

Nuvoco Vistas Corporation Limited

Q3FY26 Result Update | Sector: Cement

January 19, 2026

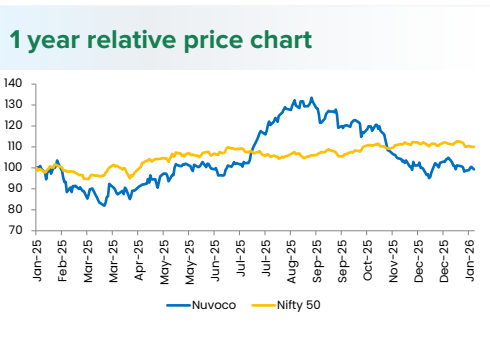
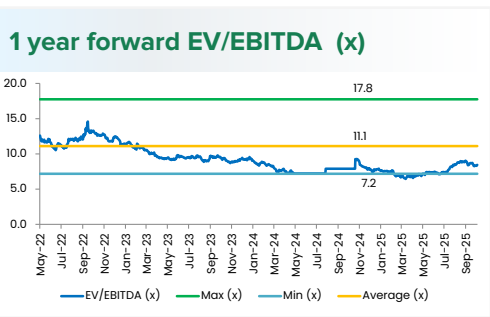




Current Market Price	344
Target Price	458
Upside	33.2%
Nifty	25,528
Sensex	82,993

Key Stock Data	
Company Name	Nuvoco
BSE Code	543334
NSE Code	NUVOCO
Bloomberg	NUVOCO:IN
Shares o/s, Cr	35.7
Face Value	10
Market Cap (Rs Cr)	12,501
3M Avg Volume (NSE)	4,56,158
52 week H/L	477.5/287

Shareholding Pattern			
	Mar-25	Jun-25	Sep-25
Promoter	72.0	72.0	72.0
FII	3.8	5.2	5.0
DII	19.1	18.1	18.1
Public	5.1	4.7	4.9



Resilient performance amid pricing headwinds: The company delivered a resilient Q3 FY26 performance despite pricing pressure from GST pass-through and a weak start to the quarter. Cement volumes rose 7% YoY to 5.0 million tonnes, marking the highest-ever Q3 volumes, supported by a sharp pickup in demand in December. EBITDA increased 50% YoY to Rs. 386 crore, aided by improved product mix and cost efficiencies, partially offsetting moderation in realizations. Premium products sustained a record-high 44% share of trade volumes, reinforcing the success of the premiumisation strategy. Management highlighted improving demand visibility and expects industry volume growth of 7–8%, supported by better government capex execution, improving rural sentiment, and recent price hikes holding in key markets.

Cost efficiencies and premium mix underpin margin resilience: The company delivered a resilient operational performance in Q3 FY26, with EBITDA rising 50% YoY to Rs. 386 crore, supported by higher volumes, a richer product mix, and sharp cost efficiencies despite pricing pressure from GST pass-through. Cement volumes increased 7% YoY to 5.0 million tonnes, driving operating leverage, while premium products maintained a record 44% share of trade volumes, supporting realizations. Blended fuel costs declined to a 17-quarter low of Rs. 1.41/mcal, aided by reduced petcoke usage, higher domestic coal and AFR substitution, alongside tighter logistics and power cost controls. As a result, margins remained resilient even as realizations moderated sequentially. Management expects EBITDA per tonne to remain broadly stable, supported by recent price hikes, sustained premiumisation, and 7–8% industry demand growth. Net debt remains comfortable at Rs. 3,500 crore, with refinancing of short-term borrowings improving balance-sheet flexibility as expansion projects, including Vadra and East grinding units, progress on schedule.

Capex execution on track with focus on growth: In Q3 FY26, management maintained a disciplined capex trajectory, with FY26 spending estimated at Rs. 620–670 crore, covering routine maintenance, Vadra project repurposing, and East India grinding expansions. The Vadra clinker and grinding units are scheduled for phased commissioning between Q3 FY27 and Q1 FY28, while the 4 mtpa East grinding expansion remains on plan. For FY27, total capex is projected at Rs. 1,000–1,100 crore, tapering to Rs. 650–700 crore in FY28, primarily for project completion, logistics, and rail connectivity. Capex will be funded through internal accruals and long-term instruments, supporting growth without straining leverage.

