Transformers & Rectifiers India Limited (TARIL)

May 19, 2025

Time Horizon – 12 Months

CMP: ₹530

Target: ₹ 670

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VALUE PICK

Key Data	
Bloomberg Code	TARIL
NSE Code	TARIL
BSE Code	532928
Industry	Heavy Electrical Equipment
Face Value (₹)	1.0
BV per share (₹)	41.7
52 Week L/H(₹)	287/ 650
Market Cap. (₹ Mn.)	1,58,980
No. of Shares (Mn.)	300.1

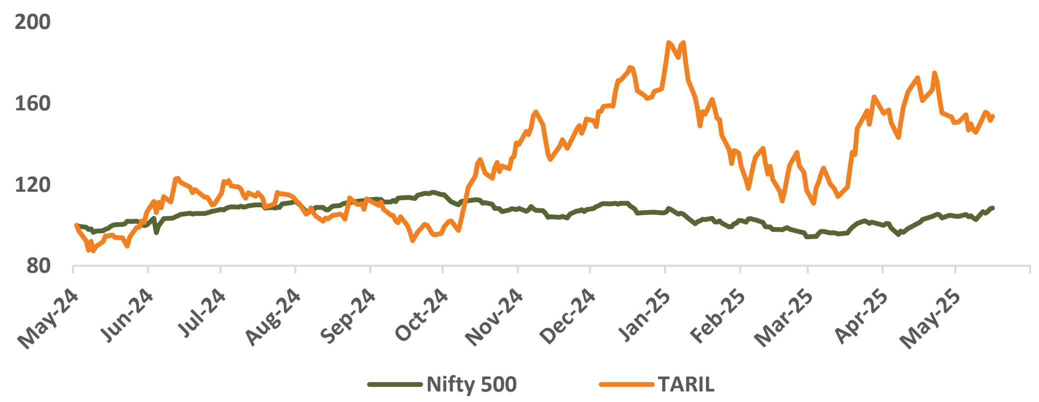
(In ₹ mn)	FY-24	FY-25	FY-26E	FY-27E
Net Sales	12,910	20,169	35,200	48,720
EBITDA	1,341	3,275	5,649	8,118
EBITDA Margin	10.4%	16.2%	16.0%	16.7%
PAT	470	2,164	3,792	5,312
PAT Margin	3.6%	10.7%	10.8%	10.9%
EPS (₹)	3.3	7.2	12.6	17.7
P/E (x)	160.4	73.4	41.9	29.9

Shareholding Pattern (as on Mar'25)

Particulars	Jun-24	Sep-24	Dec-24	Mar-25
Promoter	66.2%	66.2%	64.4%	64.4%
Institutions	14.3%	16.2%	18.7%	18.5%
Others	19.5%	17.6%	16.9%	17.1%
Total	**100%**	**100%**	**100%**	**100%**

Source: Company, Anand Rathi Research, Bloomberg

Relative stock performance (May 24=100)



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Built on Power, Driven by Innovation.

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- Transformers and Rectifiers (India) Limited (TARIL) has consolidated its position in the Indian Transformer Industry as a manufacturer of a wide range of transformers, which conform to the quality expectations of both the domestic and the international market. TARIL, headquartered in Ahmedabad, is a prominent player in the manufacturing of transformers and reactors in India. Established in 1981 by Chairman Mr. Jitendra Mamtora, TARIL has grown over 45 years to become the largest private sector facility in India with widest range of transformers. Inspired by self-belief and driven by knowledge, TARIL has achieved this milestone through sustained vision and commitment to excellence.

- With three state-of-the-art transformer manufacturing facilities, TARIL positioned itself as most preferred partner of high voltage power transformers and reactors for consumers worldwide. Its diverse product range includes Power Transformers up to 500 MVA & 1200 kV Class, Furnace Transformers, Rectifier & Distribution Transformers, as well as specialty Transformers catering to various applications such as Locomotive Traction, Series & Shunt Reactors, Mobile Sub Stations, Earth in Transformers, Solar Application Transformers, and Green Hydrogen Application Transformers.

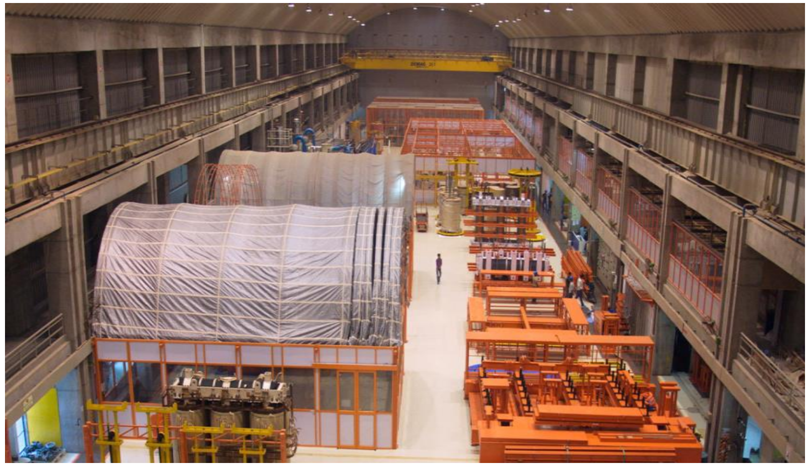
- Global electricity demand is projected to increase by approximately 8300 TWh by 2027, with emerging economies contributing the most significantly. India's electricity demand, approximately 1700 TWh, is expected to grow over 20% by 2027, driven by industrialization and the aspirations of a growing middle class. Southeast Asian countries such as Indonesia and Vietnam are witnessing robust growth due to ongoing electrification efforts. Additionally, many African nations are experiencing rising consumption, particularly as demand picks up following a period of stagnation, driven primarily by newly electrified loads. The global generation mix is rapidly shifting, with renewable sources—including hydro, wind, solar, and bioenergy—anticipated to become collectively the largest electricity source worldwide, primarily due to significant expansions in solar and wind capacities.

