

11 August 2025

India | Equity Research | Results Update

Siemens

Capital Goods

Healthy order inflow; kicks-off execution of a major order

Siemens had an eventful Q3FY25; it concluded the demerger and separate listing of its energy business in the quarter. Further, it won a signalling and telecom contract worth INR 12bn for India's first bullet train. As a significant development, it has also kickstarted production of its 9,000HP railway locomotives in May'25 for its largest mobility order (~INR 263bn). The company's order inflow (OI) in Q3 was INR 57bn (+13% YoY) aided by the bullet train signalling order; 9M OI stands at INR 152bn (+24% YoY). Order book (OB) remains strong at INR 428bn (+8% YoY); excluding the large railway order, OB is estimated at INR 165bn. Post carve-out of the energy business, we expect smart infrastructure (led by electrification and automation) + mobility segment (aided by railway and metro capex) to lead growth in the near-medium term. We resume coverage on the stock with **HOLD** and an SoTP-based TP of **INR 3,150**.

Muted quarter on 'margin'al decline

Q3FY25 revenues grew $\sim 16\%$ YoY to INR 38.7bn – aided by 23%/37% growth in smart infrastructure/mobility segments, partly offset by a 5% decline in digital industries. While gross margins sustained YoY at $\sim 29\%$ in Q3, EBITDA margin declined ~ 100 bps YoY to $\sim 11\%$; this was largely attributable to ~ 100 bps of margin decline in the smart infrastructure segment (50% of the revenue). As a result, EBITDA/PAT change YoY was +6%/-5%. However, core PAT (adjusted for other income and minor demerger expenses) was up $\sim 6\%$ YoY. At consol. level, revenue/EBITDA grew 16%/7% YoY, while profit declined 3% to INR 4.2bn.

OB remains strong with healthy accretion

OI for Q3FY25 stood at INR 57bn (up 13% YoY). Note, Siemens received an order worth \sim INR 12bn in Q3 for signalling and telecom work of the Mumbai-Ahmedabad bullet train. OB stood to INR 428bn (+8% YoY), as of Q3. Excluding the large railway order worth \sim INR 263bn, OB is estimated at \sim INR 165bn (book-to-bill of 1.1x).

Kicks-off execution of a major railway order

Siemens received a large order for railway locomotives (worth INR 263bn) in FY23. The timeline for deliveries of the 9,000HP locomotive (1,200 units) is 11 years. Siemens has kicked off production of the locomotives in Q3FY25 and we expect it to be ramped-up over the next 2–3 years to reach \sim 100 locomotives/year aiding the growth.

Resume coverage with HOLD

We resume coverage on the stock with a HOLD rating at a TP of INR 3,150.

Financial Summary

Y/E Sep-30 (INR mn)	FY24A	FY25E	FY26E	FY27E
Net Revenue	1,43,386	1,50,005	1,69,419	1,98,917
EBITDA	17,831	16,104	19,323	23,666
EBITDA Margin (%)	12.4	10.7	11.4	11.9
Net Profit	19,670	16,808	19,992	22,808
EPS (INR)	55.3	47.2	56.2	64.1
EPS % Chg YoY	19.4	(14.6)	18.9	14.1
P/E (x)	54.9	64.2	54.0	47.3
EV/EBITDA (x)	54.2	59.5	49.3	40.2
RoCE (%)	14.1	10.7	11.8	12.3
RoE (%)	13.9	10.6	11.7	12.2

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Market Data

1,080bn
12,320mn
SIEM IN
SIEM.BO
4,042 /2,270
25.0
23.4

Price Performance (%)	3m	6m	12m
Absolute	6.8	10.8	(9.9)
Relative to Sensex	7.4	8.2	(11.1)

ESG Score	2024	2025	Change
ESG score	60.6	61.5	0.9
Environment	53.6	52.1	(1.5)
Social	58.6	61.2	2.6
Governance	68.1	70.0	1.9

Note - Score ranges from 0 - 100 with a higher score indicating higher ESG disclosures.

Source: SES ESG, I-sec research

Previous Reports

15-02-2024: **Q1FY24** results review 22-12-2023: Company Update



Outlook and valuation

We believe Siemens may be one of the major beneficiaries of increasing investments in infrastructure, automation, digitisation, productivity and efficiency. The government's strong capex push in areas of renewables, water and waste water, manufacturing, infrastructure, warehouse and logistics, electrical vehicles, transport infrastructure, etc., augurs well for Siemens' growth led by its highly diversified product portfolio. Given its diversified offerings and access to parent's technology, we expect the order inflow to be healthy from the industries it caters to.

The company has been able to build a strong OB from diverse-user industries while expanding product portfolio and localise manufacturing of key products. Its OB stands at ~INR 428bn as of Jun'25.

We use the SoTP-based valuation methodology, basis which we assign P/E multiples to FY27E core PAT to Siemens' various business segments and add back the cash. We value all key segments – smart infrastructure, mobility, digital industries (with low voltage motors) and C&S electric business – at 55x FY27E core earnings.

