

22 January 2026

India | Equity Research | Results Update

## Dr Reddy's Laboratories

Pharma

### Near-term cliff makes risk-reward favourable

Dr. Reddy's Laboratories' (DRL) Q3FY26 reported performance was dragged by lower sales in the US (-16% YoY), though supported by forex gains and solid traction in Europe (~20%) and India (~19%). One-time provision of INR 1.17bn (130bps) pertaining to labour law code impacted margins; gross and EBITDA margins shrank by 455bps and 445bps YoY, respectively, on lower sales of Revlimid. Recent M&A and pipeline of niche opportunities like generic semaglutide and abatacept biosimilar may help DRL overcome the impact of loss of gRevlimid exclusivity in FY28. We lower FY27E EPS by ~1% to factor in slightly lower margins, though maintain our FY28E EPS. The stock is currently trading at attractive valuations of 2x FY28E P/B and 17.4x FY28E EPS. Upgrade to **ADD**; raise TP to INR 1,300 as we roll forward to FY28E EPS (20x P/E).

### Barring one-offs, performance was in line with expectation

DRL's Q3FY26 revenue grew 4.4% YoY (-0.9% QoQ) to INR 87.3bn (I-Sec: INR 87.9bn) led by Europe and India. Provisions worth INR 1.17bn pertaining to new labour law code in India impacted gross margin and EBITDA margin by 50bps and 130bps, respectively. Adj. gross margin contracted ~455bps YoY (-54bps QoQ) to 54.1% due to lower sales of gRevlimid. Adj. R&D cost declined 10% YoY to INR 6.0bn and stood at 6.8% of sales vs. 8.0% in Q3FY25. Adj. EBITDA fell 12.5% YoY at INR 20.1bn (I-Sec: INR 19.9bn). Margin contracted 445bps YoY (-112bps QoQ) to 23.1%. Adj. PAT stood at INR 13.2bn, down 6.5% YoY (I-Sec: INR 12.6bn) due to weak margins.

### Recent M&A, FX gains offset the dent of lower gRevlimid sales in US

US sales fell 15.7% YoY (-9.4% QoQ) to USD 338mn mainly due to lower sales of gRevlimid and pricing pressure in base portfolio. Management anticipates single-digit growth in base portfolio US led by new generic and biosimilar launches. We expect US sales of DRL to drop to USD 1.5bn by FY28E due to loss of exclusivity in gRevlimid from Q4FY26. India business grew 19.1% YoY to INR 16bn aided by growth in the innovation portfolio (10-15% of India sales), price increases and M&A. We expect India business to register 11.5% CAGR over FY25-28E. Europe sales grew 19.7% YoY to INR 14.5bn led by consolidation of NRT portfolio (85% done so far), new generic launches and forex gains. Russia sales grew 51.4% YoY (+21.1% QoQ) to INR 10.6bn. CIS revenue was flat YoY at INR 2.4bn. RoW business grew 20.2% YoY (+9.2% QoQ) at INR 6.0bn. PSAI revenue declined 2.5% YoY to INR 8.0bn.

### Financial Summary

Y/E March (INR mn)	FY25A	FY26E	FY27E	FY28E
Net Revenue	3,25,535	3,47,745	3,54,215	3,95,248
EBITDA	87,232	83,621	79,354	93,070
EBITDA Margin (%)	26.8	24.0	22.4	23.5
Net Profit	58,564	55,143	46,490	55,558
EPS (INR)	70.2	66.1	55.7	66.6
EPS % Chg YoY	5.2	(5.9)	(15.7)	19.5
P/E (x)	17.1	17.8	20.8	17.4
EV/EBITDA (x)	12.0	11.8	12.0	9.9
RoCE (%)	16.5	13.0	10.0	11.0
RoE (%)	18.9	15.2	11.4	12.3

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#### Market Data

Market Cap (INR)	966bn
Market Cap (USD)	10,533mn
Bloomberg Code	DRRD IN
Reuters Code	REDY.BO
52-week Range (INR)	1,380 / 1,020
Free Float (%)	73.0
ADTV-3M (mn) (USD)	23.7

Price Performance (%)	3m	6m	12m
Absolute	(10.2)	(8.1)	(10.2)
Relative to Sensex	(7.2)	(7.8)	(18.2)

ESG Score	2024	2025	Change
ESG score	74.9	73.1	(1.8)
Environment	72.3	76.5	4.2
Social	61.1	54.1	(7.0)
Governance	89.5	89.7	0.2

Note - Score ranges from 0 - 100 with a higher score indicating higher ESG disclosures.

Source: SES ESG, I-sec research

Earnings Revisions (%)	FY27E	FY28E
Revenue	(1.3)	(1.0)
EBITDA	0.7	1.0
EPS	(0.7)	0.1

#### Previous Reports

26-10-2025: [Q2FY26 results review](#)

24-07-2025: [Q1FY26 results review](#)

## Valuation and risks

Starting Q4FY26, generic companies including Dr Reddy's will no longer be bonded for market share in gRevlimid by the agreement with innovator. DRL has 71 pending ANDAs including 21 FTF opportunities in the pipeline which should help it offset base price erosion and boost single digit growth for base business (excluding gRevlimid). Its aim to completely integrate NRT portfolio by the end of CY26 along with the recent M&A in India could boost double-digit growth in markets outside the US. DRL further aims to scale up its consumer brand sales to USD 1bn (including USD 300mn from NRT) through M&As and growth in the existing business.