- **Expansion Plans-** TARIL has embarked on a significant capacity expansion initiative, which includes a 15,000 MVA enhancement that commenced in April 2024. Phase 1 of this expansion is expected to become operational by May 2025, with full-scale ramp-up targeted by the Q2 FY26. Additionally, a 22,000 MVA Extra High Voltage (EHV) transformer manufacturing expansion is underway at the Moraiya facility, slated for completion by February 2026. Upon conclusion of these projects, the company's total manufacturing capacity will reach 75,000 MVA. To support this growth, TARIL has planned a capital expenditure of Rs 5,500 million over the next 15 months, with approximately Rs 4,000 million earmarked for FY26. Of this, 60% will be directed toward backward integration initiatives, while the remaining 40% will support organic growth.

- **Rational:** The company remains committed to driving margin expansion by prioritizing operational excellence, improving key financial ratios, and further strengthening its backward integration. As part of its strategic roadmap, the company also aims to become entirely debt-free within the next 1-2 years. With strong fundamentals, industry-leading capabilities and high-quality order pipelines, company is well positioned to navigate the opportunities and challenges of the coming year. We initiate a **"BUY"** coverage with target of **Rs 670** per share

Transformers & Rectifiers India Limited (TARIL)

Manufacturing Units



Moraiya Plant: TARIL's state-of-the-art manufacturing plant is strategically located in Moraiya, a prominent industrial hub situated near Ahmedabad. This advanced facility occupies a built-up area of 14,000 square meters and stands as a testament to T&R's engineering excellence and growth. With an impressive installed capacity to manufacture up to 16,000 MVA annually, the plant significantly enhances the company's production capabilities. Marking a major technological milestone, T&R has ascended into the distinguished league of manufacturers capable of designing, producing, and testing ultra-high voltage transformers up to 765 kV.

Odhav Plant: It has a manufacturing capacity of manufacturing 1200 MVA/per annum, and a testing capacity up to 10000 kVA – 66 kV. The unit is dedicated to manufacture Distribution Transformers and Furnace Transformers. Apart from Distribution and Furnace Transformers, they have an experience of manufacturing hermetically sealed transformers with corrugated Tanks, Earthing Transformers, Auto Transformers, Earthing Reactors and Power Transformers at the Odhav Plant company have their own tank manufacturing unit in Odhav at a walk able distance from the main plant, which can cater 100 % requirement of the Transformer division, which gives them better control on quality.

Changodar Plant: TARIL's manufacturing facility located in Changodar, approximately 15 kilometers from Ahmedabad, serves as the company's principal production site. Spanning a total area of 25,000 square meters, the unit includes a well-developed built-up space of 7,200 square meters that houses state-of-the-art infrastructure. This facility is fully equipped to design, manufacture, and rigorously test power transformers with ratings of up to 160 MVA. In addition, it possesses the technical capabilities to produce and validate transformers operating at voltages as high as 245 kV. The plant boasts an impressive annual manufacturing capacity of 7,000 MVA, enabling it to meet substantial customer demands across various sectors.

Source: Company, Anand Rathi Research

Transformers & Rectifiers India Limited (TARIL)