We **resume coverage** on the stock with a **HOLD** rating and an SoTP-based target price of **INR 3,150**.

Upside risks: 1) Better-than-estimated order inflow and execution; and 2) Better-than-estimated margin improvement trajectory.

Downside risks: 1) Lower-than-estimated order execution; and 2) Lower-than-estimated margins.

Exhibit 1: Valuation summary

Segment	FY27E Core PAT (INR mn)	Multiple (x)	Value (INR bn)	Value per Share (INR)
Smart Infrastructure	10,062	55	554	1,555
Mobility	2,841	55	157	440
Digital Industries	3,431	55	189	531
Others	107	55	6	17
C&S Electric Limited	2,024	55	112	313
Cash			105	295
Total			1,122	3,150

Source: I-Sec research

Exhibit 2: Quarterly standalone financials

(INR mn)	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	QoQ (%)	YoY (%)
Net Sales	33,277	39,744	31,747	38,087	38,678	1.6	16.2
EBITDA	4,027	4,534	3,133	3,863	4,282	10.8	6.3
% margin	12.1	11.4	9.9	10.1	11.1	93bps	-103bps
Other Income	1,518	2,251	1,636	2,787	1,140	(59.1)	(24.9)
Depreciation	447	369	429	424	427	0.7	(4.5)
Finance Cost	61	177	29	18	24	33.3	(60. <i>7</i>)
PBT	5,037	6,239	4,311	6,208	4,971	(19.9)	(1.3)
Tax	1,144	1,580	1,110	1,222	1,280	4.7	11.9
tax rate	22.7	25.3	25.7	19.7	25.7	607bps	304bps
Reported PAT	3,893	4,659	3,201	4,986	3,691	(26.0)	(5.2)
Adjusted PAT	3,893	4,659	3,201	4,986	3,691	(26.0)	(5.2)
Margin (%)	11.7	11.7	10.1	13.1	9.5	-355bps	-216bps
EPS	10.9	13.1	9.0	14.0	10.4	(26.0)	(5.2)

Source: I-Sec research, Company data



Exhibit 3: Segmental highlights

(INR mn)	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	QoQ(%)	YoY(%)
Revenue							
Smart Infrastructure	15,864	18,308	15,777	18,542	19,502	5.2	22.9
Mobility	5,654	8,358	6,010	6,978	7,755	11.1	<i>37.2</i>
Digital Industries	9,644	10,519	7,901	10,253	9,156	(10.7)	(5.1)
Total Segmental	33,747	40,175	32,217	38,612	39,268	1.7	16.4
Less: Inter segment revenue	471	431	470	525	590	12.4	25.3
Total Income from operations	33,276	39,744	31,747	38,087	38,678	1.6	16.2
Smart Infrastructure	2,347	2,511	1,870	2,985	2,693	(9.8)	14.7
Mobility	9	598	378	367	172	(53.1)	1,811.1
Digital Industries	908	988	484	468	988	111.1	8.8
Total Segmental EBIT	5,485	7,977	2,852	4,065	3,891	(4.3)	(29.1)
EBIT Margin							
Smart Infrastructure	14.8	13.7	11.9	16.1	13.8	-230bps	-100bps
Mobility	0.2	7.2	6.3	5.3	2.2	-300bps	210bps
Digital Industries	9.4	9.4	6.1	4.6	10.8	620bps	140bps

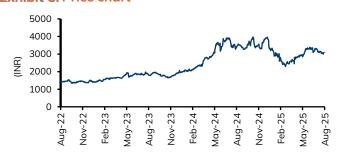
Source: I-Sec research, Company data

Exhibit 4: Shareholding pattern

%	Dec'24	Mar'25	Jun'25
Promoters	75.0	75.0	75.0
Institutional investors	15.6	15.4	15.0
MFs and others	4.5	4.9	4.7
Fls/Banks	0.1	0.1	0.1
Insurance	2.2	2.2	2.4
FIIs	8.8	8.2	7.8
Others	9.4	9.6	10.0

Source: Bloomberg, I-Sec research

Exhibit 5: Price chart



Source: Bloomberg, I-Sec research



Financial Summary

Exhibit 6: Profit & Loss

(INR mn, year ending Sep-30)

	FY24A	FY25E	FY26E	FY27E
Net Sales	1,43,386	1,50,005	1,69,419	1,98,917
Operating Expenses	23,640	29,648	34,891	41,976
EBITDA	17,831	16,104	19,323	23,666
EBITDA Margin (%)	12.4	10.7	11.4	11.9
Depreciation & Amortization	1,562	1,657	1,786	1,928
EBIT	16,269	14,447	17,538	21,738
Interest expenditure	417	96	101	106
Other Non-operating Income	9,907	7,678	8,868	8,379
Recurring PBT	25,759	22,028	26,305	30,011
Profit / (Loss) from Associates	-	-	-	-
Less: Taxes	6,089	5,221	6,313	7,203
PAT	19,670	16,808	19,992	22,808
Less: Minority Interest	-	-	-	-
Extraordinaries (Net)	-	-	-	-
Net Income (Reported) Net Income (Adjusted)	19,670 19,670	16,808 16,808	19,992 19,992	22,808 22,808

