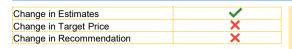
RRKABEL: Strong Volume Growth Boosts Margin

November 4, 2025 CMP: INR 1391 | Target Price: INR 1,820

Expected Share Price Return: 30.8% | Dividend Yield: 0.4% | Potential Upside: 31.2%

BUY

Sector View: Positive



| Company Info | |
|-----------------------------|-------------------|
| BB Code | RRKABEL IN EQUITY |
| Face Value (INR) | 5.0 |
| 52 W High/Low (INR) | 1,610 / 750 |
| Mkt Cap (INR Bn) | 157.4 |
| Shares o/s (Mn) | 113.1 |
| 3M Avg. Daily Volume (000s) | 186.23 |

| Change in CIE Estimates | | | | | | | |
|-------------------------|-------|------|----------|-------|-------|----------|--|
| INR Bn | FY26E | | | FY27E | | | |
| | New | Old | Dev. (%) | New | Old | Dev. (%) | |
| Revenue | 88.4 | 87.8 | 0.7% | 102.3 | 101.7 | 0.6% | |
| EBITDA | 6.3 | 6.3 | (0.3%) | 8.6 | 8.6 | 0.6% | |
| EBITDAM (%) | 7.1 | 7.2 | (7)Bps | 8.5 | 8.5 | (0)bps | |
| PAT | 3.8 | 3.6 | 3.2% | 4.8 | 4.7 | 3.6% | |
| EPS (INR) | 33.3 | 32.2 | 3.3% | 42.9 | 41.4 | 3.5% | |

| INR Bn | FY24 | FY25 | FY26E | FY27E | FY28E |
|-------------|-------|-------|-------|-------|-------|
| Revenue | 65.9 | 76.2 | 88.4 | 102.3 | 119.1 |
| YoY (%) | 17.8% | 15.5% | 16.1% | 15.7% | 16.4% |
| EBITDA | 4.6 | 4.9 | 6.3 | 8.6 | 10.5 |
| EBITDAM % | 7.0% | 6.4% | 7.1% | 8.5% | 8.8% |
| Adj PAT | 3.0 | 3.1 | 3.8 | 4.8 | 6.5 |
| EPS (INR) | 26.4 | 27.6 | 33.3 | 42.9 | 57.4 |
| ROE % | 18.3% | 15.7% | 16.3% | 18.3% | 21.1% |
| ROCE % | 18.7% | 17.5% | 18.0% | 20.0% | 23.0% |
| PE(x) | 52.7x | 51.2x | 42.4x | 32.9x | 24.6x |
| EV/Sales | 2.4x | 2.1x | 1.8x | 1.6x | 1.4x |
| EV/EBITDA | 34.5 | 32.8 | 25.9 | 19.3 | 15.6 |
| Debt/Equity | 0.1 | (0.0) | 0.2 | 0.3 | 0.1 |

| Shareholding Pattern (%) | | | | | | |
|--------------------------|--------|--------|--------|--|--|--|
| | Sep-25 | Jun-25 | Mar-25 | | | |
| Promoters | 61.76 | 61.76 | 61.80 | | | |
| FIIs | 8.18 | 8.57 | 7.18 | | | |
| Dlls | 13.87 | 13.63 | 14.75 | | | |
| Public | 16.18 | 16.04 | 16.27 | | | |

| Relative Performance (%) | | | | | | | |
|--------------------------|---------------|-----|-----|--|--|--|--|
| | Since Listing | 1Y | YTD | | | | |
| BSE Industrials | 52% | 1% | 18% | | | | |
| RRKABEL | 18% | -3% | 54% | | | | |



Click here to read our Initiating Coverage Report

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Sustained Margin Expansion post Q1:

RRKABEL posted superior margin in Q2FY26 of 8.1% vs 4.7% YoY, an increase of 339 bps. This margin expansion was driven by operational efficiency gains, improved product mix and benign costs scenarios. Exports jumped by 34% YoY to INR 21.6 Bn. Moreover, as capacities scale up, we expect further margin expansion to 8.8% by FY28E. FMEG segment is also expected to add to consolidated margin by Q4FY26E.