The company has booked GLP-1 fill finish capacity of 12mn pens for CY26 with a CMO and aims to enter Canada in next 1-4 months, India in Mar'26 and Brazil by Jul'26. Besides, it is on track to launch abatacept biosimilar in the US in next 12-15 months and in Europe (USD 2bn market) by Jul'27. Additionally, DRL is working on CRLs for denosumab and rituximab biosimilars and expects a resolution in the near term.

While FY27 could be a year of consolidation, we believe timely launch of generic Semaglutide across markets and abatacept biosimilar in the US and Europe could boost FY28E earnings by ~20%. Over FY26-28E, we expect DRL's EBITDA to grow at ~5% while PAT is likely to be flat (adj for gRevlimid PAT CAGR at 13%). DRL trades at valuations of 20.8x FY27E and 17.4x FY28E earnings and EV/EBITDA multiples of 12.0x FY27E and 9.9x FY28E; current valuations adequately factor in the hit to earnings due to loss of exclusivity in gRevlimid in the US. We upgrade DRL to **ADD** (from *Hold*) with a higher target price of INR 1,300 (INR 1,250 earlier), valuing the business at 20x FY28E earnings (22x FY27E earlier).

**Key downside risks:** Delay in launching new products, regulatory hurdles and higher-than-anticipated competition in semaglutide.

## Q3FY26 conference call highlights

### US

- Received a form 483 with five observations post a GMP and a PAI conducted by the USFDA at FTO-SEZ PU-01 (formulations facility) in Srikakulam, Andhra Pradesh. The company has filed its reply with the USFDA within the stipulated timeline.
- US sales stood at USD 338mn, declined by 14.5% due to lower Lenalidomide sales and higher price erosion in certain key products.
- During the quarter, it launched six new products and a total of 18 new products were launched during 9MFY26.
- Filed four new ANDAs with the USFDA during the quarter and a total of 10 for 9MFY26.
- At the end of Dec'25, it had 73 filings pending approval with the USFDA including 71 ANDAs (43 are Paragraph IV, and 21 FTF products) and two NDAs.
- The company will continue to sell gRevlimid in Q4FY26; however, it will no longer be bound by the agreement with the innovator.

### India

- Growth in India was driven by revenues from innovation portfolio, new brand launches, price increases, higher volumes and recently acquired Stugeron portfolio.
- Organic growth stood at 17%.

- Launched two new brands in Q3FY26, taking the total to 18 for 9MFY26.
- Innovation portfolio accounts for 10-15% of India sales.
- India growth was not boosted by any spillover of sales from Q2FY26 due to the implementation of GST rate cut.

### Europe

- It had integrated 85% of the acquired NRT portfolio as of Dec'25. Full integration is expected to complete by FY26 end.
- NRT portfolio grew 8% in constant currency terms.
- Launched 10 new products in Europe in Q3 and 31 products in 9MFY26.
- Received European Commission approval and marketing authorisation from UKMHRA for denosumab biosimilar. Denosumab was launched in Germany in Dec'25.

### Emerging markets (EM)

- EM growth was largely driven by new product launches across markets, aided by favourable forex.
- Russia grew 51% YoY led by new product launches, higher volumes of existing products, price increase in certain brands and favourable forex.
- Management targets double-digit growth in Russia ahead.
- In Q3FY26, it launched 30 new products across countries, total of 80 for 9MFY26.

### PSAI

- Sequential decline in sales was on account of lower volume uptake in API business.
- It filed 31 DMFs globally in Q3FY26, 80 for 9MFY26.

### Biosimilar and GLP-1

- In mid-Nov'25, it submitted the response to Pharmaceutical Drugs Directorate in Canada for notice of non-compliance for semaglutide injection. Management expects a revert from the regulator by May'26 and is aiming to launch this product anytime between Feb-May'26.
- Management does not anticipate an inspection of manufacturing plant from Health Canada for generic semaglutide approval.
- Management believes its generic version of semaglutide is substitutable to the innovative product.
- Received marketing authorisation for Semaglutide injection in India from DCGI for diabetes indication. The company has also filed for other indication of this molecule.
- Filed Biologics License Application (BLA) for abatacept biosimilar with the USFDA in Dec'25.
- Abatacept is likely to be filed in Europe in Jul'26 and the launch is targeted by Jul'27.
- Received a CRL from the USFDA for denosumab biosimilar (developed by partner Alvotech). The CRL refers to the observations from a pre-license inspection of Alvotech's Reykjavik manufacturing facility.

- In Sep'25, it received a CRL for rituximab biosimilar BLA, post PAI inspection of biologics facility at Bachupally, Hyderabad. It further received a post- application action letter (PAAL) from the USFDA, in relation to the response submitted.
- Aurigene Pharmaceutical (CDMO business) served as the exclusive API manufacturer for two of 46 Novel Drugs approved by the USFDA in CY25.
- Management expects sales of over USD 100mn from Aurigene in next 2-3 years.
- It plans to launch generic semaglutide in India on 21 Mar'26, Canada by Q1FY26 and Brazil by Jul'26. The company plans to launch the product in ~80 markets.
- DRL has booked capacity of 12mn pens for CY26 and has scope to increase capacity to 50mn in the long term. In-house fill-finish capacity is being developed and is expected to be ready in ~12 months, post which it will also tie up with partners.