Product Portfolio

Power Transformer

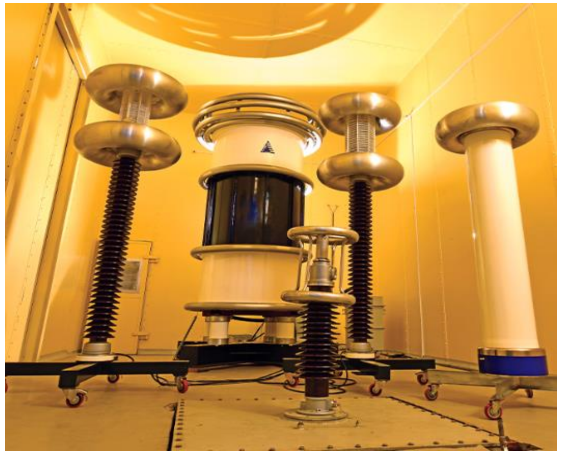
Distribution Transformer

Furnace Transformer

Rectifier Transformer

Speciality Transformer

Reactors



Instrument Transformer

Condenser Brushing

Source: Company, Anand Rathi Research

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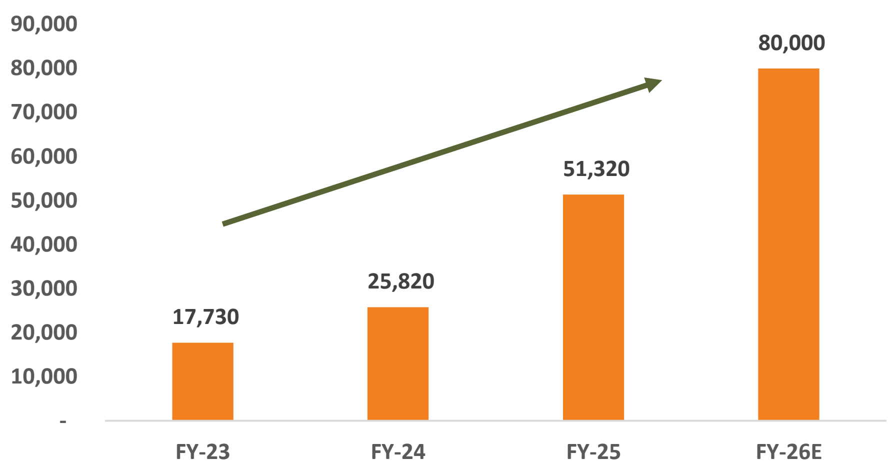
Expanding Capacity Backed by Strong Orders

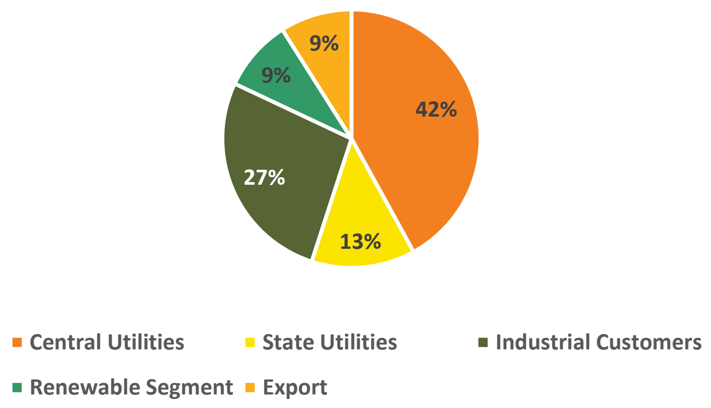
- **Order-backed growth:** As of FY25, TARIL reported a strong order inflow totaling ₹45,040 million, while the unexecuted order backlog stood at ₹51,320 million, providing a healthy revenue visibility for the next 15 to 18 months. Looking ahead, the company has set a target of achieving an order book of ₹80,000 million for FY26, reflecting a confident growth outlook. The company's clientele is well-balanced, with approximately 45% of orders coming from utility companies and the remaining 55% from EPC firms and other sectors. On the product front, about 70% of TARIL's output is concentrated in the Extra High Voltage (EHV) segment—specifically 220 kV and above—while the rest comprises lower voltage equipment. Exports currently account for around 15–17% of the company's revenue and order book. However, due to the strong demand within India and the advantage of more favorable payment conditions in the domestic market, the management has indicated no intention of substantially increasing the export share. Inquiry pipeline has grown from Rs 1,70,000 million to Rs 2,20,000

- **Capex and Capacity Expansion :** TARIL has embarked on a significant capacity expansion initiative, which includes a 15,000 MVA enhancement that commenced in April 2024. Phase 1 of this expansion is expected to become operational by May 2025, with full-scale ramp-up targeted by the Q2 FY26. Additionally, a 22,000 MVA Extra High Voltage (EHV) transformer manufacturing expansion is underway at the Moraiya facility, slated for completion by February 2026. Upon conclusion of these projects, the company's total manufacturing capacity will reach 75,000 MVA. To support this growth, TARIL has planned a capital expenditure of Rs 5,500 million over the next 15 months, with approximately Rs 4,000 million earmarked for FY26. Of this, 60% will be directed toward backward integration initiatives, while the remaining 40% will support organic growth. The entire capex is fully funded through Qualified Institutional Placement (QIP) proceeds of Rs 5,000 million raised in FY25 and internal accruals. Consequently, the company does not foresee any need for additional equity dilution or significant debt in the near term.

Strong Growth in Order Book (in mn)