View and Valuation

We believe RRKABEL is well-positioned to capitalise on structural tailwinds from infrastructure spending, renewable energy and data centre push. Further, the ongoing capacity addition which is expected to come online by FY27E will support revenue and margin growth.

We modify our FY26E / FY27E PAT estimate upwards by 3.3% / 3.5%. However, we maintain our target price at **INR 1,820 using the DCF approach**. Our target price implies a PE multiple of 55x / 42x on FY26E / FY27E EPS. Accordingly, we reaffirm our 'BUY' rating.

Strong Volume Growth With Margin Expansion

- Consolidated Net Revenues grew by 19.5% YoY, coming in at INR 21.64 Bn.
- Gross margin improved by 296 bps YoY and by 69 bps QoQ coming in at 18.9% for Q2FY26.
- EBIDTA came in at INR 1.76 Bn with a margin of 8.1%, an increase of 339 bps YoY.
- PAT increased by ~135% YoY, coming in at INR 1.2 Bn, versus INR 0.5 Bn in Q2FY25.

C&W Segment

 Revenue grew by 22% YoY to INR 19.7 Bn. EBIT more than doubles to INR 1.8 Bn in Q2FY26 from INR 0.8 Bn YoY.

FMEG Segment

- Revenue degrowth of 3% YoY to INR 1.9 Bn.
- EBITM decreased 16 bps YoY and 289 bps QoQ, coming in at -6.1%.

CapEx to Drive Revenue Growth, Major Outlay Towards Cables

RRKABEL is implementing an upgrade of its production capacity by 70%, the maximum revenue generation potential is INR \sim 40 Bn at a Fixed Asset turnover of 3.5–4x.The total CapEx is expected to be INR 1.2 Bn over 2 years, with 80% of spent towards High Voltage (HV) Power Cables up to 220 kV. HV Cables offer higher margins of 10–12% v/s 4–6% as compared to Low Voltage Cables. As the mix tilts towards Cables, margin is expected to be buoyant and further RoE gains will accrue.

| Particulars (INR Mn) | Q2FY26 | Q2FY25 | YoY (%) | Q1FY26 | QoQ (%) |
|----------------------|--------|--------|---------|--------|---------|
| Revenue | 21,638 | 18,101 | 19.5% | 20,586 | 5.1% |
| COGS | 17,554 | 15,221 | | 16,843 | |
| Gross Profit | 4,084 | 2,880 | 41.8% | 3,743 | 9.1% |
| Employee Cost | 1,012 | 894 | | 931 | |
| Operating Expenses | 1,314 | 1,128 | | 1,392 | |
| EBITDA | 1,758 | 858 | 104.9% | 1,421 | 23.7% |
| Depreciation | 219 | 175 | | 203 | |
| Other Income | 169 | 72 | | 124 | |
| Interest | 162 | 156 | | 151 | |
| PBT | 1,546 | 599 | 158.1% | 1,190 | 29.9% |
| Tax | 364 | 155 | | 294 | |
| PAT | 1,163 | 495 | 134.7% | 898 | 29.5% |
| EPS | 10.3 | 4.4 | | 7.9 | |

| Segment Revenue | Q2FY26 | Q2FY25 | YoY (%) | Q1FY26 | QoQ (%) |
|-----------------------|--------|--------|---------|--------|---------|
| C&W Revenue (INR Mn) | 19,712 | 16,118 | 22.3% | 18,335 | 7.5% |
| C&W EBIT (INR Mn) | 1,804 | 818 | 120.5% | 1,391 | 29.7% |
| FMEG Revenue (INR Mn) | 1,926 | 1,984 | -2.9% | 2,251 | -14.4% |
| FMEG EBIT (INR Mn) | (117) | (117) | 0% | (71) | 63.8% |

Source: RRKABEL, Choice Institutional Equities

growth.

