

Financial Summary

Exhibit 22: Profit & Loss

(INR mn, year ending March)

	FY25A	FY26E	FY27E	FY28E
Net Sales	46,126	47,357	63,815	82,090
Operating Expenses	37,584	38,272	52,928	70,061
EBITDA	8,542	9,085	10,887	12,029
EBITDA Margin (%)	18.5	19.2	17.1	14.7
Depreciation & Amortization	550	607	852	1,384
EBIT	7,993	8,478	10,035	10,645
Interest expenditure	448	648	319	453
Other Non-operating Income	517	1,551	1,396	1,256
Recurring PBT	8,062	9,380	11,111	11,448
Profit / (Loss) from Associates	-	-	-	-
Less: Taxes	2,511	2,364	2,800	2,885
PAT	5,556	7,022	8,316	8,569
Less: Minority Interest	(5)	(5)	(5)	(5)
Extraordinaries (Net)	-	-	-	-
Net Income (Reported)	5,562	7,027	8,322	8,574
Net Income (Adjusted)	5,556	7,022	8,316	8,569

Source Company data, I-Sec research

Exhibit 23: Balance sheet

(INR mn, year ending March)

	FY25A	FY26E	FY27E	FY28E
Total Current Assets	21,512	23,304	22,299	27,848
of which cash & cash eqv.	6,718	8,447	2,517	2,310
Total Current Liabilities & Provisions	6,049	6,120	7,207	8,414
Net Current Assets	15,464	17,184	15,092	19,434
Investments	5,822	5,780	5,780	5,780
Net Fixed Assets	17,090	21,982	32,630	38,045
ROU Assets	213	213	213	213
Capital Work-in-Progress	1,852	1,852	1,852	1,852
Total Intangible Assets	814	814	814	814
Other assets	1,271	1,335	1,688	2,079
Deferred Tax Assets	93	93	93	93
Total Assets	46,560	53,308	63,303	74,660
Liabilities				
Borrowings	3,087	3,087	4,087	6,087
Deferred Tax Liability	2,632	2,632	2,632	2,632
Provisions	111	122	134	148
Other Liabilities	3	3	4	5
Equity Share Capital	494	494	494	494
Reserves & Surplus	36,724	43,394	51,295	59,435
Total Net Worth	37,217	43,888	51,789	59,929
Minority Interest	492	487	481	476
Total Liabilities	46,560	53,308	63,303	74,660

Source Company data, I-Sec research

Exhibit 24: Quarterly trend

(INR mn, year ending March)

	Mar-25	Jun-25	Sep-25	Dec-25
Net Sales	11,346	11,183	10,710	11,836
% growth (YOY)	(3.6)	(6.8)	(5.8)	3.8
EBITDA	2,333	2,450	2,328	2,426
Margin %	20.6	21.9	21.7	20.5
Other Income	135	267	359	466
Extraordinaries	-	-	-	-
Adjusted Net Profit	1,556	1,817	1,767	1,922

Source Company data, I-Sec research

Exhibit 25: Cashflow statement

(INR mn, year ending March)

	FY25A	FY26E	FY27E	FY28E
Operating Cashflow	7,183	6,721	8,087	9,144
Working Capital Changes	(2,715)	(86)	(4,177)	(4,926)
Capital Commitments	(1,708)	(5,500)	(11,500)	(6,800)
Free Cashflow	2,760	1,136	(7,590)	(2,582)
Other investing cashflow	(644)	1,592	1,396	1,256
Cashflow from Investing Activities	(644)	1,592	1,396	1,256
Issue of Share Capital	924	-	-	-
Interest Cost	(419)	(648)	(319)	(453)
Inc (Dec) in Borrowings	(2,953)	-	1,000	2,000
Dividend paid	(247)	(351)	(416)	(428)
Others	0	-	-	-
Cash flow from Financing Activities	(2,715)	(999)	265	1,119
Chg. in Cash & Bank balance	(598)	1,729	(5,930)	(207)
Closing cash & balance	1,551	8,447	2,517	2,310

Source Company data, I-Sec research

Exhibit 26: Key ratios

(Year ending March)

	FY25A	FY26E	FY27E	FY28E
Per Share Data (INR)				
Reported EPS	11.3	14.2	16.9	17.4
Adjusted EPS (Diluted)	11.3	14.2	16.9	17.4
Cash EPS	12.4	15.5	18.6	20.2
Dividend per share (DPS)	0.6	0.7	0.8	0.9
Book Value per share (BV)	75.4	88.9	104.9	121.4
Dividend Payout (%)	5.3	5.0	5.0	5.0
Growth (%)				
Net Sales	10.2	2.7	34.8	28.6
EBITDA	32.4	6.4	19.8	10.5
EPS (INR)	35.0	26.3	18.4	3.0
Valuation Ratios (x)				
P/E	40.1	31.7	26.8	26.0
P/CEPS	36.5	29.2	24.3	22.4
P/BV	6.0	5.1	4.3	3.7
EV / EBITDA	25.7	23.9	20.6	18.8
EV/SALES	4.8	4.6	3.5	2.8
Dividend Yield (%)	0.1	0.2	0.2	0.2
Operating Ratios				
Gross Profit Margins (%)	31.8	37.2	35.7	35.5
EBITDA Margins (%)	18.5	19.2	17.1	14.7
Effective Tax Rate (%)	31.1	25.2	25.2	25.2
Net Profit Margins (%)	12.0	14.8	13.0	10.4
NWC / Total Assets (%)	33.2	32.2	23.8	26.0
Net Debt / Equity (x)	(0.1)	(0.1)	0.0	0.1
Net Debt / EBITDA (x)	(0.4)	(0.6)	0.1	0.3
Profitability Ratios				
RoCE (%)	14.3	14.4	14.5	13.0
RoE (%)	16.4	17.3	17.4	15.3
RoC (%)	17.4	17.4	16.2	13.5
Fixed Asset Turnover (x)	2.0	1.7	1.6	1.8
Inventory Turnover Days	46.3	45.3	44.3	44.3
Receivables Days	50.1	49.1	48.1	48.1
Payables Days	18.9	18.9	18.9	18.9

Source Company data, I-Sec research

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