Outlook & Valuation: Nuvoco Vistas delivered a resilient Q3 FY26, with strong revenue and EBITDA growth supported by volume recovery, premiumisation, and cost efficiencies. Cement volumes rose 7% YoY to 5.0 million tonnes, while premium products sustained a record 44% share of trade volumes. The Vadra repurposing project and East India grinding expansions enhance capacity and regional reach, with total cement capacity expected to scale toward 35 MMT over the medium term, supported by a disciplined capex plan of Rs. 620–670 crore for FY26 and Rs. 1,000–1,100 crore in FY27. Focused cost optimization, including fuel mix improvements and AFR substitution, along with refinancing of short-term borrowings, maintains a healthy balance sheet with net debt at Rs. 3,500 crore. With positive sector dynamics, including projected 7–8% industry volume growth, improving government capex, and strong rural demand, Nuvoco is well-positioned for sustained growth. We revised our rating to **BUY** with a target price of **Rs. 458**.

Financial Summary - Consolidated				
Particulars, INR Cr	FY24	FY25	FY26E	FY27E
Net revenue	10,732.9	10,356.7	13,106.3	15,250.0
EBITDA	1,623.7	1,371.9	2,147.3	2,407.0
EBITDAM (%)	15.1	13.2	16.4	15.8
APAT	147.4	19.0	366.6	361.0
APATM (%)	1.4	0.2	2.8	2.4
EPS (Rs)	4.1	0.5	10.3	10.1
EV/EBITDA	10.2	11.8	7.2	6.1
RoE (%)	1.6	0.2	3.9	3.7

Source : RBL Research

Research Analyst

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Key Highlights:

- » **Strong volume growth:** Cement volumes rose 7% YoY to 5.0 million tonnes, marking the highest-ever Q3 volumes, led by demand recovery in December.
- » **Premiumisation drives realizations:** Premium products maintained a record 44% share of trade volumes, supporting overall realizations despite pricing pressure from GST pass-through.
- » **Robust EBITDA performance:** EBITDA increased 50% YoY to Rs. 386 crore, aided by improved product mix, operational efficiencies, and disciplined cost control.
- » **Cost optimization:** Blended fuel costs declined to a 17-quarter low of Rs. 1.41/mcal, driven by reduced petcoke usage, higher domestic coal and AFR substitution, and logistics/power efficiencies.
- » **Capex on track:** FY26 capex is estimated at Rs. 620–670 crore, focused on Vadra project refurbishment, East India grinding expansions, and maintenance; FY27 capex guided at Rs. 1,000–1,100 crore.
- » **Healthy balance sheet:** Net debt remains comfortable at Rs. 3,500 crore, with refinancing of short-term borrowings improving financial flexibility.
- » **Positive demand outlook:** Management expects industry volume growth of 7–8%, supported by government capex execution, improving rural sentiment, and price hikes holding in key markets

Profit & Loss Statement - Consolidated					
Particulars, INR Cr	Q3FY26	Q3FY25	Y-o-Y %	Q2FY26	Q-o-Q %
Net Sales	2,701.3	2,409.4	12.1	2,457.6	9.9
Cost of Raw Materials	409.9	410.5	(0.1)	393.1	4.3
Purchase of Finished Goods	72.9	70.5	3.3	60.5	20.4
(Increase) / Decrease In Stocks	25.0	(60.6)	-	(23.6)	(206.0)
Total Raw material cost	507.8	420.4	20.8	430.0	18.1
Gross Profit	2,193.5	1,988.9	10.3	2,027.6	8.2
Gross Margins %	81.2	82.6	-135bps	82.5	-130bps
Employee Cost	182.5	172.4	5.9	178.3	2.4
Power & Fuel Cost	498.7	510.4	(2.3)	453.6	9.9
Frieght & Forwarding	718.6	660.5	8.8	647.1	11.1
Other Expense	410.0	387.4	5.8	381.6	7.4
Total Expenditure	2,317.6	2,151.1	7.7	2,090.6	10.9
EBITDA	383.7	258.3	48.6	367.0	4.6
EBITDA Margins (%)	14.2	10.7	349bps	14.9	-73bps
Depreciation	223.3	217.4	2.7	218.1	2.4
EBIT	160.4	40.9	292.5	148.9	7.8
Other Income	2.8	0.2	1,625.0	3.9	(28.9)
Interest	98.7	125.7	(21.5)	101.6	(2.9)
PBT	64.5	(84.7)	-	51.2	-
Exceptional	-	-	-	-	-
PBT	64.5	(84.7)	(176.2)	51.2	26.1
Tax	15.2	(23.3)	(165.0)	14.8	2.8
PAT	49.4	(61.4)	(180.4)	36.4	35
PAT Margin (%)	1.8	(2.5)	437bps	1.5	34bps
EPS	1.4	(1.72)	(180.4)	1.0	35.5
Source : RBL Research					