### Guidance

- Management expects single digit growth in US excluding sales of gRevlimd; it expects double-digit growth in other markets.
- India business is likely to sustain growth of 15-16%.
- Maintains R&D spending guidance at 7-8% of sales for FY26.
- Gross margin of the company is expected between 50-55% in FY26.

### Q3FY26 performance

- Revenue of base business grew in double digits (excluding lenalidomide) driven by NRT and forex gains.
- EBITDA margin stood at 24.8% post adjusting for provision for new labour law code (impact of INR 1.17bn).
- Gross margin was impacted by lower sales of Lenalidomide, price erosion in North America and Europe, adverse product mix in PSAI business and a one-time provision related to new labour codes in India (50bps impact). Gross margin stood at 54.1% post adjusting for new labour law code.
- SG&A spend excluding one-off provision stood at 30.2% of sales (60bps impact of provisions).
- R&D was lower due to lower spending on biosimilar, partially offset by one-time provisions (20bps of revenue).
- Net finance cost increased due to higher forex gains.
- ETR in Q3FY26 stood at 22.9%; lower YoY due to favourable jurisdiction mix.
- Operating working capital at the end of Q3FY26 stood at INR 141.4bn.
- Capex in Q3FY26 stood at INR 6.7bn; FCF stood at INR 3.7bn.
- Net cash balance as on 31 Dec'25 stood at INR 36.9bn.

**Exhibit 1: Q3FY26 result review**

Y/E Mar (INR mn)	Q3FY26	Q3FY25	YoY(%)	Q2FY26	QoQ (%)	9MFY26	9MFY25	YoY(%)
Net Sales	87,268	83,586	4.4	88,051	(0.9)	2,60,771	2,40,475	8.4
Gross Profit	47,242	49,052	(3.7)	48,140	(1.9)	1,44,009	1,43,165	0.6
Gross Margins (%)	54.1	58.7	-455bps	54.7	-54bps	55.2	59.5	-431bps
R&D	5,974	6,658	(10.3)	6,202	(3.7)	18,420	20,122	(8.5)
R&D (%)	6.8	8.0	-112bps	7.0	-20bps	7.1	8.4	-130bps
EBITDA	20,124	22,991	(12.5)	21,295	(5.5)	62,916	66,735	(5.7)
EBITDA Margins (%)	23.1	27.5	-445bps	24.2	-112bps	24.1	27.8	-362bps
Other Income	793	481	64.9	1,185	(33.1)	2,719	2,055	32.3
Interest	(1,168)	20	(5,940.0)	(774)	50.9	(3,512)	(2,372)	48.1
Depreciation	5,215	4,714	10.6	5,051	3.2	15,027	12,490	20.3
Extraordinary expenses	1,441	(4)	-	(147)	-	1,294	1,942	-
PBT	15,429	18,742	(17.7)	18,350	(15.9)	52,826	56,730	(6.9)
Tax	3,533	4,704	(24.9)	4,082	(13.4)	12,566	15,357	(18.2)
Tax Rate (%)	22.9	25.1	-220bps	22.2	65bps	23.8	27.1	-328bps
Minority Interest	(202.0)	(95.0)	112.6	(104.0)	94.2	(388.0)	767.0	(150.6)
PAT	12,098	14,133	(14.4)	14,372	(15.8)	40,648	40,606	0.1
Adj. PAT	13,209	14,130	(6.5)	14,262	(7.4)	41,649	42,062	(1.0)
NPM (%)	13.9	16.9	-305bps	16.3	-246bps	15.6	16.9	-130bps

Source: I-Sec research, Company data

**Exhibit 2: Segmental break up**

INR mn	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26	Q3FY26	% YoY	% QoQ
<b>Generics</b>	<b>63,095</b>	<b>61,190</b>	<b>68,857</b>	<b>71,576</b>	<b>73,752</b>	<b>75,364</b>	<b>75,620</b>	<b>78,498</b>	<b>79,113</b>	<b>7.3</b>	<b>0.8</b>
USA	33,492	32,626	38,462	37,281	33,834	35,586	34,123	32,408	29,644	(12.4)	(8.5)
India	11,800	11,265	13,252	13,971	13,464	13,047	14,711	15,780	16,032	19.1	1.6
Europe	4,970	5,208	5,265	5,770	12,096	12,750	12,744	13,762	14,476	19.7	5.2
Russia	5,900	5,000	5,500	6,850	7,000	6,500	7,100	8,750	10,600	51.4	21.1
RoW	4,633	4,891	4,478	5,554	4,958	5,081	4,942	5,460	5,961	20.2	9.2
CIS	2,300	2,200	1,900	2,150	2,400	2,400	2,000	2,338	2,400	-	2.7
<b>API</b>	<b>7,839</b>	<b>8,219</b>	<b>7,657</b>	<b>8,407</b>	<b>8,219</b>	<b>9,563</b>	<b>8,181</b>	<b>9,450</b>	<b>8,018</b>	<b>(2.4)</b>	<b>(15.2)</b>
<b>Proprietary products</b>	<b>1,214</b>	<b>1,420</b>	<b>212</b>	<b>179</b>	<b>1,614</b>	<b>132</b>	<b>1,651</b>	<b>103</b>	<b>137</b>	<b>(91.5)</b>	<b>33.0</b>
<b>Total</b>	<b>72,148</b>	<b>70,829</b>	<b>76,726</b>	<b>80,162</b>	<b>83,585</b>	<b>85,059</b>	<b>85,452</b>	<b>88,051</b>	<b>87,268</b>	<b>4.4</b>	<b>(0.9)</b>
<b>US (USD mn)</b>	<b>401</b>	<b>392</b>	<b>462</b>	<b>445</b>	<b>401</b>	<b>418</b>	<b>400</b>	<b>373</b>	<b>338</b>	<b>(15.7)</b>	<b>(9.4)</b>

