

Strong Volume Growth; EBITDA Margin Miss on Higher Costs

Est. vs. Actual for Q2FY26: Revenue – **BEAT**; EBITDA Margin – **MISS**; PAT – **BEAT**

Change in Estimates post Q2FY26 (Abs)

FY26E/FY27E: Revenue: 1%/0%; EBITDA: 0%/1%; PAT: 2%/-4%

Recommendation Rationale

- **Growth Visibility on Volumes Remains Intact:** The company's capacity expansion program, targeting an addition of 11 MTPA, is progressing well and will raise its total Grey Cement capacity to 37.3 MTPA from the current 26.3 MTPA, implying a 13% capacity CAGR over FY20–FY28. The ramp-up of the recently commissioned capacity, along with the ongoing 11 MTPA expansion, is expected to drive strong volume growth in the future. As a result, JK Cement is projected to deliver a volume CAGR of 13% over FY25–FY27E.
- **Margin Expansion Expected amid Cost Optimisation:** JK Cement delivered a positive operating performance during the quarter, supported by higher realisations and volume growth, leading to a 37% YoY improvement in EBITDA per tonne to Rs 890. This positive momentum is expected to sustain through FY26, backed by robust cement demand and better realisations. Management has guided for cost savings of Rs 150–200 per tonne over the next two years. Consequently, the company is expected to achieve an EBITDA margin in the range of 19%–20% in FY26E/FY27E, driven by higher volumes, improved realisations, and ongoing cost optimisation initiatives.
- **Eastern Expansion to Unlock New Growth Avenues; Central Region Remains a Key Contributor:** Upon completion of the ongoing and planned capacity expansions, Central India is expected to contribute ~40% of JK Cement's total Grey Cement capacity. Additionally, the company's further foray into the Eastern market is set to support sustained growth. The government's increased focus on infrastructure development in these regions is likely to drive a significant rise in per-capita cement consumption over the coming years. Backed by its strategic expansion initiatives, JK Cement is well-positioned to capitalise on the rising cement demand in these markets. Accordingly, a revenue CAGR of 16% is projected over FY25–FY27E.

Sector Outlook: Positive

Company Outlook & Guidance: JKCL targets 10–11% volume growth in FY26, which is ahead of the industry estimate of 7–8% and thus reaffirming its strong market position. Cement prices are currently marginally lower than Q2FY26 levels. Management highlighted that market dynamics will be crucial in determining price sustainability, making pricing trends a key monitorable for FY26. Cement demand is expected to remain robust, supporting top line momentum.

Current Valuation: 16.5x FY27E EV/EBITDA (Earlier Valuation: 16.5x FY27E EV/EBITDA) and Paint business at 1x book value.

Current TP: Rs 6,180/share; (Earlier TP: Rs 6,530/share)

Recommendation: We maintain our **HOLD** rating on the stock.

Alternative BUY Ideas from our Sector Coverage: UltraTech Cement Ltd (TP: Rs 13,900/share), Dalmia Bharat (TP: Rs 2,550/share), ACC Ltd (TP: Rs 2,390/share), Shree Cement (TP: Rs 31,655/share), Ambuja Cements Ltd (TP: Rs 705/share)

Financial Performance

JKCL delivered positive financial performance during the quarter, driven by strong volume growth and higher blended realisations, YoY. The company reported Revenue, EBITDA, and PAT growth of 18%, 57%, and 27%, YoY, respectively. APAT stood at Rs 161 Cr, reflecting a 27% YoY increase. EBITDA margins came in at 14.8%, below the anticipated 16%, and higher than 11.1% YoY. Consolidated volumes for the quarter, including both Grey and White Cement, reached 5.01 MTPA, marking a 15% YoY growth. The combined EBITDA per tonne improved to Rs 891, up 37% YoY. Cement realisations per tonne (Grey) declined by 2% QoQ to Rs 4,847, while the cost per tonne declined by 2% YoY and increased 8% QoQ to Rs 5,135 on the back of negative operating leverage.