Customer Wise Order Break-up



Source: Company, Anand Rathi Research

Enduring Financial Stability and Growth

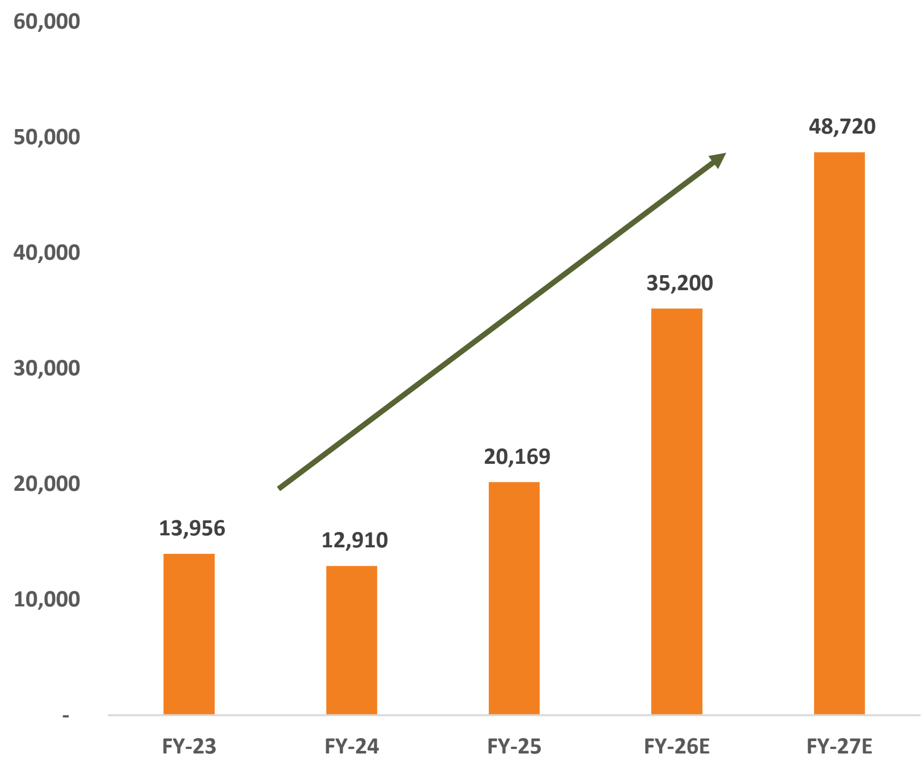
- **Revenue maintain at double digit growth:** Coming to annual performance, top-line increased 56% YoY to Rs 20,169 million in FY25 from Rs 12,910 million in FY24. Company guided revenue growth of Rs 20,000 mn for FY25 which company has achieved showing their execution capabilities and strength. FY26 order book target of Rs 80,000 million and management expects to dispatch Rs 35,000 million in FY26 and replenish via fresh inflows. Company's long term vision is to become US$ 1bn revenue company in next 3 years.

- **Consistent EBITDA margins going forward :** The consolidated EBITDA for FY25 was Rs. 3,275 million as compared to Rs 1,341 million in FY24, an increase of 144% YoY. The EBITDA margin stood at 16.2% in FY25 as compared to 10.4% in FY24 indicating better operating leverage and cost efficiency measures taken by the organization. Their consolidated PAT for the for FY25 was Rs. 2,164 million as compared to Rs 470 million in FY24 an increase of 360% YoY with a PAT margin of 10.7%. For the FY26, TARIL has guided sustainable EBITDA margins 16-17% and PAT margins of 10%.

- **Strong Balance sheet:** During FY25, TARIL made substantial strides in reinforcing its financial foundation and optimizing capital utilization. The company demonstrated a marked improvement in its operational efficiency, as reflected by a significant increase in ROCE, which rose from 6.7% in the previous year to an impressive 22.7%. Similarly, Return on Investment (ROI) experienced a sharp rise, climbing from 0.95% to 23.13%, underscoring the enhanced profitability and effectiveness of capital deployment. In line with its focus on financial prudence, TARIL further strengthened its balance sheet by bringing down its debt-to-equity ratio, which improved from 0.84% to a leaner 0.2% during FY25. The company also achieved notable improvements in working capital management, as debtor days were reduced considerably from 156 days in the previous fiscal year to 114 days in FY25, indicating improved receivables collection and cash flow. FY25 also stood out as a transformative period marked by bold strategic decisions and thoughtful expansion initiatives. These concerted efforts collectively positioned TARIL for sustained growth and enhanced shareholder value in the years ahead.

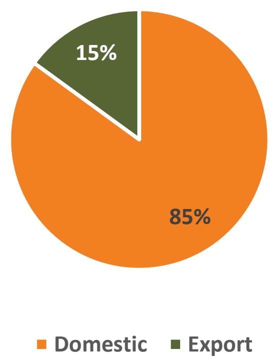
Source: Company, Anand Rathi Research

Continuous Improvement in Revenue (in million)