Source: I-Sec research, Company data

**Exhibit 3: Key growth drivers of domestic business in Q3FY26**

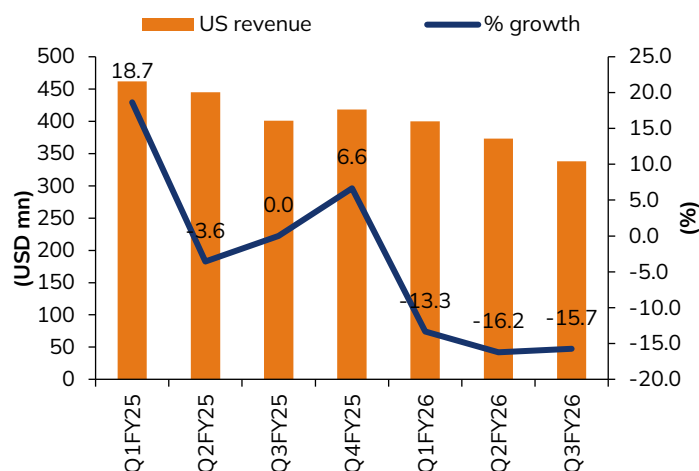
Brands (INR mn)	Q3FY26	Q3FY25	YoY (%)	Q2FY26	QoQ (%)	MAT Dec'25	MAT Dec'24	YoY (%)
Atarax	716	624	12.0	698	2.5	2,536	2,357	7.6
Ketorol	646	516	20.2	621	4.0	2,389	2,140	11.6
Voveran	644	646	-3.6	623	3.4	2,388	2,405	-0.7
Econorm	508	471	35.4	637	-20.3	2,347	2,188	7.3
Omez	547	525	2.4	537	1.8	2,178	2,228	-2.2
Hexaxim	582	472	-4.9	450	29.4	1,982	1,635	21.2
Venusia	565	473	-13.1	411	37.3	1,814	1,577	15.1
Menactra	484	392	5.6	414	16.9	1,703	1,382	23.2
Zedex	494	459	-1.3	453	8.9	1,678	1,479	13.5
Omez D+	420	362	21.8	441	-4.7	1,625	1,518	7.0

Source: IQVIA

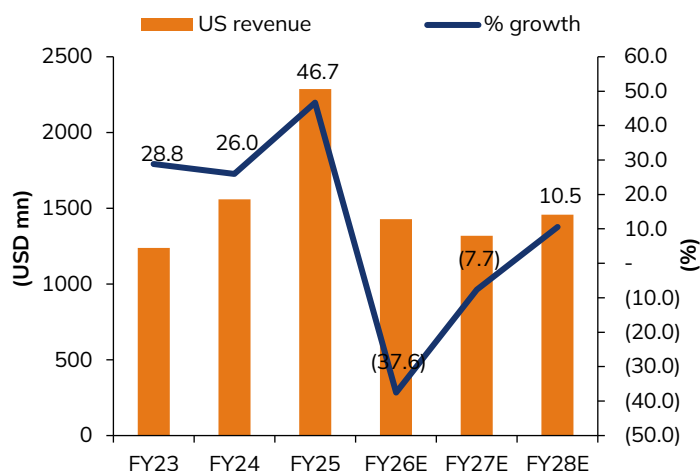
**Exhibit 4: Growth profile across key therapies in India**

Therapies (INR mn)	Q3FY26	Q3FY25	YoY (%)	Q2FY26	QoQ (%)	MAT Dec'25	MAT Dec'24	YoY (%)
Gastro Intestinal	3,032	2,744	10.5	3,190	-4.9	12,173	11,560	5.3
Respiratory	3,206	2,905	10.4	2,930	9.4	10,973	9,867	11.2
Pain / Analgesics	2,269	1,921	18.1	2,176	4.3	8,252	7,588	8.8
Cardiac	1,888	1,666	13.3	1,872	0.8	7,257	6,802	6.7
Vaccines	1,667	1,477	12.9	1,565	6.5	6,296	5,396	16.7
Derma	1,703	1,505	13.2	1,597	6.6	6,205	5,539	12.0
Vitamins/Minerals/Nutrients	1,201	964	24.6	1,292	-7.1	4,735	3,846	23.1
Anti Diabetic	1,071	996	7.5	1,074	-0.3	4,157	4,008	3.7
Neuro/CNS	966	985	-1.9	1,072	-9.8	4,076	4,074	0.1
Stomatologicals	1,032	881	17.2	1,025	0.7	3,864	3,385	14.1