Key Financials (Consolidated)

| (Rs Cr) | Q2FY26 | QoQ (%) | YoY (%) | Axis Est. | Variance |
|---------------|--------|----------|---------|-----------|----------|
| Net Sales | 3,019 | -10 | 18 | 2833 | 7% |
| EBITDA | 447 | -35 | 57 | 452 | -1% |
| EBITDA Margin | 14.8% | (570bps) | 370bps | 16.0% | (120bps) |
| Net Profit | 161 | -51 | 27 | 153 | 5% |
| EPS (Rs) | 21 | -51 | 27 | 20 | 5% |

Source: Company, Axis Securities Research

(CMP as of 4th November, 2025)

| | |
|----------------------------|-------------|
| CMP (Rs) | 5,776 |
| Upside /Downside (%) | 7 |
| High/Low (Rs) | 7,566/3,891 |
| Market cap (Cr) | 44,699 |
| Avg. daily vol. (6m) Shrs. | 1,30,000 |
| No. of shares (Cr) | 7.7 |

Shareholding (%)

| | Mar-25 | Jun-25 | Sep-25 |
|--------------|--------|--------|--------|
| Promoter | 45.7 | 45.7 | 45.7 |
| FIIIs | 16.1 | 16.1 | 18.6 |
| MFs / UTI | 22.6 | 22.6 | 19.7 |
| Banks / FIIs | 0.0 | 0.0 | 0.0 |
| Others | 15.6 | 15.6 | 16.1 |

Financial & Valuations

| Y/E Mar (Rs Cr) | FY25 | FY26E | FY27E |
|-----------------|--------|--------|--------|
| Net Sales | 11,879 | 13,894 | 15,965 |
| EBITDA | 2,027 | 2,597 | 3,250 |
| Net Profit | 752 | 1,160 | 1,389 |
| EPS (Rs) | 124 | 150 | 180 |
| PER (x) | 47 | 38 | 32 |
| P/BV (x) | 7.4 | 6.2 | 5.3 |
| EV/EBITDA (x) | 24 | 19 | 16 |
| ROE (%) | 17 | 18 | 18 |

Change in Estimates (%)

| Y/E Mar | FY26E | FY27E |
|---------|-------|-------|
| Sales | 1% | 0% |
| EBITDA | 0% | 1% |
| PAT | 2% | -4% |

Relative Performance



Source: Ace Equity

Results Gallery

[Q2FY25](#)
[Q3FY25](#)
[Q4FY25](#)
[Q1FY26](#)

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Outlook

JKCL has a dominant presence in North India and is now expanding into the high-demand Central and Eastern regions—significantly broadening its addressable market. Government's focus on infrastructure, low-cost housing, and increasing real estate activity is creating strong sectoral tailwinds. Recently added capacities are ramping up, paving the way for higher utilisation and improved operating leverage. Over FY25–FY27E, the company is projected to deliver a CAGR of 13% in volume, 16% in revenue, 27% in EBITDA, and 27% in APAT.

Valuation & Recommendation

The stock is currently trading at 19x/16x FY26E/FY27E EV/EBITDA, which is at a premium to its historical valuation range. Given the limited upside potential of 7% from the CMP, we maintain our **HOLD** rating on the stock with a target price of Rs 6,180/share.