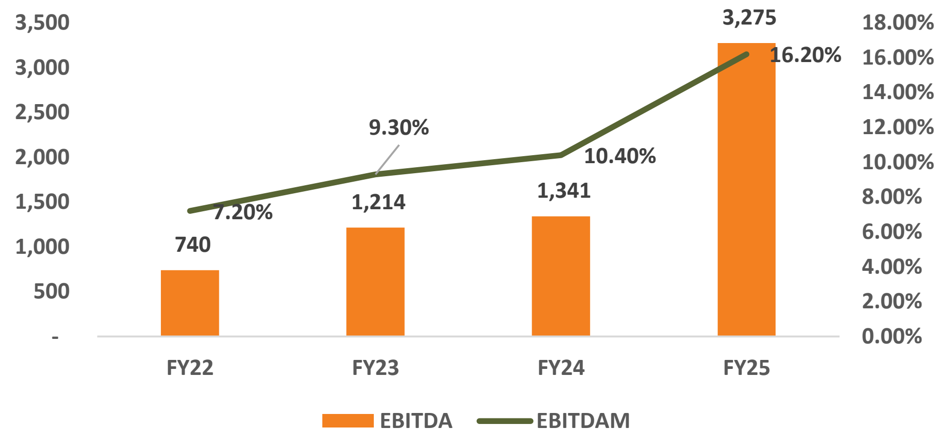


Story In Charts

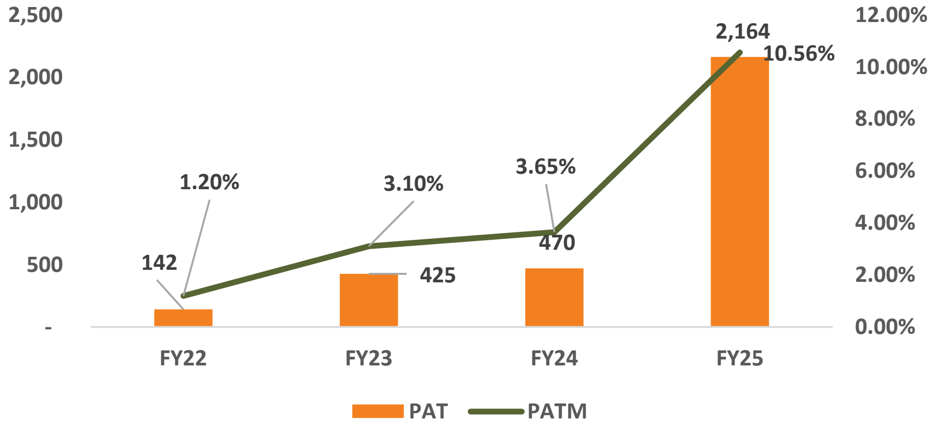
Revenue across Geography



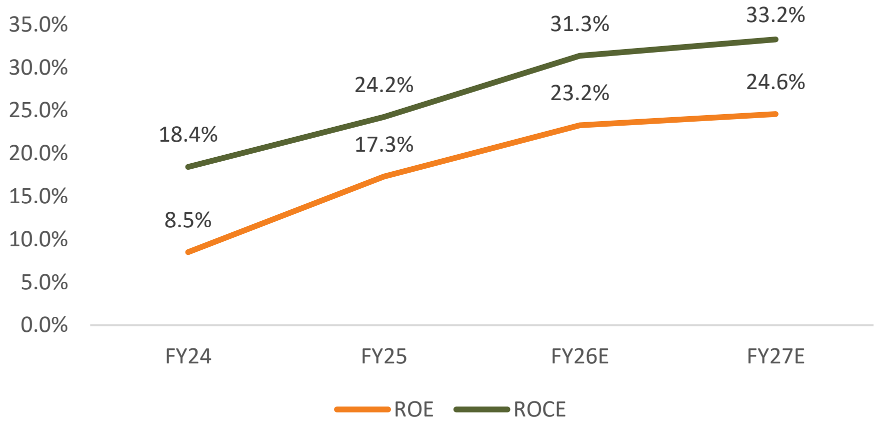
Improved EBITDA and EBITDA Margins



Growing PAT and PAT Margins



Strong Uptick in ROE and ROCE



Source: Company, Anand Rathi Research

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Global Transformer Market Analysis

- The global transformers market is experiencing healthy growth, underpinned by rising electricity demand, grid expansion, and replacement of aging infrastructure. In 2023, the global transformer industry (including power and distribution transformers of various ratings) was valued at approximately USD 54.5 billion. Despite economic uncertainties, the market expanded to around USD 57.8 billion in 2024, and is projected to continue on an upward trajectory over the coming decade. Industry forecasts anticipate a compound annual growth rate (CAGR) of roughly 6%–7% globally.

- For example, one analysis forecasts the transformers market to grow at a CAGR of 6.25% from 2024 through 2030, reaching about USD 83.4 billion by 2030. Extrapolating this trend further to 2032 suggests a global market well above USD 90 billion in value. This growth rate outpaces projected global GDP growth, reflecting the robust capital investment in electrical infrastructure worldwide. Key drivers include expansion of power generation capacities (especially renewables), new transmission and distribution (T&D) networks, and upgrades to smarter, more efficient grids.

- Regional dynamics play a significant role in the market. Asia-Pacific is the largest and fastest-growing region for transformers, fuelled by massive grid build-outs in China and India and continued electrification across Southeast Asia. Three of the top five countries for infrastructure investment needs are in Asia (China, India, Japan), together representing about 39% of global infrastructure demand this translates into enormous demand for transformers and grid equipment. India's grid expansion and rural electrification drive similarly contribute to APAC's dominance. In value terms, Asia-Pacific likely comprises over 40% of the global transformer market.

- North America and Europe are mature markets focusing on replacement of aging transformers (many over 40-50 years old) and enhancements for reliability and resiliency. The U.S., for instance, has number of older distribution transformers nearing end-of-life, spurring steady retrofit demand. North America is also investing in grid hardening and accommodating distributed energy resources, which support demand for both large power transformers and smaller units. Europe is integrating renewable generation at a rapid pace (especially wind and solar), which necessitates new transformers for interconnections and system balancing, in addition to cross-border interconnectors that require very high voltage transformers.