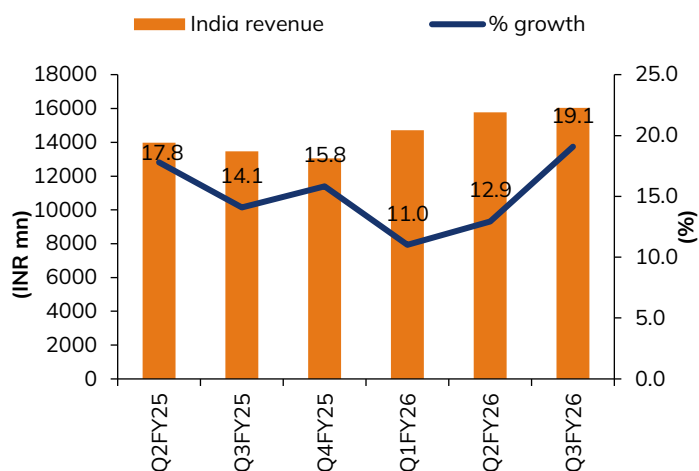
Source: IQVIA

**Exhibit 5: Lower gRevlimid sales and price erosion in base biz dampen US growth**


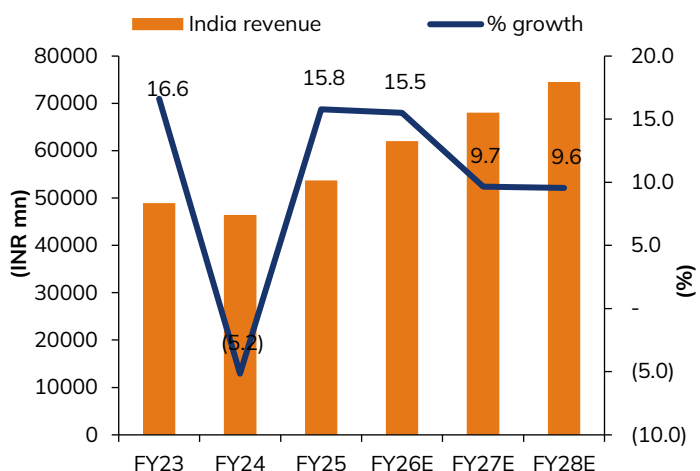
Source: I-Sec research, Company data

**Exhibit 6: Loss of exclusivity in gRevlimid may drag US growth till FY27E**


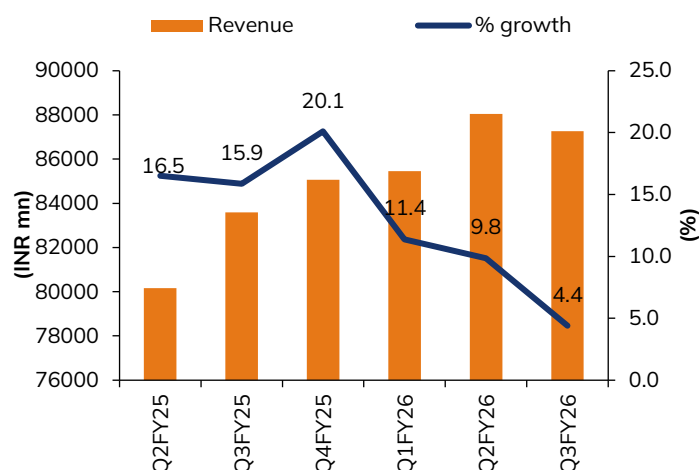
Source: I-Sec research, Company data

**Exhibit 7: India biz growth aided by innovation portfolio, new launch and price hikes**


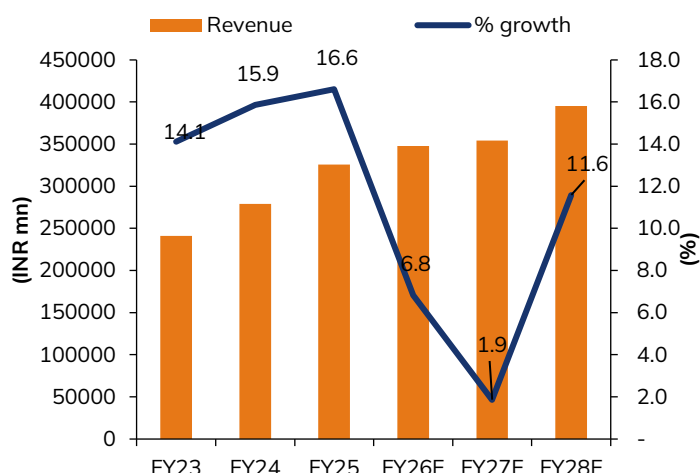
Source: I-Sec research, Company data

**Exhibit 8: India biz expected to grow at 11.5% CAGR over FY25-28E**


Source: I-Sec research, Company data

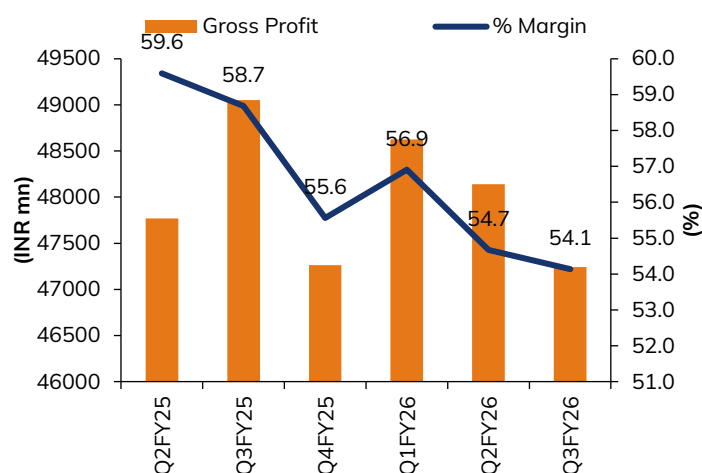
**Exhibit 9: Revenue growth led by Europe and India**


