

Apr-Jun'24 Earnings Preview

July 8, 2024

Exhibit 1: PL Universe

Companies	Rating	CMP (Rs)	TP (Rs)
ABB India*	Acc	8,679	8,400
Apar Industries	Acc	8,862	8,872
Bharat Electronics	HOLD	324	290
BEML	HOLD	5,060	4,520
BHEL	Reduce	316	264
Carborundum Universal	Acc	1,690	1,631
Engineers India	HOLD	268	264
GE T&D India	Reduce	1,690	1,100
Grindwell Norton	Acc	2,850	2,737
Harsha Engineers Int.	HOLD	572	436
Hindustan Aeronautics	HOLD	5,552	4,515
KEC International	HOLD	903	754
Cummins India	HOLD	4,134	3,719
Kalpataru Projects Int.	HOLD	1,228	1,211
Larsen & Toubro	BUY	3,627	4,047
Praj Industries	BUY	733	815
Siemens#	Acc	7,884	7,030
Thermax	Reduce	5,605	3,923
Triveni Turbine	HOLD	633	653
Voltamp Transformers	HOLD	13,220	10,041

Source: PL

* Y/e Dec / # Y/e Sep

Acc=Accumulate

Top Picks

Praj Industries

Apar Industries

Triveni Turbine

Amit Anwani

amitanwani@plindia.com | 91-22-66322250

Shirom Kapur

shiromkapur@plindia.com | 91-22-66322344

Prathmesh Salunkhe

prathmeshsalunkhe@plindia.com |

Domestic orders to moderate; margins in focus

We expect our capital goods coverage universe to report healthy performance in Q1FY25 owing to 1) the execution of robust opening order books, 2) continued capex-led demand in the domestic market, and 3) strong traction in certain key export segments such as ETCA, turbines and power. Overall, we expect revenue/EBITDA growth of ~11%/23% YoY (~13%/41% YoY ex-L&T). European demand, execution pace, order & enquiry pipeline, and supply chain constraints will be key monitorables. Our top picks are Praj Industries, Triveni Turbine, and Apar Industries.

Order inflows (OI) in Q1FY25 are likely to be partly impacted by general elections in India. However, thermal power, T&D, and buildings & factories saw decent OI during the quarter. In Q1FY25, L&T announced OI in the range of Rs165-330bn, while EPC companies KEC/Kalpataru announced OI worth Rs50bn/Rs23bn. BEL announced OI worth ~Rs48bn, while BHEL announced thermal power OI worth ~Rs200bn. Some ordering activity is likely to have been deferred due to elections. With policies anticipated to remain stable and focused on manufacturing localization, infrastructure development and energy transition, the long-term outlook remains strong across T&D, thermal & renewable power, railways, data centers, defense, etc., especially domestically.

Product/consumables companies' revenue is expected to grow ~17% YoY, led by strong domestic demand. EBITDA margins are likely to improve owing to better sales mix and operating leverage. Within product companies, we expect Consumables to report ~6% YoY revenue growth (CUMI: ~6% YoY & GWN: ~7% YoY), factoring in healthy demand in abrasives, offset by softness in some export markets and Chinese dumping of ceramics and electrominerals.

Project companies' revenue is expected to grow ~9% YoY led by robust opening order books; however, labor shortages during the election period may impact execution pace and margins.

Exhibit 2: 1QFY25E YoY growth (%)

Companies	Sales		EBITDA		PAT	
	Rs mn	YoY gr.	Rs mn	YoY gr.	Rs mn	YoY gr.
ABB	31,968	27.4%	5,786	65.9%	4,739	60.2%
Apar Industries	42,668	13.1%	4,011	15.9%	2,235	13.2%
BEML	6,530	13.2%	-457	NA	-677	NA
Bharat Electronics	38,717	10.3%	7,589	14.2%	6,021	13.4%
BHEL	62,219	24.4%	2,178	NA	787	NA
Carborundum Universal	12,731	5.8%	1,986	17.2%	1,289	13.9%
Cummins	24,628	11.5%	4,556	33.8%	4,047	28.2%
Engineers India	8,649	5.7%	778	9.6%	1,184	-14.8%
GE T&D India	9,284	29.4%	975	91.8%	640	126.8%
Grindwell Norton	7,170	7.3%	1,355	0.2%	981	1.2%
Harsha Engineers	3,661	5.2%	469	12.3%	304	23.5%
Hindustan Aeronautics	43,460	11.0%	9,735	11.0%	9,062	11.3%
Kalpataru Power	37,470	3.5%	3,073	-2.1%	1,139	-9.6%
KEC International	42,664	0.5%	2,560	4.8%	466	10.1%
Larsen & Toubro	5,17,896	8.2%	52,596	8.0%	26,504	6.3%
Praj Industries	9,075	23.2%	998	39.9%	752	28.3%
Siemens	57,119	17.2%	8,511	50.2%	6,711	47.3%
Thermax	22,614	17.0%	1,741	31.7%	1,260	29.3%
Triveni Turbine	4,658	23.7%	922	30.1%	770	26.8%
Voltamp Transformers	3,830	18.9%	643	34.1%	603	18.7%