Key Concall Highlights

- **Capacity Expansion:** The company's capacity expansion program, targeting an addition of 11 MTPA, is progressing well and will raise its total Grey Cement capacity to 37.3 MTPA from the current 26.3 MTPA, implying a 13% capacity CAGR over FY20–FY28. The ramp-up of the recently commissioned capacity, along with the ongoing 11 MTPA expansion, is expected to drive strong volume growth going forward.
- **Paint Foray:** The company reported paint revenue of Rs 95 Cr in Q2FY26. It clocked revenue of Rs 182 Cr in H1FY26 and expects FY26 contribution of Rs 375–400 Cr from the paint business. While the business incurred a Rs 45 Cr loss in 12MFY25 and expects a Rs 40-50 Cr loss for FY26, JKLC aims to achieve EBITDA positivity by FY27. The total investment in the Paint business stands at close to Rs 450 Cr.
- **Volume:** Consolidated volume grew 15% YoY during the quarter, with grey and white cement volumes rising 16% and 10% YoY, respectively. Blended cement sales accounted for 67%, 1% lower QoQ, with the remainder being OPC. The trade and non-trade mix stood at 67% and 33%, respectively, compared to 68% and 28% YoY. Capacity utilisation was at 68% for cement during Q2FY26.
- **Premium Cement:** Premium cement contributed 15% to overall trade sales. The company aims to increase premium cement sales to 20%–25% over the medium to long term. Grey and white cement contributions stood at 80:20 during the quarter, with total volumes split at 89% for grey and 11% for white cement on a consolidated basis.
- **Pricing:** Cement realisation declined 2% QoQ to Rs 4,847 during the quarter. Cement prices are currently marginally lower compared to Q2FY26 levels, with pricing trends expected to be influenced by market dynamics. White Cement and Wall Putty including paint realisation improved by 8% to Rs 13,863/tonne YoY.
- **Power/Fuel:** Power and fuel costs were up 14% QoQ and 7% YoY at Rs 1,212/tonne during the quarter, owing to higher clinker production. The company expects these costs to reduce in Q3FY26. The fuel mix comprised 60% pet coke and the balance imported coal, renewable energy, and AFR, with costs at Rs 1.56/Kcal, up from Rs 1.53 in Q1FY26. WHRS at Panna is operational and is expected to save Rs 50 Cr annually. The company's total green power capacity stands at 237 MW, including 82 MW from WHRS and 154.84 MW from solar and wind.
- **Freight:** Lead distance declined to 431 km in Q2FY26 from 436 km in Q1FY26 due to route optimisation. Freight costs were lower by 1% YoY and 5% QoQ at Rs 1,301/tonne. The company transported 89% of its volume by road and the remainder by rail.
- **Subsidy:** It received an incentive of Rs 70 Cr during the quarter. Despite reduction of GST on Cement, the incentive loss would be compensated by incentives from upcoming new plants in Bihar and Rajasthan moving ahead. The company aims to receive incentives of Rs 300 cr under the State Govt subsidy program for next few years.
- **Capex:** Capex guidance for FY26 and FY27 stands in the range of Rs 2,000-2,500 Cr and Rs 3,500-Rs 4,000 Cr, respectively, with Rs 1,000 Cr spent in 6MFY26 on expansion initiatives.
- **Debt/Cash:** The standalone gross debt stood at Rs 5,289 Cr, with cash and cash equivalents at Rs 2,150 Cr, resulting in a net debt of Rs 3,139 Cr. Net debt increased by Rs 588 Cr from Q4FY25.

Key Risks to Our Estimates and TP

- Lower realisation and demand in its key market and delay in capacity expansion.
- Higher input costs may impact margins.

Change in Estimates

| | New | | Old | | % Change | |
|--------|--------|--------|-------|-------|----------|-------|
| | FY26E | FY27E | FY26E | FY27E | FY26E | FY27E |
| Sales | 13,894 | 15,965 | 13699 | 15911 | 1% | 0% |
| EBITDA | 2,597 | 3,250 | 2597 | 3231 | 0% | 1% |
| PAT | 1,160 | 1,389 | 1133 | 1454 | 2% | -4% |

Source: Company, Axis Securities Research

Result Review Q2FY26

| (Rs Cr) | Quarterly Performance | | | | |
|-------------------|-----------------------|--------|--------|--------------|--------------|
| | Q2FY26 | Q1FY26 | Q2FY25 | % Change QoQ | % Change YoY |
| Net sales | 3019 | 3353 | 2560 | -10% | 18% |
| Expenditure | 2573 | 2665 | 2276 | -3% | 13% |
| EBITDA | 447 | 688 | 284 | -35% | 57% |
| Other income | 51 | 56 | 38 | -10% | 35% |
| Interest | 105 | 109 | 123 | -3% | -14% |
| Depreciation | 149 | 146 | 146 | 2% | 2% |
| PBT | 243 | 489 | 53 | -50% | 360% |
| Tax | 84 | 165 | 19 | -49% | 344% |
| Adjusted PAT | 161 | 324 | 126 | -51% | 27% |
| EBITDA margin (%) | 14.8% | 20.5% | 11.1% | (570bps) | 370bps |
| EPS (Rs) | 20.8 | 42.1 | 16.4 | -51% | 27% |