Source: I-Sec research, Company data

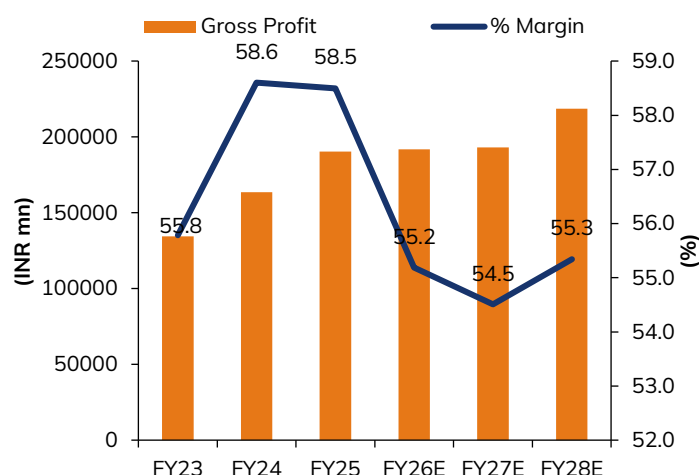
**Exhibit 10: Revenue to grow at CAGR of 6.7% over FY25-28E**


Source: I-Sec research, Company data

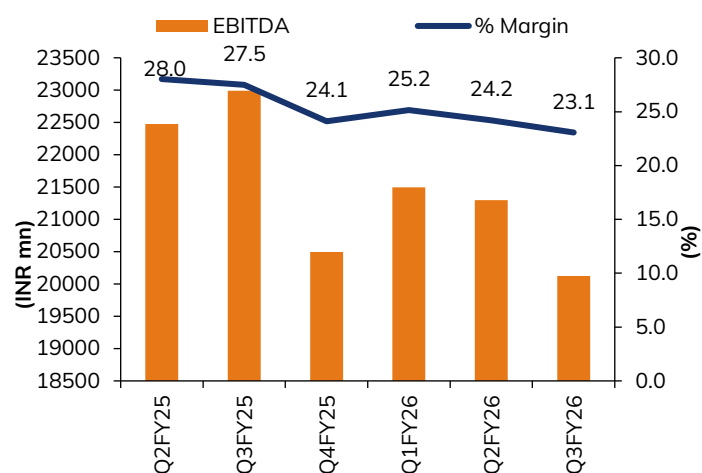


**Exhibit 11: Gross margin contracted due to lower sales of gRevlimid**

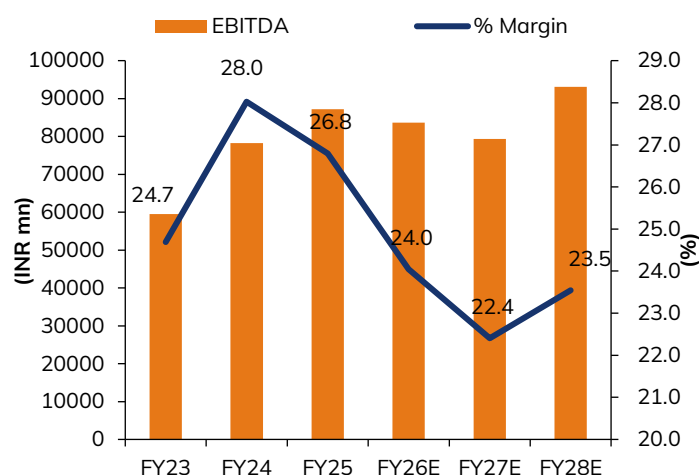
Source: I-Sec research, Company data

**Exhibit 12: Gross margin may remain at ~55% levels ahead**

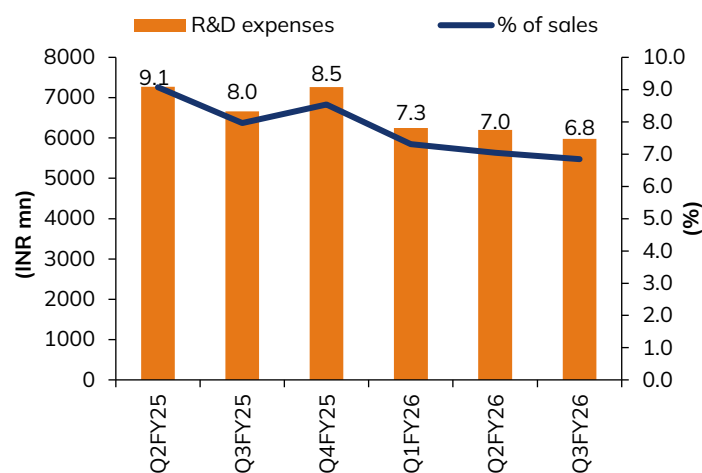
Source: I-Sec research, Company data

**Exhibit 13: EBITDA margin contracted 445bps YoY**

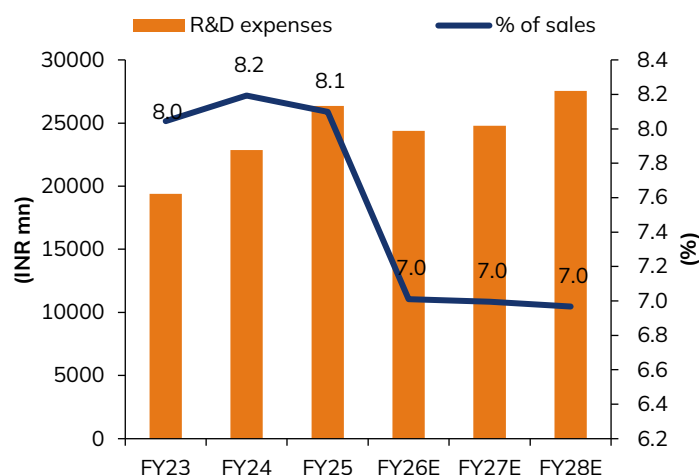
Source: I-Sec research, Company data

**Exhibit 14: Loss of exclusivity of gRevlimid to curb margins**

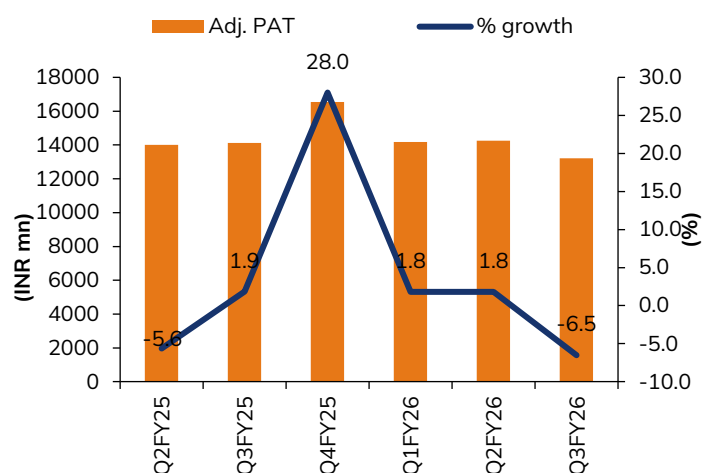
Source: I-Sec research, Company data

**Exhibit 15: Adj. R&D expense declined ~10% YoY to 6.8% of sales**

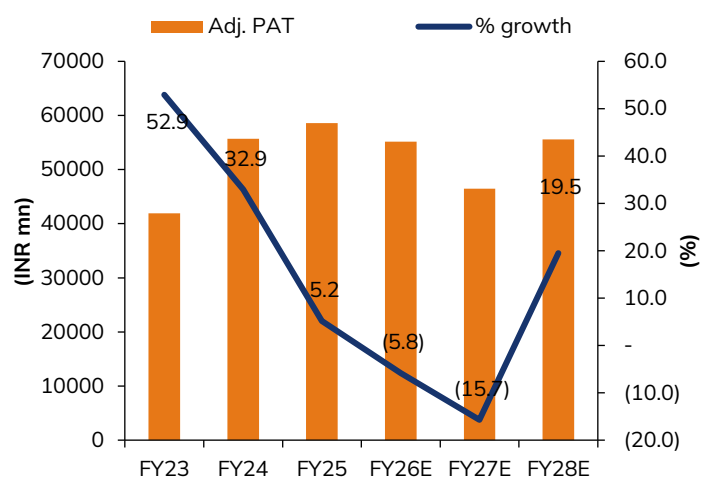
Source: I-Sec research, Company data

**Exhibit 16: R&D spend expected to remain at ~7% of sales ahead**

Source: I-Sec research, Company data

**Exhibit 17: Adj. PAT impacted by weak operating performance**

Source: I-Sec research, Company data

**Exhibit 18: Adj. PAT likely to decline ~2% over FY25–28E**

Source: I-Sec research, Company data

**Exhibit 19: Shareholding pattern**

%	Jun'25	Sep'25	Dec'25
Promoters	26.6	26.6	26.6