Source: Company, PL

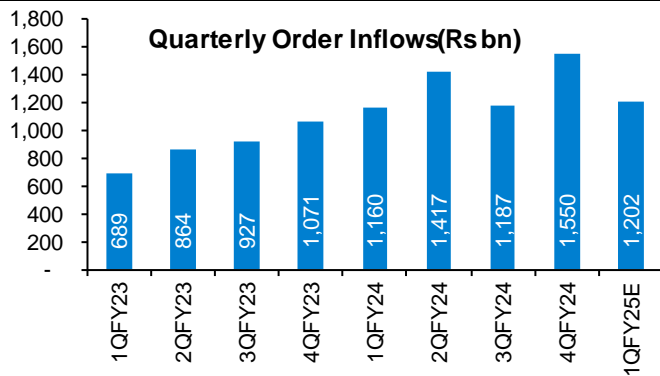
Top Picks

Praj Industries: We remain positive on Praj in the long run given 1) its leadership in domestic ethanol (50-55% market share), 2) large domestic CBG pipeline, 3) healthy export outlook in Engineering driven by ETCA, 4) focus on new technologies such as 2G ethanol, SAF, bio-manufacturing and multi-feedstock plants, and 5) improving margins owing to growing share of exports & services. We expect Praj to report revenue/adj. PAT CAGR of 21.2%/24.7% over FY24-26E. We have a **'Buy'** rating on the stock with a TP of Rs815, valuing it at a PE of 34x FY26E.

Apar Industries: We believe Apar's focus towards value-added products and strong traction in exports business will continue to drive strong topline and profitability in the long run. We expect the company to report revenue/adj. PAT CAGR of 18.9%/14.3% over FY24-26E. We have an **'Accumulate'** rating on the stock with an SoTP-derived TP of Rs8,877, valuing Conductors/ Cables/Specialty Oil segments at 35x/40x/15x FY26E.

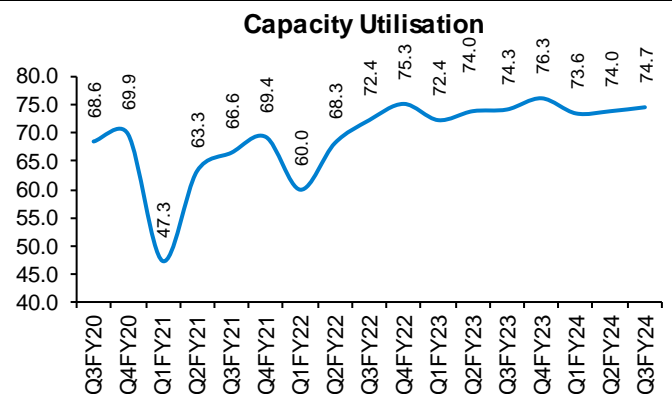
Triveni Turbine: We believe Triveni Turbine's prospects continue to remain strong due to 1) a healthy enquiry pipeline across markets, 2) growing share of higher margin exports and aftermarket sales, 3) strong traction in both industrial and API drive turbines, and 4) robust order book with strong inflows across businesses. We expect the company to report revenue/adj. PAT CAGR of 28.9%/35.4% over FY24-26E. We have a **'Buy'** rating on the stock with a TP of Rs653, valuing it at a PE of 42x FY26E.