Source: Company, Axis Securities Research

Volume/Realisation/Cost Analyses

| (Rs Cr) | Quarterly Performance | | | | |
|----------------------------|-----------------------|-------------|------------|--------------|--------------|
| | Q2FY26 | Q1FY26 | Q2FY25 | % Change QoQ | % Change YoY |
| Volume/mnt | 5.01 | 5.61 | 4.36 | -11% | 15% |
| Realisation/tonne (Rs) | 6026 | 5976 | 5872 | 0.8% | 3% |
| Cost/tonne (Rs) | 5135 | 4750 | 5220 | 8% | -2% |
| Raw material/tonne (Rs) | 928 | 983 | 1036 | -6% | -10% |
| Staff Cost/tonne (Rs) | 494 | 441 | 515 | 12% | -4% |
| Power & Fuel/tonne (Rs) | 1212 | 1066 | 1130 | 14% | 7% |
| Freight/tonne (Rs) | 1301 | 1363 | 1320 | -5% | -1% |
| Other Expenses /tonne (Rs) | 1200 | 896 | 1220 | 34% | -2% |
| EBITDA/tonne (Rs) | 891 | 1226 | 651 | -27% | 37% |

Source: Company, Axis Securities Research

Financials (consolidated)

Profit & Loss

(Rs Cr)

| Y/E March | FY24 | FY25 | FY26E | FY27E |
|--|--------------|--------------|--------------|--------------|
| Net sales | 11556 | 11879 | 13894 | 15965 |
| Other operating income | 0 | 0 | 0 | 0 |
| Total income | 11556 | 11879 | 13894 | 15965 |
| Raw Material | 1835 | 2018 | 2241 | 2510 |
| Power & Fuel | 2590 | 2180 | 2661 | 3006 |
| Freight & Forwarding | 2416 | 2680 | 3023 | 3385 |
| Employee benefit expenses | 784 | 902 | 1011 | 1132 |
| Other Expenses | 1871 | 2073 | 2362 | 2680 |
| EBITDA | 2060 | 2027 | 2597 | 3250 |
| Other income | 145 | 173 | 207 | 176 |
| | 0 | 0 | 0 | 0 |
| PBITD | 2205 | 2200 | 2804 | 3426 |
| Depreciation | 565 | 601 | 618 | 780 |
| Interest & Fin Chg. | 453 | 459 | 439 | 567 |
| E/o income / (Expense) | 0 | 0 | 0 | 0 |
| Pre-tax profit | 1186 | 1140 | 1748 | 2079 |
| Tax provision | 386 | 376 | 584 | 686 |
| Minority Interests | -1 | -11 | -4 | -4 |
| Associates | 0 | 0 | 0 | 0 |
| RPAT | 799 | 752 | 1160 | 1389 |
| Other Comprehensive Income | 0 | 0 | 0 | 0 |
| APAT after Comprehensive Income | 799 | 752 | 1160 | 1389 |

Source: Company, Axis Securities Research

Balance Sheet

(Rs Cr)

| Y/E March | FY24 | FY25 | FY26E | FY27E |
|---------------------------------|--------------|--------------|--------------|--------------|
| Total assets | 14802 | 16682 | 18951 | 21638 |
| Net Block | 9062 | 10270 | 12430 | 15641 |
| CWIP | 464 | 1317 | 1317 | 1317 |
| Investments | 368 | 601 | 1401 | 601 |
| Wkg. cap. (excl cash) | 817 | 864 | 1009 | 1157 |
| Cash / Bank balance | 867 | 1370 | 366 | 338 |
| Misc. Assets | 3224 | 2261 | 2428 | 2584 |
| Capital employed | 14802 | 16682 | 18951 | 21638 |
| Equity capital | 77 | 77 | 77 | 77 |
| Reserves | 5290 | 6012 | 7110 | 8436 |
| Minority Interests | -46 | -34 | -38 | -42 |
| Borrowings | 5239 | 5896 | 6896 | 8096 |
| DefTax Liabilities | 1076 | 1222 | 1222 | 1222 |
| Other Liabilities and Provision | 3166 | 3509 | 3685 | 3849 |