Energy Sector Driving Factor Projections

Driving Factor	Year	Anticipated Valuation (In USD billion)	Anticipated Growth
Carbon Credit Trading Platform	20230	1,602.7 Bn	31.0%
Electrolysers Market	2030	78.01 bn	65.9%
Energy as a Service	2030	100.34 bn	11.6%
Offshore Wind Market	2028	56.8 bn	12.3%
Switch Gear Market	2028	119.9 bn	5.2%
Hydrogen Energy Storage Market	2028	196.8 bn	76.8%
Smart Meter Market	2030	46.14 bn	9.8%
Nuclear Power Market	2029	44.71bn	2.9%
Inverter Market	2028	39.6 bn	16.%
Power Transformer Market	2029	37.7 bn	6.2%

Source: Company, Annual report, Anand Rathi Research

Indian Transformer Market Analysis

- The India transformer market is experiencing significant growth driven by a combination of expanding infrastructure, increasing industrial activity, and evolving energy requirements. Transformers, essential components in power generation, transmission, and distribution, are critical for ensuring the efficient and reliable delivery of electricity across the country. The market is segmented into various types, including power transformers, distribution transformers, instrument transformers, and specialty transformers, each catering to different applications and needs. Key drivers of the market include the rapid expansion of the electrical grid to support India's burgeoning industrial base and the rising demand for electricity driven by urbanization and economic development. Government initiatives such as the Make in India campaign and investments in grid modernization are further fuelling growth. The focus on smart grid technology, renewable energy integration, and infrastructure upgrades is creating opportunities for advanced transformer technologies that enhance efficiency and reliability. The utility segment remains a cornerstone of the market, with significant investments in power grid infrastructure and modernization projects. High-capacity power transformers are in demand to support large-scale projects, while the increasing penetration of renewable energy sources necessitates transformers designed for effective grid integration. Additionally, government programs like the Smart Cities Mission and rural electrification are boosting demand across various sectors. The market also faces challenges such as the need to reduce power losses and maintain grid stability. Transformers with advanced features, such as on-load tap changers (OLTC) and improved cooling technologies, are essential in addressing these issues. Despite the low threat from direct substitutes, technological advancements in energy storage and decentralized power generation are influencing market dynamics.

Year Wise Transformer Demand Upto 2029-30

Year	765kV	400kV						220kV				Total number of Transformer	Total Capacity in MVA
Type of Transformer	Single Phase	Single Phase	Single Phase	Single Phase	Single Phase	Single Phase	Total	Three Phase	Three Phase	Three Phase	Total		
Rating in MVA	500	167	105	500	315	200		200	160	100			
% Share assumed	100	2	1	15	80	2	100	10	80	10	100		
2023-24	107	5	4	13	113	4	139	10	104	21	135	381	118390
2024-25	107	5	4	13	113	4	139	10	104	21	135	381	118390
2025-26	107	5	4	13	113	4	139	10	104	21	135	381	118390
2026-27	107	5	4	13	113	4	139	10	104	21	135	381	118390
2027-28	107	5	4	13	113	4	139	10	104	21	135	381	118390
2028-29	107	5	4	13	113	4	139	10	104	21	135	381	118390
2029-30	107	5	4	13	113	4	139	10	104	21	135	381	118390

Source: Company, Annual Report, Anand Rathi Research

Key Growth Drivers For Indian Market

Government Regulatory Environment and Infrastructure Development: Government initiatives such as the Energy Conservation Act (2002), Minimum Energy Performance Standards (MEPS), and Bureau of Energy Efficiency's (BEE) standards and labelling programs significantly influence the market by mandating energy-efficient transformer production. The Perform, Achieve, and Trade (PAT) scheme incentivizes energy efficiency among large industries, directly influencing transformer market growth through the adoption of energy-efficient designs.

Soaring Electricity Demand: India's electricity demand has been steadily rising due to population growth, urbanization, and industrial expansion. Even with substantial additions in generation, per capita consumption is still well below the global average, implying room for further growth. The push to provide reliable 24x7 power to all citizens and the electrification of new villages/towns ensure continuous demand for distribution transformers. Additionally, government schemes like housing for all, rural electrification (e.g., programs like Saubhagya which achieved near-universal household electrification), and railway electrification all contribute to more transformer installations at the last-mile

Expansion and Modernization of Power Infrastructure: India's power grid is undergoing rapid expansion. The country had an installed generation capacity of ~442 GW in FY2024 and plans to scale this up to 900 GW by FY2032, which is an enormous increase. Achieving this will require commensurate expansion in transmission and distribution networks. The Central Electricity Authority (CEA) of India has laid out transmission plans including thousands of circuit kilometers of new high-voltage lines and hundreds of new substations. Notably, the addition of 12,000+ new substations with over 141,000 MVA capacity is planned from 2022 to 2030, representing a ~29% increase in substation capacity. Each of these substations will utilize multiple transformers.

Metro Rail Network Expansion: India's rapid urbanization and demand for sustainable public transportation offer significant opportunities through ongoing metro rail expansions. Metro-specific transformers must exhibit compact designs, high reliability, and robust fire safety, particularly favoring dry-type transformers in urban underground segments. Projects such as Delhi and Mumbai Metro illustrate successful transformer technology adoption tailored to metro operational needs. Strategic collaborations, technological partnerships, and local manufacturing incentivized by government policies such as "Make in India" enable manufacturers to capitalize on this sector.