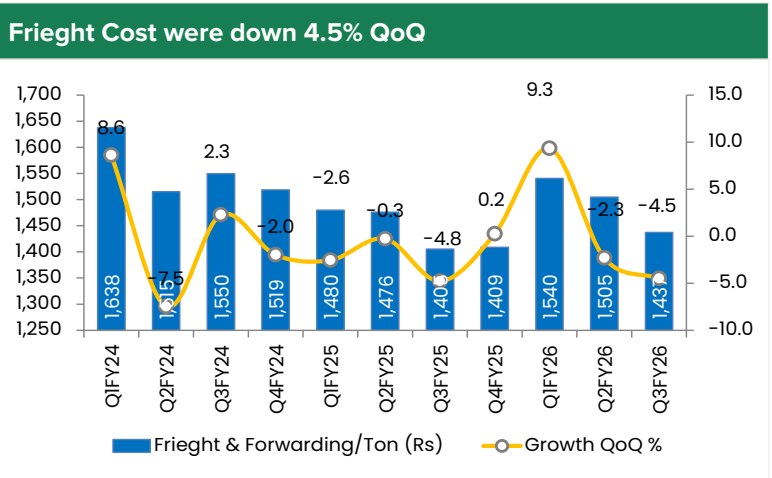
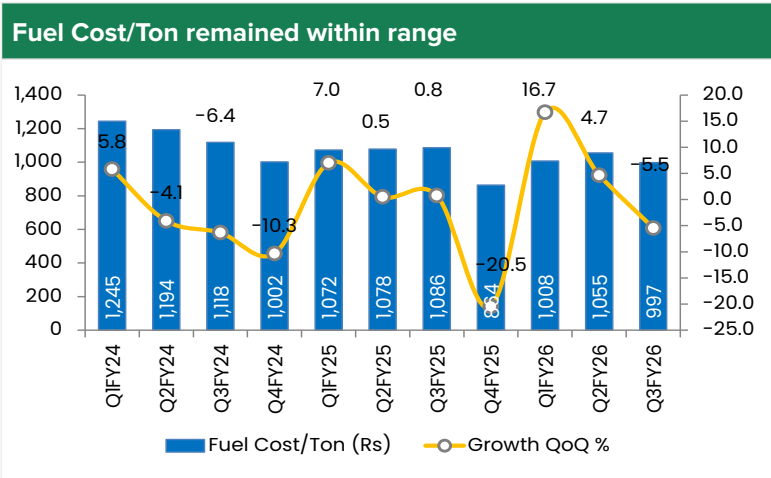
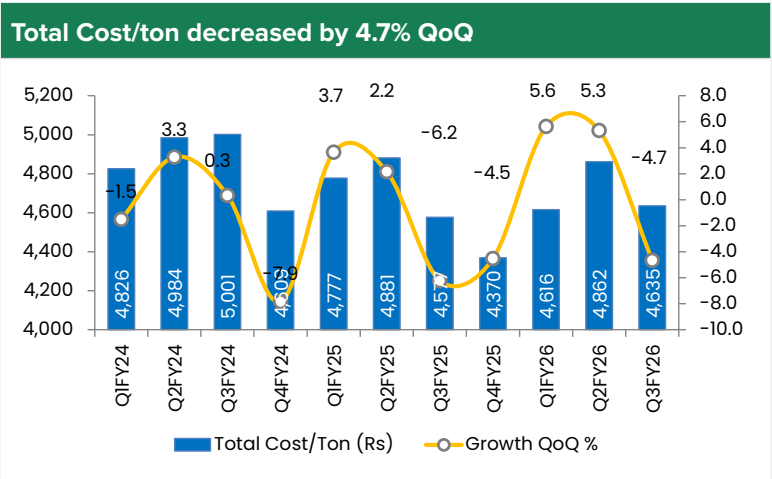