Institutional investors	63.2	63.5	63.8
MFs and others	15.9	15.8	16.6
Insurance Cos	10.6	11.9	14.1
FII's	36.7	35.8	33.2
Others	10.2	9.9	9.5

Source: Bloomberg, I-Sec research

**Exhibit 20: Price chart**

Source: Bloomberg, I-Sec research



## Financial Summary

### Exhibit 21: Profit & Loss

(INR mn, year ending March)

	FY25A	FY26E	FY27E	FY28E
Net Sales	3,25,535	3,47,745	3,54,215	3,95,248
<b>Operating Expenses</b>	<b>2,38,303</b>	<b>2,64,124</b>	<b>2,74,861</b>	<b>3,02,178</b>
EBITDA	87,232	83,621	79,354	93,070
<b>EBITDA Margin (%)</b>	<b>26.8</b>	<b>24.0</b>	<b>22.4</b>	<b>23.5</b>
Depreciation & Amortization	17,037	20,406	22,068	23,731
EBIT	70,195	63,215	57,286	69,339
Interest expenditure	-	-	-	-
Other Non-operating Income	9,082	8,076	3,901	3,794
Recurring PBT	79,277	71,292	61,187	73,134
<b>Profit / (Loss) from Associates</b>	<b>217</b>	<b>113</b>	<b>124</b>	<b>137</b>
<b>Less: Taxes</b>	<b>19,539</b>	<b>16,546</b>	<b>15,328</b>	<b>18,318</b>
PAT	59,738	54,746	45,859	54,816
Less: Minority Interest	701	(590)	(506)	(605)
Extraordinaries (Net)	(2,710)	(1294)	-	-
Net Income (Reported)	56,544	54,154	46,490	55,558
<b>Net Income (Adjusted)</b>	<b>58,564</b>	<b>55,143</b>	<b>46,490</b>	<b>55,558</b>

Source Company data, I-Sec research

### Exhibit 22: Balance sheet

(INR mn, year ending March)