Source: Company, Annual Report, Anand Rathi Research

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Rural Electrification: Government initiatives like Deen Dayal Upadhyaya Gram Jyoti Yojana (DDUGJY) and Saubhagya Scheme promote widespread rural electrification, significantly driving transformer demand. Decentralized solar-powered grids necessitate numerous smaller transformers (up to 10 MVA), emphasizing cost-effectiveness, reliability, and resilience. Innovations addressing logistical, environmental, and operational constraints ensure that manufacturers are strategically positioned to benefit from increasing rural electrification projects, backed by substantial government budgets and incentives for local manufacturing.

Smart Grid Adoption: The accelerated adoption of smart grids and associated technologies such as smart transformers creates substantial market opportunities. Smart transformers equipped with sensors offer real-time monitoring and proactive maintenance, significantly improving grid reliability and efficiency. Initiatives like the National Smart Grid Mission (NSGM) and Power Grid Corporation's pilot projects highlight growing demand for integrated smart transformer solutions. Successful pilot implementations in Telangana, Assam,and West Bengal reflect promising prospects for market expansion driven by smart grid integration.

Renewable Energy Integration: India has set aggressive renewable energy targets (500 GW of non-fossil fuel capacity by 2030, including 280 GW solar and 140 GW wind). This energy transition is a major demand driver for transformers. Solar farms, wind farms, and associated transmission lines (like the Green Energy Corridors) require a wide range of transformers: inverter duty transformers at solar plants, generator step-up transformers for wind farm pooling stations, and high-voltage transformers for transmitting renewable power to load centers

Urbanization and Industrialization: Rapid urban development in India means new cities, metro rails, data centers, and industrial parks – each of which contributes to transformer demand. Urban load growth requires new substations and upgrading distribution transformers to handle higher densities. The rise of data centers (driven by the digital economy) is a recent factor; these energy-intensive facilities require dedicated high-capacity transformers and backup units. Similarly, expansion of industries (steel, cement, petrochem, manufacturing) drives demand for both distribution transformers within plants and power transformers feeding industrial clusters.

Source: Company, Annual Report, Anand Rathi Research

Growth Enablers

Magnum Opus 333MVA, 1200kV auto transformer dispatched to National Test Station BINA India through Power Grid. Highest AC Voltage in the World.

132 MVA, 33kV Electric Arc Furnace duty Transformer- 60 Hz Installed at Grupo, Mexico

70 MVA, 36 Kv, Electric Arc Finance Transformers- 50Hz Installed at Yazd, Iran

156 MVA Biggest Furnace duty Installed at Novorross Steel, Russia

315 MVA, 400/220 Kv Auto Transformer under Short Circuit test at KEMA, Netherland

Successful testing of 220/253 MVA EAF transformer. Making it one of the largest Transformer manufactured Globally.

Source: Company, Anand Rathi Research

Recent Strategic Actions

The first phase of the new capacity addition, totaling 15,000 MVA, is set to commence commercial production in May 2025. Additionally, the company plans to expand its Extra High Voltage (EHV) transformer capacity by a further 22,000 MVA. Commercial production from the expanded capacity is expected to begin in February 2026.With this addition, the total production capacity will exceed 75,000 MVA.

The company has announced a new capital expenditure (Capex) infusion of ₹550 crores over the next 15 months. It has initiated the implementation of four new backward integration facilities, with the goal of becoming a 100% backward-integrated organization by the first quarter of FY 2026–27.

TARIL recently secured a landmark order worth ₹740 crore from GETCO, marking the largest single order in the company's history. Additionally, it received an order for a 175 MVA Electric Arc Furnace (EAF) transformer from ArcelorMittal Mexico, as well as an order from Power Grid for a 420 kV three-phase reactor using synthetic organic ester insulating fluid.

With the group achieving a revenue milestone of Rs 20,510 million, the first phase of their strategic roadmap toward the ambitious target of reaching US$1 billion in revenue over the next three financial years is firmly on track. This significant improvement in revenue performance is attributed to the accelerated execution of large-scale orders, enhanced production planning and scheduling, more effective management of receivables, and the strengthening of internal control systems and operational efficiencies.

Source: Company, Anand Rathi Research

Key Risks

- **Growth dependent on initiatives taken by the government:** Any delay in the implementation of the Negative Phase Sequence (NPS) by the government would lead to a fall in demand for transformers used in the generation, transmission, and distribution segments as transformer demand is driven by the addition of power generation capacity. This could lead to a decline in revenue and profitability for TARIL.

- **High level of competition might create pressure on margins:** Huge capacity addition has taken place in the transformer business segment, as many players have expanded their existing capacities to take advantage of the increasing demand for transformers from user industries. These new capacities can exert pressure on TARIL's revenue growth and margins.

- **A slowdown in the capex execution plan of corporates:** Any slowdown in corporate capex planning and execution may impact TARIL's growth and could impact the company's topline and bottom line.