Strong demand across retail, infra, and

industrial segments drives confidence in

Premiumisation, cable-led scale, and

gross and EBIT margin improvement.

operational efficiencies support sustainable

maintaining H2 momentum above industry

Management Call - Highlights

Operational & Strategic Execution

- Demand remains strong across retail and B2B channels with healthy traction in residential, industrial and infrastructure applications.
- Housing and electrification momentum expected to sustain volumes over the medium term.
- Stronger execution expected in core Cables & Wires following recent leadership strengthening.
- Scale is improving fixed-cost absorption, aiding profitability.
- Company expects to outgrow industry growth of 13–14% backed by structural demand drivers.

Financial & Margin Performance

- FY27 margin expectations in line with Project RRise roadmap; FY28E C&W EBITM ~10.5%.
- Focus on working capital discipline to support stronger cash conversion; negative Operational Cashflow expected to normalize by vear-end.
- Capital allocation remains disciplined, prioritizing faster-return growth initiatives.
- Topline growth to remain a key profitability driver through operating leverage.
- ROE target: >20% over next 2–3 years.

Segment-Level Highlights

- C&W segment: Strong performance with 16% YoY volume growth supported by realization improvement.
- Cables segment B2B-led, expected to lead margin expansion given favorable pricing and quality superiority.
- Special / High Voltage cables highlighted as a key future growth and value driver.
- Cable product mix remains fungible, ensuring flexibility in catering to high-demand cable categories.
- FMEG business on track to breakeven by Q4FY26E.

INR 12 Bn growth capex focused on highvoltage cables boosts capacity, utilization, and long-term ROE (>20% target).

Capex & Capacity Expansion

- INR 12,000 Mn CAPEX plan underway in C&W, ~80% directed toward cable capacity up to 220kV.
- Capex to improve utilization and strengthen long-term competitiveness.
- Utilization currently robust: ~70% in Wires and ~90% in Cables, aiding operating leverage.

Exports & Geography

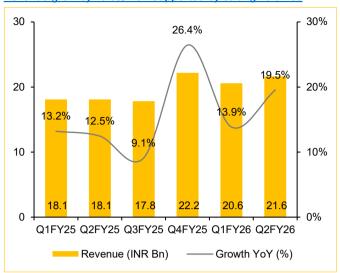
- Strong momentum in exports with Europe and Middle East remaining the largest markets.
- Continued onboarding of new export customers to enhance geographical diversification.

Management Guidance & Confidence

- Confident of maintaining growth momentum in H2 FY26.
- Positive multi-year outlook supported by mix enrichment, channel expansion and infrastructure-led demand.
- Brand equity gains expected to reinforce premium pricing capability.

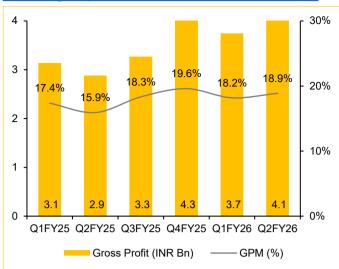
Choice Institutional Equities

Revenue grew by 19.5% YoY supported by strong volumes



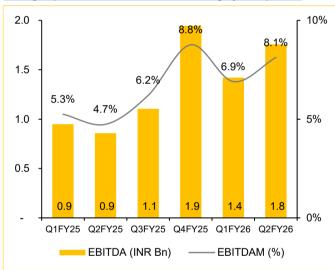
Source: RRKABEL, Choice Institutional Equities

Gross margin improves to 18.9% YoY, on lower material costs



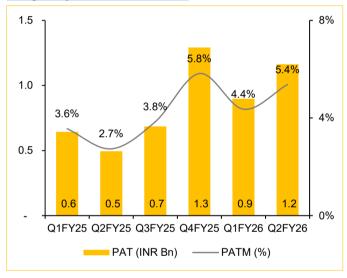
Source: RRKABEL, Choice Institutional Equities

Strong Improvement seen in EBITDA rising by 339bps YoY



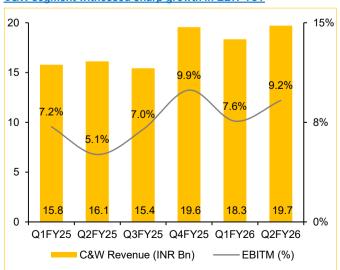
Source: RRKABEL, Choice Institutional Equities