Exhibit 3: Decent OI expected in 1QFY25E, despite elections



Source: Company, PL

Exhibit 4: Utilization level continues to remain healthy



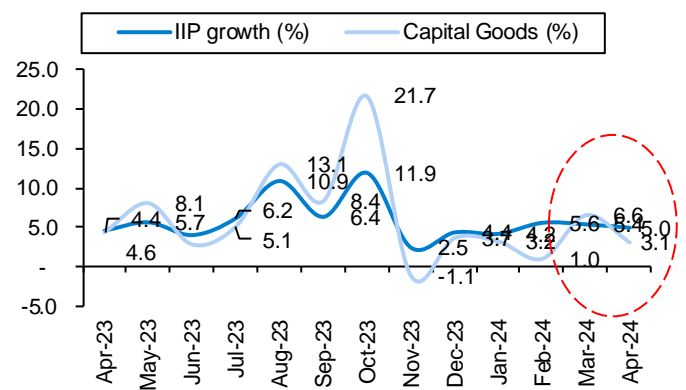
Source: RBI, PL

Exhibit 5: Project activity saw a sharp decline in Q1FY25

Rs trillion	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24
New projects	7.8	3.4	5.8	12.4	0.5
<i>YoY gr.</i>	15%	-39%	-42%	-23%	-93%
Completed projects	1.6	1.8	1.8	3.8	0.3
<i>YoY gr.</i>	30%	32%	-6%	71%	-79%
Stalled projects	0.9	0.3	0.0	1.5	0.9
<i>YoY gr.</i>	1020%	68478%	106%	7378%	-5%
Revived projects	0.3	0.4	0.5	0.5	0.1
<i>YoY gr.</i>	11%	144%	-58%	-53%	-72%