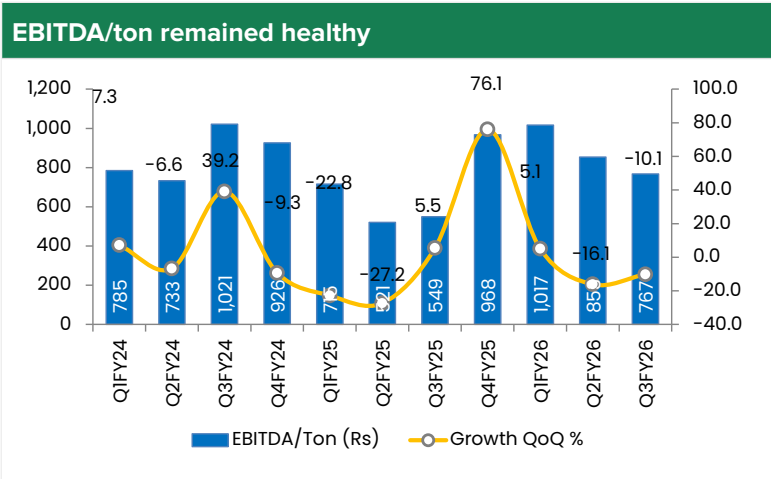
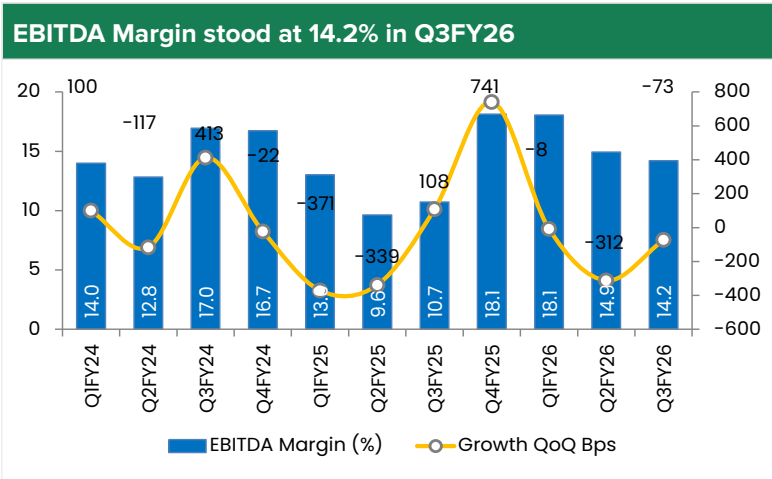
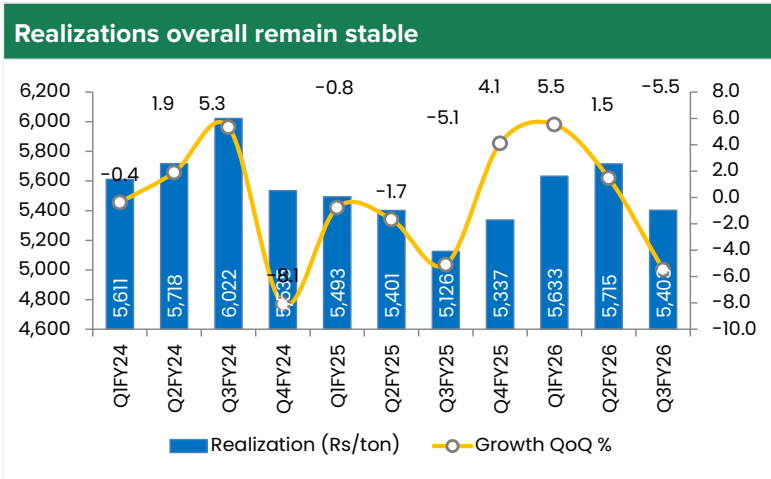
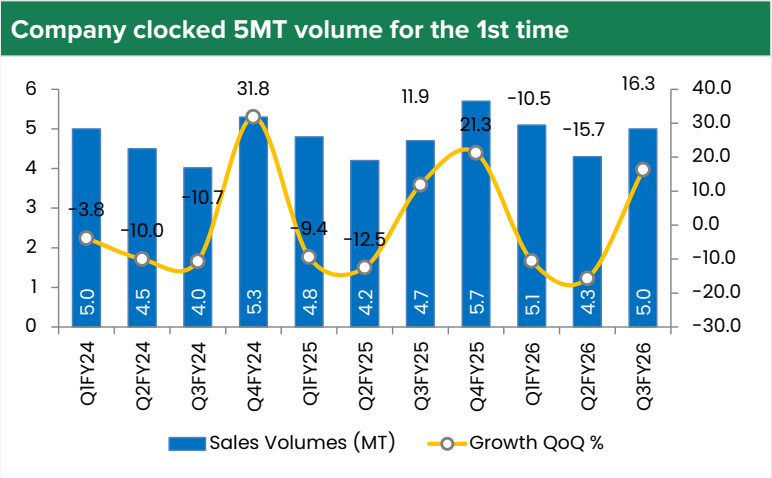