PAT grew by 135% YoY / ~30% QoQ



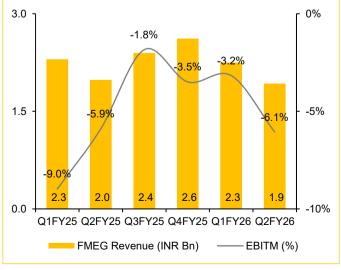
Source: RRKABEL, Choice Institutional Equities

C&W segment witnessed sharp growth in EBIT YoY



Source: RRKABEL, Choice Institutional Equities

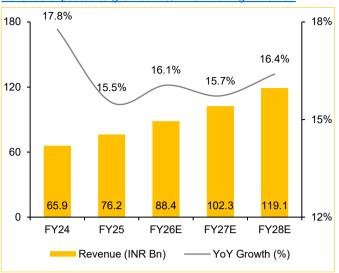
FMEG segment degrows with a decline in margin



Source: RRKABEL, Choice Institutional Equities

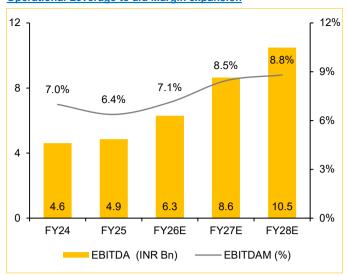
Choice Institutional Equitie

Revenue expected to grow at 16% CAGR during FY25-28E



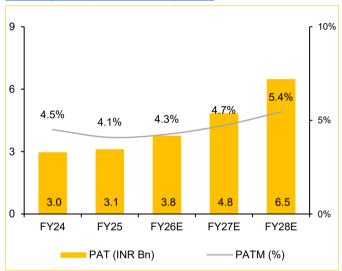
Source: RRKABEL, Choice Institutional Equities

Operational Leverage to aid Margin expansion



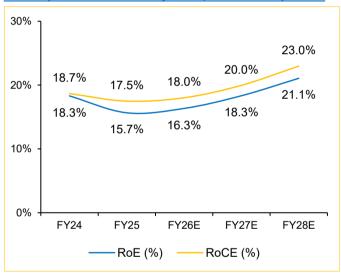
Source: RRKABEL, Choice Institutional Equities

PAT Margin to improve to 5.4% by FY28E



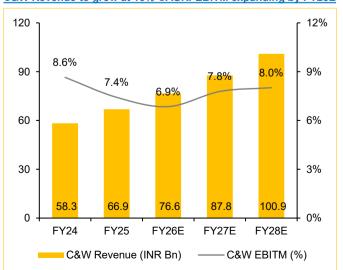
Source: RRKABEL, Choice Institutional Equities

ROEs expected to touch 21% by FY28E, as costs are optimised



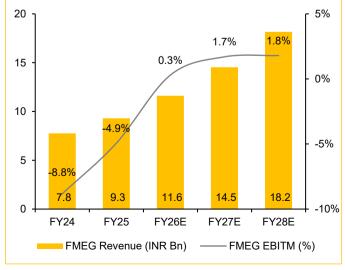
Source: RRKABEL, Choice Institutional Equities

C&W Revenue to grow at 15% CAGR. EBITM expanding by FY28E



Source: RRKABEL, Choice Institutional Equities

FMEG Revenue to grow at 25% CAGR and EBITM to improve



Source: RRKABEL, Choice Institutional Equities

Income Statement (INR Mn)