	FY25A	FY26E	FY27E	FY28E
Total Current Assets	2,50,181	3,05,625	3,42,229	3,98,051
of which cash & cash eqv.	24,602	79,086	1,16,516	1,53,885
Total Current Liabilities & Provisions	91,436	1,07,463	1,09,604	1,21,518
<b>Net Current Assets</b>	<b>1,58,745</b>	<b>1,98,162</b>	<b>2,32,625</b>	<b>2,76,533</b>
Investments	16,079	16,079	16,079	16,079
Net Fixed Assets	96,978	1,01,572	1,04,504	1,05,773
ROU Assets	-	-	-	-
Capital Work-in-Progress	-	-	-	-
Total Intangible Assets	1,09,942	1,09,942	1,09,942	1,09,942
Other assets	940	1,004	1,023	1,141
Deferred Tax Assets	20,146	20,146	20,146	20,146
<b>Total Assets</b>	<b>4,02,830</b>	<b>4,46,906</b>	<b>4,84,319</b>	<b>5,29,614</b>
<b>Liabilities</b>				
<b>Borrowings</b>	<b>46,964</b>	<b>43,964</b>	<b>40,964</b>	<b>37,964</b>
<b>Deferred Tax Liability</b>	<b>14,038</b>	<b>14,038</b>	<b>14,038</b>	<b>14,038</b>
provisions	298	298	298	298
other Liabilities	2,256	2,256	2,256	2,256
Equity Share Capital	834	834	834	834
Reserves & Surplus	3,10,522	3,58,188	3,99,107	4,48,008
<b>Total Net Worth</b>	<b>3,35,496</b>	<b>3,82,572</b>	<b>4,22,985</b>	<b>4,71,280</b>
Minority Interest	3,778	3,778	3,778	3,778
<b>Total Liabilities</b>	<b>4,02,830</b>	<b>4,46,906</b>	<b>4,84,319</b>	<b>5,29,614</b>

Source Company data, I-Sec research

### Exhibit 23: Cashflow statement

(INR mn, year ending March)

	FY25A	FY26E	FY27E	FY28E
<b>Operating Cashflow</b>	<b>46,428</b>	<b>84,537</b>	<b>66,565</b>	<b>67,591</b>
Working Capital Changes	(5,059)	29,054	20,318	8,069
Capital Commitments	(51,021)	(20,565)	(20,565)	(20,565)
<b>Free Cashflow</b>	<b>(4,593)</b>	<b>63,973</b>	<b>46,000</b>	<b>47,026</b>
<b>Other investing cashflow</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Cashflow from Investing Activities	(51,021)	(20,565)	(20,565)	(20,565)
Issue of Share Capital	193	-	-	-
Interest Cost	-	-	-	-
Inc (Dec) in Borrowings	-	-	-	-
Dividend paid	(6,662)	(6,489)	(5,570)	(6,657)
Others	18,324	(3,000)	(3,000)	(3,000)
Cash flow from Financing Activities	11,855	(9,489)	(8,570)	(9,657)
<b>Chg. in Cash &amp; Bank balance</b>	<b>7,262</b>	<b>54,484</b>	<b>37,430</b>	<b>37,369</b>
Closing cash & balance	14,369	79,086	1,16,516	1,53,885

Source Company data, I-Sec research

### Exhibit 24: Key ratios

(Year ending March)

	FY25A	FY26E	FY27E	FY28E
<b>Per Share Data (INR)</b>				
Reported EPS	67.8	64.9	55.7	66.6
Adjusted EPS (Diluted)	70.2	66.1	55.7	66.6
Cash EPS	90.7	90.6	82.2	95.1
Dividend per share (DPS)	8.0	7.8	6.7	8.0
Book Value per share (BV)	402.3	458.7	507.2	565.1
Dividend Payout (%)	11.8	12.0	12.0	12.0
<b>Growth (%)</b>				
Net Sales	16.6	6.8	1.9	11.6
EBITDA	11.5	(4.1)	(5.1)	17.3
EPS (INR)	5.2	(5.9)	(15.7)	19.5
<b>Valuation Ratios (x)</b>				
P/E	17.1	17.8	20.8	17.4
P/CEPS	12.8	12.8	14.1	12.2
P/BV	2.9	2.5	2.3	2.0
EV / EBITDA	12.0	11.8	12.0	9.9
P / Sales	3.3	3.1	3.0	2.7
Dividend Yield (%)	0.7	0.7	0.6	0.7
<b>Operating Ratios</b>				
Gross Profit Margins (%)	58.5	55.2	54.5	55.3
EBITDA Margins (%)	26.8	24.0	22.4	23.5
Effective Tax Rate (%)	24.6	23.2	25.1	25.0
Net Profit Margins (%)	18.4	15.7	12.9	13.9
NWC / Total Assets (%)	-	-	-	-
Net Debt / Equity (x)	(0.1)	(0.2)	(0.3)	(0.3)
Net Debt / EBITDA (x)	(0.3)	(1.0)	(1.5)	(1.6)
<b>Profitability Ratios</b>				
RoCE (%)	16.5	13.0	10.0	11.0
RoE (%)	18.9	15.2	11.4	12.3
RoC (%)	20.6	16.1	13.6	15.9
Fixed Asset Turnover (x)	4.1	3.8	3.5	3.8
Inventory Turnover Days	86	76	74	77
Receivables Days	109	104	101	105
Payables Days	32	42	42	43

Source Company data, I-Sec research

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