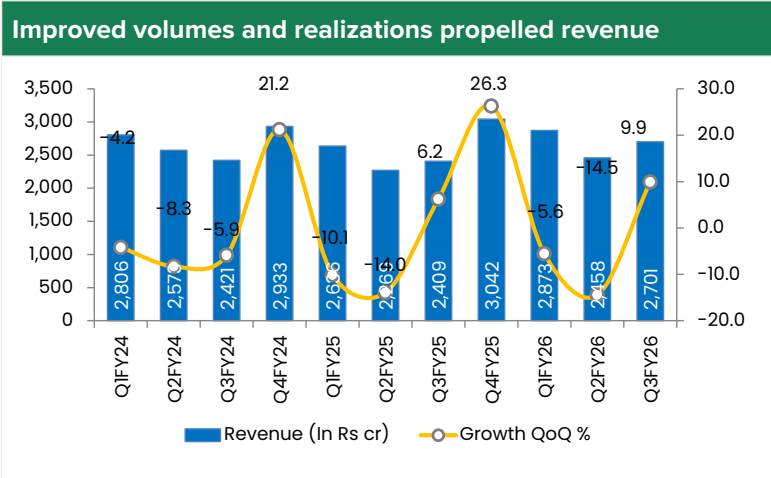
Uptick in both volume and realizations led to healthy growth in revenue.