Source Company data, I-Sec research

Exhibit 7: Balance sheet

(INR mn, year ending Sep-30)

	FY24A	FY25E	FY26E	FY27E
Total Current Assets	1,88,987	1,77,708	1,94,427	2,12,845
of which cash & cash eqv.	90,328	98,536	1,04,735	1,05,153
Total Current Liabilities & Provisions	71,840	44,740	47,472	49,296
Net Current Assets	1,17,147	1,32,967	1,46,955	1,63,549
Investments	22,201	22,201	22,201	22,201
Net Fixed Assets	9,291	8,654	8,668	8,740
ROU Assets	2,417	2,417	2,417	2,417
Capital Work-in-Progress	988	988	988	988
Total Intangible Assets	-	-	-	-
Other assets	15,398	8,630	9,747	11,445
Deferred Tax Assets	3,812	3,812	3,812	3,812
Total Assets	1,71,965	1,81,519	1,96,877	2,15,604
Liabilities				
Borrowings	-	-	-	-
Deferred Tax Liability	-	-	-	-
provisions	9,775	8,219	9,283	10,900
other Liabilities	9,720	9,720	9,720	9,720
Equity Share Capital	712	712	712	712
Reserves & Surplus	1,51,758	1,62,868	1,77,162	1,94,272
Total Net Worth	1,52,470	1,63,580	1,77,874	1,94,984
Minority Interest	-	-	-	-
Total Liabilities	1,71,965	1,81,519	1,96,877	2,15,604

Source Company data, I-Sec research

Exhibit 8: Cashflow statement

(INR mn, year ending Sep-30)

	FY24A	FY25E	FY26E	FY27E
Operating Cashflow	8,541	1,715	6,286	1,903
Working Capital Changes	(2,215)	(9,168)	(6,724)	(14,561)
Capital Commitments	(2,354)	(1,093)	(1,800)	(2,000)
Free Cashflow	10,895	2,808	8,086	3,903
Other investing cashflow	17,365	13,380	7,512	6,318
Cashflow from Investing Activities	15,011	12,287	5,712	4,318
Issue of Share Capital	-	-	-	-
Interest Cost	-	-	-	-
Inc (Dec) in Borrowings	-	-	-	-
Dividend paid	(4,986)	(5,698)	(5,698)	(5,698)
Others	(417)	(96)	(101)	(106)
Cash flow from Financing Activities	(5,403)	(5,794)	(5,799)	(5,804)
Chg. in Cash & Bank balance	18,149	8,208	6,199	417
Closing cash & balance	90,328	98,536	1,04,735	1,05,153

Source Company data, I-Sec research

Exhibit 9: Key ratios

(Year ending Sep-30)

	FY24A	FY25E	FY26E	FY27E
Per Share Data (INR)				
Reported EPS	55.3	47.2	56.2	64.1
Adjusted EPS (Diluted)	55.3	47.2	56.2	64.1
Cash EPS	59.6	51.9	61.2	69.5
Dividend per share (DPS)	14.0	16.0	16.0	16.0
Book Value per share (BV)	428.3	459.5	499.6	547.7
Dividend Payout (%)	25.3	33.9	28.5	25.0
Growth (%)				
Net Sales	(19.0)	4.6	12.9	17.4
EBITDA	(9.8)	(9.7)	20.0	22.5
EPS (INR)	19.4	(14.6)	18.9	14.1
Valuation Ratios (x)				
P/E	54.9	64.2	54.0	47.3
P/CEPS	50.8	58.5	49.6	43.6
P/BV	7.1	6.6	6.1	5.5
EV / EBITDA	54.2	59.5	49.3	40.2
P / Sales	7.5	7.2	6.4	5.4
Dividend Yield (%)	0.5	0.5	0.5	0.5
Operating Ratios				
Gross Profit Margins (%)	28.9	30.5	32.0	33.0
EBITDA Margins (%)	12.4	10.7	11.4	11.9
Effective Tax Rate (%)	23.6	23.7	24.0	24.0
Net Profit Margins (%)	13.7	11.2	11.8	11.5
NWC / Total Assets (%)	15.6	19.0	21.4	27.1
Net Debt / Equity (x)	(0.7)	(0.7)	(0.7)	(0.7)
Net Debt / EBITDA (x)	(6.3)	(7.5)	(6.6)	(5.4)
Profitability Ratios				
RoCE (%)	14.1	10.7	11.8	12.3
RoE (%)	13.9	10.6	11.7	12.2
RoIC (%)	14.1	10.7	11.8	12.3
Fixed Asset Turnover (x)	15.8	16.7	19.6	22.9
Inventory Turnover Days	54	48	49	52
Receivables Days	91	92	97	102
Payables Days	101	57	54	49
Source Company data, I-Sec resea	ırch			

Source Company data, I-Sec research



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