Source: Company, Axis Securities Research

Cash Flow

(Rs Cr)

| Y/E March | FY24 | FY25 | FY26E | FY27E |
|----------------------------|--------------|--------------|--------------|--------------|
| Profit before tax | 1174 | 1242 | 1748 | 2079 |
| Depreciation | 573 | 601 | 618 | 780 |
| Interest Expenses | 444 | 451 | 439 | 567 |
| Non-operating/ EO item | -129 | -155 | -207 | -176 |
| Change in W/C | 63 | 9 | -145 | -148 |
| Income Tax | 154 | 200 | 584 | 686 |
| Operating Cash Flow | 1970 | 1948 | 1868 | 2416 |
| Capital Expenditure | -1173 | -1720 | -2779 | -3991 |
| Investments | -288 | -152 | -800 | 800 |
| Others | 100 | 184 | 207 | 176 |
| Investing Cash Flow | -1361 | -1687 | -3371 | -3016 |
| Borrowings | 120 | 659 | 1000 | 1200 |
| Interest Expenses | -420 | -431 | -439 | -567 |
| Dividend paid | -116 | -154 | -62 | -62 |
| Others | 0 | 0 | 0 | 0 |
| Financing Cash Flow | -416 | 74 | 499 | 571 |
| Change in Cash | -92 | 104 | -104 | -28 |
| Opening Cash | 257 | 174 | 297 | 193 |
| Closing Cash | 174 | 297 | 193 | 165 |

Source: Company, Axis Securities Research

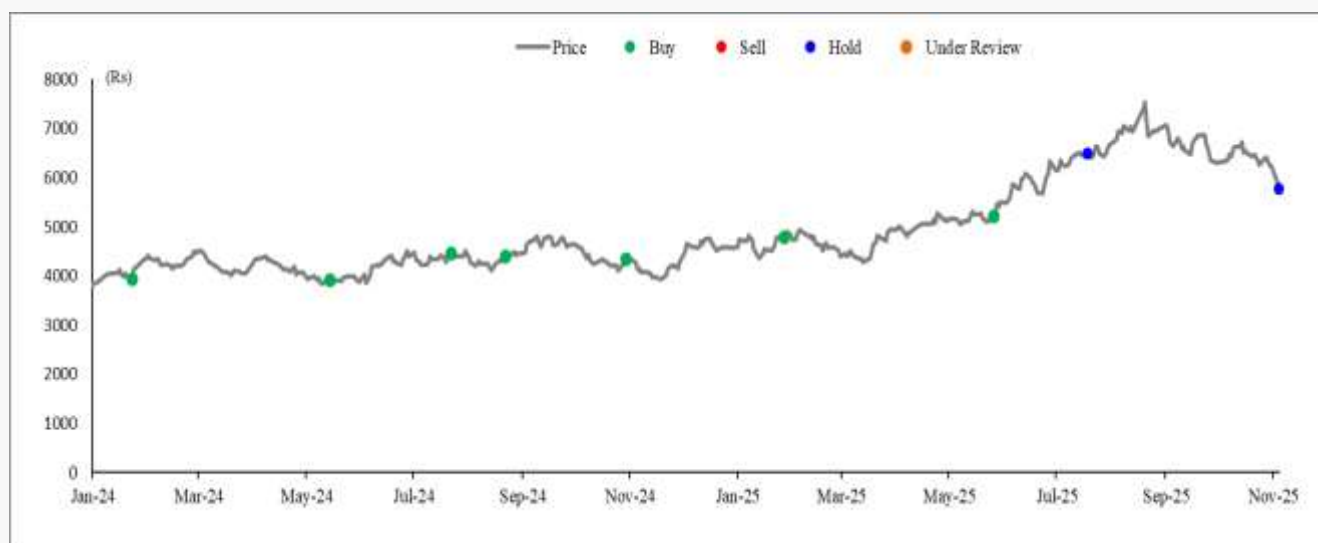
Ratio Analysis

(%)