Source: Company, Anand Rathi Research

Valuation and Recommendation:

- TARIL remains highly optimistic about gaining market share by leveraging backward integration and delivering superior quality and lead times, which they believe will provide a clear advantage over competitors in terms of order booking and margin performance. Their strategic approach focuses not on increasing prices to boost margins, but on driving operational efficiency and strengthening integration across the value chain.
- TARIL is undertaking a major capacity expansion, including a 15,000 MVA addition that began in April 2024, with Phase 1 operational by May 2025 and full ramp-up by Q2 FY26. A separate 22,000 MVA EHV transformer expansion at Moraiya is expected to be completed by February 2026. These initiatives will raise total manufacturing capacity to 75,000 MVA. To support this, the company has allocated ₹5,500 million in capex over the next 15 months, with ₹4,000 million planned for FY26—60% for backward integration and 40% for organic growth. The investment is fully funded through ₹5,000 million raised via QIP in FY25 and internal accruals, with no further equity dilution or large debt anticipated.
- The company remains committed to driving margin expansion by prioritizing operational excellence, improving key financial ratios, and further strengthening its backward integration capabilities. As part of its strategic roadmap, the company also aims to become entirely debt-free within the next one to two years, reinforcing its focus on financial sustainability and long-term value creation.
- At CMP the stock is trading at ~70.1x times price to earnings. We initiate our coverage on Transformer and Rectifiers India Limited with a **BUY** rating and a target price of **₹670 per share.**

(In ₹ mn)	FY-24	FY-25	FY-26E	FY-27E
Net Sales	12,910	20,169	35,200	48,720
EBITDA	1,341	3,275	5,649	8,118
EBITDA Margin	10.4%	16.2%	16.0%	16.7%
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EPS (₹)	3.3	7.2	12.6	17.7
P/E (x)	160.4	73.4	41.9	29.9

Source: Company, Anand Rathi Research

Consolidated Financials

(In ₹ Mn)	FY-24	FY-25	FY-26E	FY-27E
Net Sales	**12,910**	**20,169**	**35,200**	**48,720**
Operating Expense	11,569	16,895	29,551	40,602
EBITDA	**1,341**	**3,275**	**5,649**	**8,118**
Other Income	58	317	322	328
Depreciation	247	270	484	860
EBIT	1,152	3,322	5,487	7,586
Interest	508	506	431	504
Misc Item	-	32	-	-
PBT	644	2,848	5,056	7,082
Tax	174	684	1,264	1,771
PAT	**470**	**2,164**	**3,792**	**5,312**

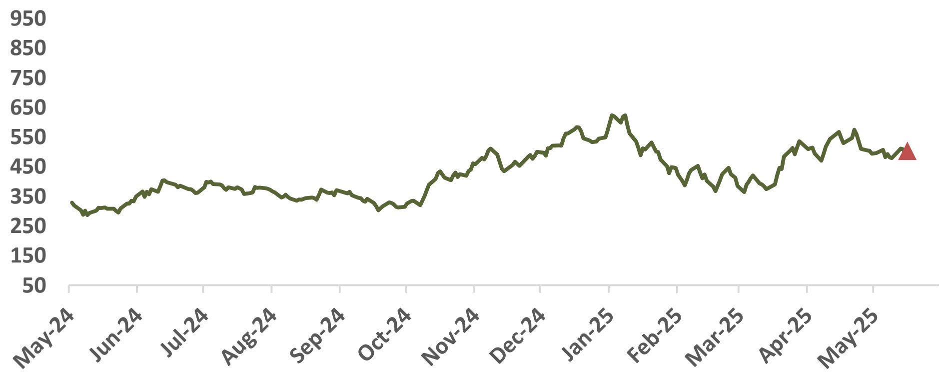
Margins	FY-24	FY-25	FY-26E	FY-27E
Sales Growth %	-	56.2%	74.5%	38.4%
PAT Growth %	-	360.4%	75.2%	40.1%
Operating Margin %	10.4%	16.2%	16.0%	16.7%
Net Margin %	3.6%	10.7%	10.8%	10.9%

Source: Company, Anand Rathi Research

(In ₹ Mn)`	FY-24	FY-25	FY-26E	FY-27E
Liabilities				
Equity Share Capital	143	300	300	300
Reserves & Surplus	5,402	12,219	16,011	21,323
Total Shareholder's Funds	**5,544**	**12,519**	**16,311**	**21,623**
Minority Interest	85	204	204	204
Long-Term Liabilities	531	810	810	810
Other Long-term Liabilities	129	305	305	305
Deferred Tax Liability	(36)	(123)	(123)	(123)
Short-term Liabilities	5,394	8,012	13,201	18,271
Total	**11,647**	**21,727**	**30,708**	**41,089**
Assets				
Net Fixed Assets	1,489	3,129	7,121	11,791
Long-Term L&A	76	4,033	4,033	4,033
Investments	5	305	305	305
Other Non-Current Assets	191	279	279	279
Current Asset	9,886	13,981	18,970	24,682
Total	**11,647**	**21,727**	**30,708**	**41,089**

Rating & Target Price History

TARIL rating history & price chart



NOTE: Prices are as on 19 th May 2025 close.

Source: Bloomberg, Anand Rathi Research

TARIL rating details

Date	Rating	Target Price (₹)	Share Price (₹)
19-May-25	BUY	670	530

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