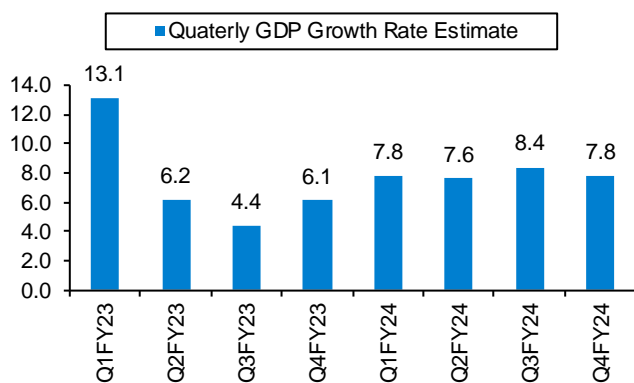
Source: CMIE, PL

Exhibit 6: IIP growth remained stable over the last 3 months



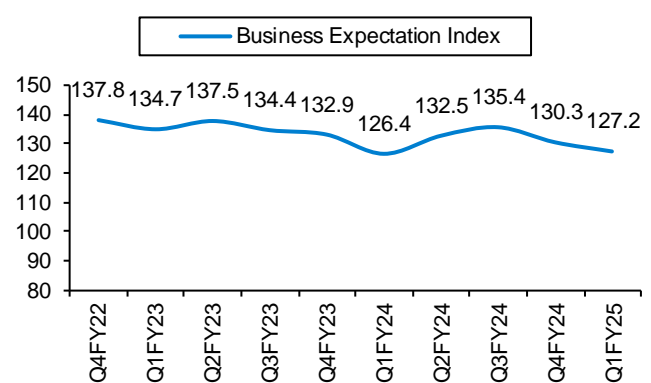
Source: MOSPI, PL

Exhibit 7: GDP growth estimate for Q4FY24 remains robust



Source: MOSPI, PL

Exhibit 8: Business expectation declined further in Q1FY25



Source: RBI, PL

Exhibit 9: Q1FY25 Result Preview

Company Name		Q1FY25E	Q1FY24	YoY gr. (%)	Q4FY24	QoQ gr. (%)	Remark
ABB India	Sales	31,968	25,086	27.4	30,804	3.8	We expect ABB to report revenue growth of ~27% YoY, driven by strong growth in Electrification, Automation, and Motion. EBITDA margin is likely to increase by ~420bps YoY to 18.1% on the back of continued improvement in product mix and pricing. Order inflows for the quarter are likely to be led by the Electrification, with continued traction in large orders from data centers. Management commentary on commodity costs and Robotics order inflow will be key monitorables.
	EBITDA	5,786	3,487	65.9	5,652	2.4	
	Margin (%)	18.1	13.9	420 bps	18.3	-25 bps	
	PBT	6,336	3,931	61.2	6,171	2.7	
	Adj. PAT	4,739	2,958	60.2	4,596	3.1	
Apar Industries	Sales	42,668	37,730	13.1	44,551	(4.2)	We estimate Apar's revenue to rise ~13% YoY, with healthy growth expected in Conductors (led by decent volumes) and Cables. EBITDA margin will likely increase by ~20bps YoY aided by operating leverage. Management's commentary on US demand, supply chain, and freight delays will be key monitorables.
	EBITDA	4,011	3,462	15.9	4,213	(4.8)	
	Margin (%)	9.4	9.2	23 bps	9.5	-6 bps	
	PBT	2,988	2,632	13.5	3,216	(7.1)	
	Adj. PAT	2,235	1,974	13.2	2,362	(5.4)	
Bharat Electronics	Sales	38,717	35,108	10.3	85,285	(54.6)	Bharat Electronics is expected to deliver revenue growth of ~10% YoY, driven by execution of a strong order book. EBITDA margin is expected to rise by ~70bps YoY aided by operating leverage. During the quarter, BEL announced order intake worth ~Rs48bn, including a ~Rs32bn contract from AVNL for supply of supply of indigenously developed Sighting and Fire Control System (FCS) for the upgrade of BMP 2/2K Tanks of the Indian Army. Management commentary on order pipeline, exports, non-defence segment, and supply chain issues will be key monitorables.
	EBITDA	7,589	6,644	14.2	22,800	(66.7)	
	Margin (%)	19.6	18.9	67 bps	26.7	-713 bps	
	PBT	8,028	7,038	14.1	23,856	(66.3)	
	Adj. PAT	6,021	5,308	13.4	17,835	(66.2)	
BEML	Sales	6,530	5,769	13.2	15,137	(56.9)	We expect BEML to register revenue growth of ~13% YoY, driven by continued execution of Metro contracts. EBITDA margin is likely to improve by ~180bps YoY to -7% aided by better absorption of fixed costs. Management commentary on supply chain constraints and order inflows in Defence and Rail & Metro will be key monitorables.
	EBITDA	-457	-505	NA	3,704	NA	
	Margin (%)	-7.0	-8.8	176 bps	24.5	-3147 bps	
	PBT	-677	-750	NA	3,476	NA	
	Adj. PAT	-677	-750	NA	2,568	NA	
BHEL	Sales	62,219	50,034	24.4	82,603	(24.7)	We expect BHEL's revenue to grow ~24% YoY, with healthy execution across both Power and Industry segments. EBITDA margin is estimated to come in at 3.5% (vs loss of -7.3% YoY), led by pick up in execution. The company recorded strong order intake this quarter, including ~Rs133bn for Koderma Phase II from DVC and two contracts worth ~Rs70bn from Adani Power for supercritical thermal power plants. Execution pace, thermal project pipeline, defence prospects, HVDC tendering, and supply chain will be key monitorables.
	EBITDA	2,178	-3,641	NA	7,279	(70.1)	
	Margin (%)	3.5	-7.3	1078 bps	8.8	-531 bps	
	PBT	1,078	-4,699	NA	6,311	(82.9)	
	Adj. PAT	787	-3,517	NA	4,844	(83.8)	
Carborundum Universal	Sales	12,731	12,032	5.8	12,012	6.0	We estimate consolidated revenue to rise ~6% YoY, led by international Abrasives and Ceramics and domestic Electrominerals, partly offset by continued Chinese dumping in domestic retail abrasives and international electrominerals. EBITDA margin is expected to expand by ~150bps YoY to 15.6% aided by improved profitability in AWUKO and RHODIUS. Management commentary on European demand, Chinese dumping in retail abrasives and silicon carbide, and performance of international subsidiaries will be key monitorables.
	EBITDA	1,986	1,694	17.2	2,094	(5.2)	
	Margin (%)	15.6	14.1	152 bps	17.4	-184 bps	
	PBT	1,707	1,494	14.3	1,674	2.0	
	Adj. PAT	1,289	1,132	13.9	1,348	(4.4)	
Engineers India	Sales	8,649	8,183	5.7	8,051	7.4	We expect EIL to register revenue growth of ~6% YoY, with growth across both Consultancy and Turnkey segments. EBITDA margin is expected to improve by ~30bps YoY to 9.0% owing to better margin in Turnkey business. Management commentary on major domestic petrochemical tenders, green energy opportunities, and international business will be key monitorables.
	EBITDA	778	710	9.6	775	0.5	
	Margin (%)	9.0	8.7	32 bps	9.6	-62 bps	
	PBT	1,275	1,560	(18.3)	1,171	8.9	
	Adj. PAT	1,184	1,389	(14.8)	1,155	2.5	
GE T&D India	Sales	9,284	7,176	29.4	9,136	1.6	We expect revenue to grow by ~29% YoY driven by continued execution of a substantial order book. EBITDA margin is expected to expand by ~340bps YoY to 10.5% on the back of better gross margin. Management commentary on HVDC & STATCOM ordering and related party transactions will be key monitorables.
	EBITDA	975	508	91.8	1,110	(12.1)	
	Margin (%)	10.5	7.1	342 bps	12.1	-165 bps	
	PBT	915	386	136.8	1,012	(9.6)	
	Adj. PAT	640	282	126.8	663	(3.4)	