| Y/E March | FY24 | FY25 | FY26E | FY27E |
|-----------------------------|------|------|-------|-------|
| Operational Ratios | | | | |
| Gross profit margin | 41% | 42% | 43% | 44% |
| EBITDA margin | 18% | 17% | 19% | 20% |
| PAT margin | 7% | 7% | 8% | 9% |
| Depreciation / G. block | 4.6% | 4.5% | 3.9% | 3.9% |
| Growth Indicator | | | | |
| Sales growth | 19% | 3% | 17% | 15% |
| Volume growth | 18% | 6% | 14% | 13% |
| EBITDA growth | 58% | -2% | 28% | 25% |
| PAT growth | 90% | 9% | 34% | 20% |
| Efficiency Ratios | | | | |
| Sales/Gross block (x) | 0.94 | 0.90 | 0.87 | 0.80 |
| Sales/Net block (x) | 1.3 | 1.2 | 1.1 | 1.0 |
| Working capital/Sales (%) | 7% | 7% | 6% | 1% |
| Valuation Ratios | | | | |
| PE (x) | 43 | 47 | 38 | 32 |
| P/BV (x) | 6.3 | 7.4 | 6.2 | 5.3 |
| EV/EBITDA (x) | 18 | 24 | 19 | 16 |
| EV/Sales (x) | 3.2 | 4.0 | 3.5 | 3.2 |
| MCap/ Sales (x) | 2.9 | 3.8 | 3.2 | 2.8 |
| EV/Tonne \$ | 177 | 204 | 166 | 170 |
| Return Ratios | | | | |
| ROE | 16 | 17 | 18 | 18 |
| ROCE | 15 | 13 | 16 | 16 |
| ROIC | 18 | 17 | 19 | 18 |
| Leverage Ratios | | | | |
| Debt/equity (x) | 1.0 | 1.0 | 1.0 | 1.0 |
| Net debt/ Equity (x) | 0.6 | 0.5 | 0.6 | 0.8 |
| Net debt/EBITDA | 1.6 | 1.6 | 1.7 | 2.0 |
| Interest Coverage ratio (x) | 3.6 | 3.5 | 5.0 | 4.7 |
| Cash Flow Ratios | | | | |
| OCF/Sales | 17% | 16% | 13% | 15% |
| OCF/EBITDA | 95% | 96% | 72% | 74% |
| OCF/Capital Employed | 18% | 16% | 14% | 15% |
| FCF/Sales | 7% | 2% | -7% | -10% |
| Payout ratio (Div/NP) (%) | 19 | 5 | 5 | 4 |
| AEPS (Rs) | 102 | 124 | 150 | 180 |
| AEPS Growth (%) | 85 | 21 | 21 | 20 |
| CEPS (Rs) | 176 | 189 | 230 | 281 |
| DPS (Rs) | 20 | 6 | 8 | 8 |

Source: Company, Axis Securities Research

JK Cement Price Chart and Recommendation History



| Date | Reco | TP | Research |
|-----------|------|-------|---------------|
| 24-Jan-24 | BUY | 4,400 | Result Update |
| 15-May-24 | BUY | 4,340 | Result Update |
| 22-Jul-24 | BUY | 4,920 | Result Update |
| 23-Aug-24 | BUY | 4,920 | AAA |
| 30-Oct-24 | BUY | 4,815 | Result Update |
| 28-Jan-25 | BUY | 5,380 | Result Update |
| 27-May-25 | BUY | 5,740 | Result Update |
| 21-Jul-25 | HOLD | 6,530 | Result Update |
| 06-Nov-25 | HOLD | 6,180 | Result Update |
| | | | |

Source: Axis Securities Research

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| Ratings | Expected absolute returns over 12 – 18 months |
|----------------|--|
| BUY | More than 10% |
| HOLD | Between 10% and -10% |
| SELL | Less than -10% |
| NOT RATED | We have forward-looking estimates for the stock, but we refrain from assigning a valuation and recommendation. |
| UNDER REVIEW | We will revisit our recommendation, valuation and estimates on the stock following recent events. |
| NO STANCE | We do not have any forward-looking estimates, valuations or recommendations for the stock. |

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