| | • | • | | | |
|------------------|--------|--------|--------|----------|----------|
| Particulars | FY24 | FY25 | FY26E | FY27E | FY28E |
| Revenue | 65,946 | 76,182 | 88,415 | 1,02,320 | 1,19,097 |
| Gross profit | 12,448 | 13,633 | 16,142 | 19,440 | 22,986 |
| EBITDA | 4,608 | 4,857 | 6,292 | 8,646 | 10,481 |
| Depreciation | 655 | 705 | 1,189 | 1,549 | 2,149 |
| EBIT | 3,953 | 4,152 | 5,103 | 7,097 | 8,331 |
| Other income | 626 | 511 | 690 | 921 | 953 |
| Interest expense | 539 | 589 | 836 | 1,584 | 660 |
| PBT | 4,052 | 4,095 | 4,978 | 6,455 | 8,645 |
| Reported PAT | 2,972 | 3,116 | 3,763 | 4,847 | 6,489 |
| EPS (INR) | 26.4 | 27.6 | 33.3 | 42.9 | 57.4 |

| Ratio Analysis | FY24 | FY25 | FY26E | FY27E | FY28E |
|------------------------|-------|-------|-------|-------|-------|
| Growth Ratios (%) | | | | | |
| Revenues | 17.8% | 15.5% | 16.1% | 15.7% | 16.4% |
| EBITDA | 43.0% | 5.4% | 29.6% | 37.4% | 21.2% |
| РВТ | 58.3% | 1.1% | 21.6% | 29.7% | 33.9% |
| PAT | 56.5% | 4.8% | 20.8% | 28.8% | 33.9% |
| Margins (%) | | | | | |
| Gross profit Margin | 18.9% | 17.9% | 18.3% | 19.0% | 19.3% |
| EBITDA Margin | 7.0% | 6.4% | 7.1% | 8.5% | 8.8% |
| PAT Margin | 4.5% | 4.1% | 4.3% | 4.7% | 5.4% |
| Profitability (%) | | | | | |
| ROE | 18.3% | 15.7% | 16.3% | 18.3% | 21.1% |
| ROIC | 15.0% | 15.2% | 15.5% | 16.7% | 17.3% |
| ROCE | 18.7% | 17.5% | 18.0% | 20.0% | 23.0% |
| Financial leverage (x) | | | | | |
| Pre-tax OCF/EBITDA | 1.0 | 1.2 | 0.8 | 0.9 | 0.9 |
| OCF / Net profit | 1.1 | 1.6 | 1.1 | 1.2 | 1.1 |
| EV/EBITDA | 34.5 | 32.8 | 25.9 | 19.3 | 15.6 |
| Working Capital (Days) | | | | | |
| Inventory days | 61 | 59 | 59 | 59 | 59 |
| Receivable days | 35 | 39 | 39 | 39 | 39 |
| Creditor days | 29 | 44 | 44 | 44 | 44 |
| Working Capital Days | 67 | 54 | 54 | 54 | 54 |
| Valuation Metrics | | | | | |
| PE (x) | 52.7 | 51.2 | 42.4 | 32.9 | 24.6 |
| P/BV (x) | 8.6 | 0.0 | 6.5 | 5.6 | 4.8 |
| EV/EBITDA (x) | 34.5 | 32.8 | 25.9 | 19.3 | 15.6 |
| EV/Sales (x) | 2.4 | 2.1 | 1.8 | 1.6 | 1.4 |

Source: RRKABEL, Choice Institutional Equities

Balance Sheet (INR Mn)

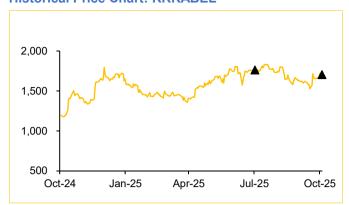
| Balance Sheet (INR Mn) | FY24 | FY25 | FY26E | FY27E | FY28E |
|-------------------------------|--------|--------|--------|--------|--------|
| Net worth | 18,285 | 21,526 | 24,526 | 28,354 | 33,260 |
| Borrowings | 2,890 | 2,220 | 3,800 | 7,200 | 3,000 |
| Trade Payables | 4,292 | 7,623 | 8,808 | 10,101 | 11,714 |
| Other non-current liabilities | 986 | 1,022 | 804 | 804 | 804 |
| Other current liabilities | 2,240 | 2,777 | 2,777 | 2,777 | 2,777 |
| Total Net Worth & Liabilities | 28,693 | 35,169 | 40,715 | 49,235 | 51,550 |
| Net block | 4,661 | 7,076 | 10,234 | 13,185 | 18,536 |
| Capital WIP | 1,636 | 2,347 | 4,000 | 6,500 | - |
| Investments | 3,415 | 2,392 | 2,392 | 2,392 | 2,392 |
| Trade receivables | 6,412 | 8,232 | 9,554 | 11,057 | 12,869 |
| Cash & cash equivalents | 988 | 2,269 | 110 | (47) | (540) |
| Other non-current assets | 1,378 | 1,354 | 1,354 | 1,364 | 1,374 |
| Other current assets | 10,203 | 11,500 | 13,071 | 14,785 | 16,923 |
| Total Assets | 28,693 | 35,169 | 40,715 | 49,235 | 51,550 |