Overall costs were in line with expectations.

Key Parameters - Consolidated					
Particulars	Q3FY26	Q3FY25	Y-o-Y %	Q2FY26	Q-o-Q %
Sales Volumes (MT)	5.0	4.7	6.4	4.3	16.3
Realization (Rs/ton)	5,403	5,126	5.4	5,715	(5.5)
EBITDA/Ton (Rs)	767	549	39.7	853	(10.1)
Total Cost/Ton (Rs)	4,635	4,577	1.3	4,862	(4.7)
Fuel Cost/Ton (Rs)	997	1,086	(8.1)	1,055	(5.5)
Frieght & Forwarding/Ton (Rs)	1,437	1,405	2.3	1,505	(4.5)
Source : RBL Research					

Improved realizations and healthy volumes supported EBITDA/Ton.

Story in Charts



Source: RBL Research

Technical Account - Consolidated				
Particulars, INR Cr	FY24	FY25	FY26E	FY27E
Net sales	10,732.9	10,356.7	13,106.3	15,250.0
Expenditure				
Cost of materials	1,741.4	1,748.3	2,097.0	2,440.0
Purchase of stock in trade	145.6	260.6	329.8	383.7
(Increase) / Decrease In Stocks	66.7	52.9	65.5	76.3
Total raw materials	1,953.7	2,061.8	2,492.3	2,900.0
Gross Profit	8,779.2	8,294.9	10,613.9	12,350.0
Employee cost	681.8	675.9	825.7	960.8
Power and fuel cost	2,140.2	1,970.0	2,529.5	2,943.3
Other expenses	1,405.0	1,483.4	1,703.8	1,982.5
Total expenditure	9,109.2	8,984.8	10,958.9	12,843.0
EBITDA	1,623.7	1,371.9	2,147.3	2,407.0
EBITDAM (%)	15.1	13.2	16.4	15.8
Depreciation	918.6	868.5	1,114.0	1,296.3
EBIT	705.1	503.4	1,033.3	1,110.8
Other income	33.5	19.4	40.9	47.6
Interest expenses	532.6	496.3	562.0	653.9
PBT	206.0	26.5	512.2	504.5
Tax	58.6	7.5	145.6	143.4
Reported PAT	147.4	19.0	366.6	361.0
Exceptional Income / Expenses	0.0	0.0	0.0	0.0
PAT (after Exceptional)	147.4	19.0	366.6	361.0
PAT Margin %	1.4	0.2	2.8	2.4
EPS	4.1	0.5	10.3	10.1

Source: RBL Research

Balance Sheet - Consolidated				
Particulars, INR Cr	FY24	FY25	FY26E	FY27E
Share Capital	357.2	357.2	357.2	357.2
Reserves & Surplus	8,626.4	8,645.2	9,011.7	9,372.7
Total Shareholder's Fund	8,983.5	9,002.3	9,368.9	9,729.9
Minority Interest	-	-	-	-
Long term borrowings	2,878.3	2,363.2	2,621.3	3,050.0
Short term borrowing	1,258.8	1,459.4	1,572.8	1,830.0
Total Debt	4,137.0	3,822.6	4,194.0	4,880.0
Deferred tax liabilities	1,173.6	1,150.8	1,441.7	1,677.5
Loans & advances	-	-	-	-
Long term provision	188.7	169.1	230.4	268.1
Other long term liabilities	239.1	221.6	292.0	339.7
Total	1,601.4	1,541.5	1,964.1	2,285.3
Current Liabilities				
Trade payables	1,686.0	1,587.5	2,058.8	2,395.6
Short term provisions	450.0	451.8	549.5	639.4
Other current liabilities	1,852.0	1,751.9	2,228.1	2,592.5
Total	3,988.0	3,791.2	4,836.3	5,627.4
Total liabilities	18,709.9	18,157.6	20,363.3	22,522.6
Application of Assets				
Net Block	15,044.2	14,619.5	15,003.1	15,003.1
Tax assets	171.6	146.2	209.5	243.8
Long term loans and advances	1.3	1.6	1.5	1.8
Other non-current assets	666.8	648.5	786.4	915.0
Total	16,354.6	15,886.5	16,471.3	16,634.4
Current Assets				
Inventories	946.7	761.6	1,156.0	1,345.1
Trade receivables	590.7	660.1	721.7	839.8
Cash balance	97.8	176.7	1,151.9	2,700.8
Bank balance	9.2	5.7	9.2	9.2
Short term loans and advances	3.9	1.8	4.8	5.5
Other current assets	707.1	665.4	851.9	991.3
Total	2,355.3	2,271.2	3,895.5	5,891.7
Total assets	18,709.9	18,157.6	20,363.3	22,522.6

