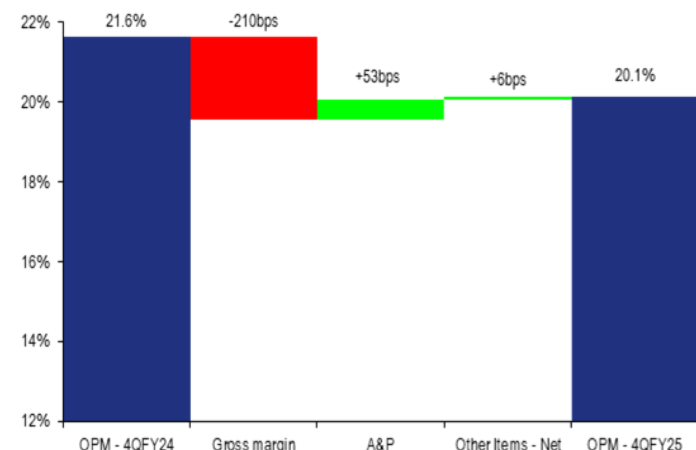
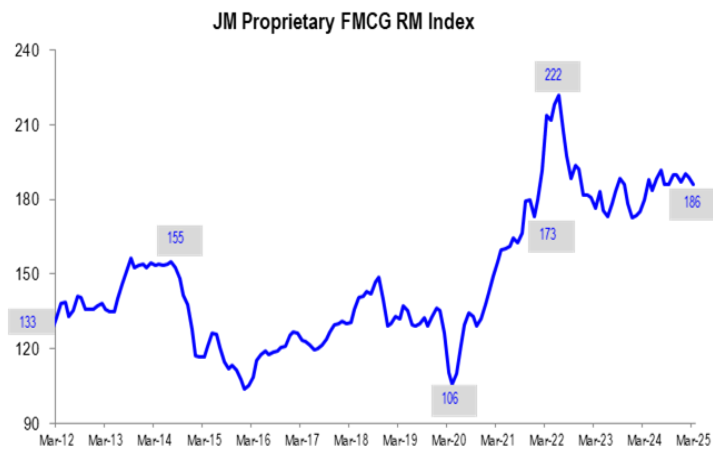


Exhibit 2. 4Q ad-spend was impacted by limited pick-up in...
Operating margin bridge, JMF's consumer universe



Source: Company, JM Financial estimates

Exhibit 3. ... FMCG's A&P spend, RM index remained stable
JM Proprietary FMCG RM Index



Source: JM Financial

Exhibit 4. JMF Media Coverage Universe – Valuation summary

Company Name	CMP (INR)	TP (INR)	Upside (%)	Market Cap (INR mn)	EV (INR mn)	EV/Sales (x)			EV/EBITDA (x)			PER (x)			ROE(%)		
						FY25E	FY26E	FY27E	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E
Zee Entertainment	104	200	93%	99,750	98,777	1.2x	1.1x	1.0x	7.3x	5.7x	4.6x	11.6x	8.5x	6.7x	7.7%	9.6%	11.3%
Sun TV	660	890	35%	2,60,096	2,03,287	5.0x	4.5x	4.4x	9.7x	8.9x	8.7x	13.7x	12.6x	12.0x	17.1%	16.9%	16.1%
Nazara Technologies	961	920	-4%	84,204	78,244	4.8x	3.6x	3.1x	51.2x	36.1x	29.2x	68.4x	78.5x	51.9x	5.5%	3.7%	5.3%
PVR INOX*	916	1,610	76%	89,922	1,04,527	1.7x	1.5x	1.4x	16.3x	9.5x	8.0x	-158.4x	18.9x	15.6x	-0.8%	6.4%	7.2%

Note: Intrinsic EV/EBITDA (pre Ind-AS) for PVR Inox. Source: Bloomberg, JM Financial estimates; as of 11th April 25.

Exhibit 5. JMF Media Coverage Universe – Summary Financials

Company Name	Net Sales (INR mn)			CAGR	EBITDA (INR mn)			CAGR	Reported Profits (INR mn)			CAGR	Adj. EPS (EPS)			CAGR
	FY25E	FY26E	FY27E		FY25E	FY26E	FY27E		FY25E	FY26E	FY27E		FY25E	FY26E	FY27E	
Zee Entertainment	85,220	93,559	1,02,876	6%	13,487	17,441	21,634	34%	8,611	11,680	14,965	120%	8.6	11.2	13.8	41%
SunTV	40,651	44,890	46,278	3%	20,881	22,951	23,496	1%	19,034	20,725	21,612	4%	48.3	52.6	54.8	4%
Nazara Technologies	16,289	21,922	25,231	30%	1,528	2,165	2,683	27%	1,230	1,073	1,622	7%	15.4	12.3	18.5	2%
PVR INOX*	60,735	68,056	75,173	7%	6,401	10,988	13,055	36%	-568	4,768	5,750	nm	-5.8	48.9	59.0	nm

Note: Intrinsic EBITDA (pre-Ind AS) for PVR Inox. Source: Company, JM Financial estimates