| Cash Flows (INR Mn) | FY24 | FY25 | FY26E | FY27E | FY28E |
|----------------------------|---------|---------|---------|---------|---------|
| Cash flows from operations | 3,380 | 4,942 | 4,080 | 6,056 | 6,960 |
| Cash flows from investing | (835) | (1,691) | (6,000) | (7,010) | (1,010) |
| Cash flows from financing | (2,040) | (1,911) | (238) | 798 | (6,443) |
| Net addition/(reduction) | 505 | 1,340 | (2,158) | (156) | (494) |

| DuPont Analysis | FY24 | FY25 | FY26E | FY27E | FY28E |
|-----------------------|-------|-------|-------|-------|-------|
| EBIT Margin (%) | 6.0% | 5.4% | 5.8% | 6.9% | 7.0% |
| Tax Burden (x) | 0.7 | 0.8 | 0.8 | 0.8 | 0.8 |
| Interest Burden (x) | 1.02 | 0.99 | 0.98 | 0.91 | 1.04 |
| Asset Turnover (x) | 2.4 | 2.4 | 2.3 | 2.3 | 2.4 |
| Equity Multiplier (x) | 1.7 | 1.6 | 1.6 | 1.7 | 1.6 |
| RoE (%) | 18.3% | 15.7% | 16.3% | 18.3% | 21.1% |

Institutional Equities

Historical Price Chart: RRKABEL



| Date | Rating | Target Price |
|------------------|--------|--------------|
| July 30, 2025 | BUY | 1,820 |
| November 4, 2025 | BUY | 1,820 |

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| CHOICE RATING DISTRIBUTION & METHODOLOGY | | | | |
|--|---|--|--|--|
| Large Cap* | | | | |
| BUY | The security is expected to generate upside of 15% or more over the next 12 months | | | |
| ADD | The security is expected to show upside returns from 5% to less than 15% over the next 12 months | | | |
| REDUCE | The security is expected to show upside or downside returns by 5% to -5% over the next 12 months | | | |
| SELL | The security is expected to show downside of 5% or more over the next 12 months | | | |
| Mid & Small Cap* | | | | |
| BUY | The security is expected to generate upside of 20% or more over the next 12 months | | | |
| ADD | The security is expected to show upside returns from 5% to less than 20% over the next 12 months | | | |
| REDUCE | The security is expected to show upside or downside returns by 5% to -10% over the next 12 months | | | |
| SELL | The security is expected to show downside of 10% or more over the next 12 months | | | |
| Other Ratings | | | | |
| NOT RATED (NR) | The stock has no recommendation from the Analyst | | | |
| UNDER REVIEW (UR) | The stock is under review by the Analyst and rating may change | | | |
| Sector View | | | | |
| POSITIVE (P) | Fundamentals of the sector look attractive over the next 12 months | | | |
| NEUTRAL (N) | Fundamentals of the sector are expected to be in statis over the next 12 months | | | |
| CAUTIOUS (C) | Fundamentals of the sector are expected to be challenging over the next 12 months | | | |
| | | | | |

^{*}Large Cap: More Than INR 20,000Cr Market Cap
*Mid & Small Cap: Less Than INR 20,000Cr Market Cap

Disclaimer

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