Source: RBL Research

Cash Flow - Consolidated				
Particulars, INR Cr	FY24	FY25	FY26E	FY27E
Profit before tax	206.0	26.5	512.2	504.5
Add: Depreciation	918.6	868.5	1,114.0	1,296.3
Add: Interest cost	532.6	496.3	562.0	653.9
Less: Other Income	(15.9)	(5.4)	(40.9)	(47.6)
Others	8.0	(31.6)	-	-
Operating profit before working capital changes	1,649.3	1,354.4	2,147.3	2,407.0
Changes in working capital	(16.5)	(27.4)	620.9	501.9
Cash from Operations	1,632.8	1,327.0	2,768.3	2,909.0
Less: Taxes	(40.3)	1.5	(145.6)	(143.4)
Cash flow from Operations	1,592.5	1,328.5	2,622.6	2,765.5
Net cash used in Investing				
Purchase of fixed assets	(581.4)	(350.1)	(1,497.7)	(1,296.3)
Purchase & Sales of Investments	5.0	2.8	-	-
Dividend Income	3.3	5.1	40.9	47.6
Cash flow from investing	(573.4)	(337.1)	(1,456.8)	(1,248.7)
Cash flow from Financing				
Purchase/Sales of borrowings	(465.6)	(301.4)	371.4	686.0
Interest cost	(498.5)	(450.0)	(562.0)	(653.9)
Others	(150.0)	(161.2)	-	-
Cash flow from Financing	(1,114.1)	(912.6)	(190.6)	32.1
Net cash Inflow/Outflow	(94.9)	78.9	975.2	1,548.9
Opening cash	192.7	97.8	176.7	1,151.9
Closing Cash	97.8	176.7	1,151.9	2,700.8

Source: RBL Research

Key Financial Ratios				
Particulars, Rs Cr	FY24	FY25	FY26E	FY27E
Per share Data				
EPS (Rs)	4.1	0.5	10.3	10.1
Book value per share (Rs)	251.5	252.1	262.3	272.4
Profitability Ratios				
EBITDAM(%)	15.1	13.2	16.4	15.8
PBTM (%)	1.9	0.3	3.9	3.3
NPM (%)	1.4	0.2	2.8	2.4
RoE (%)	1.6	0.2	3.9	3.7
RoCE (%)	5.4	3.9	7.6	7.6
Efficiency Data				
Debt-Equity Ratio	0.5	0.4	0.4	0.5
Interest Cover Ratio	1.3	1.0	1.8	1.7
Fixed Asset Ratio	1.4	1.4	1.1	1.0
Debtors (Days)	20.1	20.1	20.1	20.1
Inventory (Days)	32.2	32.2	32.2	32.2
Payable (Days)	57.3	57.3	57.3	57.3
WC (Days)	-5.1	-5.1	-5.0	-5.0
Valuation				
P/E (x)	84.8	658.9	34.1	34.6
P/BV	1.4	1.4	1.3	1.3
EV/EBITDA	10.2	11.8	7.2	6.1
EV/Sales	1.5	1.6	1.2	1.0

Source: RBL Research

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Ratings Methodology

Ratings	Upside
Buy	More than 15%
Accumulate	5% - 15%
Hold	0% - 5%
Sell	Below 0%

Note: RBL Investment ratings (All ratings based on absolute return; All ratings and target price refers to 12 month performance horizon, unless mentioned otherwise).

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S No.	Statement	Answer	
		Tick Appropriate	
		Yes	No
1.	I/we or any of my/our relative has any financial interest in the subject company? (If answer is yes, nature of interest is given below this table)		No
2.	I/we or any of my/our relatives, have actual/beneficial ownership of one per cent. or more securities of the subject company, at the end of the month immediately preceding the date of the research report or date of the public appearance?		No
3.	I/we or any of my/our relative, has any other material conflict of interest at the time of publication of the research report or at the time of the public appearance?		
4.	I/we have received any compensation from the subject company in the past twelve months?		No
5.	I/we have managed or co-managed public offering of securities for the subject company in the past twelve months?		No
6.	I/we have received any compensation for brokerage services from the subject company in the past twelve months?		No
7.	I/we have received any compensation or other benefits from the subject company or third party in connection with the research report?		No
8.	I/we have served as an officer, director or employee of the subject company?		No
9.	I/we have been engaged in market making activity for the subject company?		No

2014 is/are as under:

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Nature of Interest [If answer to f (a) above conflicts is Yes]

Name(s) with Signature(s) of RA(s).

[Please note that only in case of multiple RAs and if the answers differ inter-se between the RAs, then RA specific answer with respect to

S. No.	Name of RA	Signature of RA	Serial Question of question which the signing RA needs to make a separate declaration	Answer	Answer

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