Company Name		Q1FY25E	Q1FY24	YoY gr. (%)	Q4FY24	QoQ gr. (%)	Remark
Grindwell Norton	Sales	7,170	6,684	7.3	6,911	3.8	We expect Grindwell to record revenue growth of ~7% YoY led by the Abrasives segment. EBITDA margin is likely to decline by ~130bps YoY to 18.9% factoring increased investments and some softness in export markets. Performance of Ceramics & Plastics segment will be the key monitorable.
	EBITDA	1,355	1,352	0.2	1,250	8.4	
	Margin (%)	18.9	20.2	-133 bps	18.1	81 bps	
	PBT	1,325	1,310	1.2	1,208	9.7	
	Adj. PAT	981	970	1.2	926	6.0	
Harsha Engineers International	Sales	3,661	3,480	5.2	3,804	(3.8)	We estimate Harsha's revenue to grow ~5% YoY led by decent domestic demand in the Engineering segment and continued execution in Solar EPC, offset by soft demand in Europe. EBITDA margin is likely to increase by ~80bps YoY 12.8% aided by better mix. Management commentary on Romania & China subsidiaries, export demand, bronze bushings, and Japan sales are key monitorables.
	EBITDA	469	418	12.3	545	(13.9)	
	Margin (%)	12.8	12.0	81 bps	14.3	-151 bps	
	PBT	411	336	22.3	495	(16.8)	
	Adj. PAT	304	246	23.5	368	(17.4)	
Hindustan Aeronautics	Sales	43,460	39,154	11.0	1,42,198	(69.4)	HAL's revenue is expected to grow ~11% YoY, driven by execution of an expanded manufacturing order book and steady execution in RoH & Spares. EBITDA margin is likely to remain flat YoY owing to a higher mix of manufacturing revenue offset by lower employee costs (vs a high base in Q1FY24). Margins and provision expenses will be key monitorables.
	EBITDA	9,735	8,768	11.0	53,523	(81.8)	
	Margin (%)	22.4	22.4	1 bps	37.6	-1524 bps	
	PBT	12,115	10,854	11.6	52,343	(76.9)	
	Adj. PAT	9,062	8,142	11.3	39,009	(76.8)	
KEC International	Sales	42,664	42,436	0.5	61,648	(30.8)	We expect revenue to come in flattish YoY in Q1 as labour shortages will likely lead to a slowdown in execution, while Railways business is expected to remain soft. EBITDA margin is also likely to remain largely flattish YoY. During the quarter, KEC announced strong order inflows worth ~Rs50bn led by T&D. Management commentary on execution pace will be a key monitorable.
	EBITDA	2,560	2,443	4.8	3,880	(34.0)	
	Margin (%)	6.0	5.8	24 bps	6.3	-29 bps	
	PBT	605	467	29.6	1,933	(68.7)	
	Adj. PAT	466	423	10.1	1,518	(69.3)	
Cummins India	Sales	24,628	22,087	11.5	23,162	6.3	Cummins' revenue is expected to grow 11.5% YoY, led by strong domestic growth, while exports will likely continue to see some correction owing to geopolitical issues in the Middle East, currency problems in Africa, and soft demand in Europe. EBITDA margin is estimated to increase by ~310bps to 18.5% aided by better product mix. Management's commentary on export markets, CPCBC IV+ sales, data centers, and commodity costs will be key monitorables.
	EBITDA	4,556	3,406	33.8	5,443	(16.3)	
	Margin (%)	18.5	15.4	308 bps	23.5	-500 bps	
	PBT	5,396	4,146	30.2	7,006	(23.0)	
	Adj. PAT	4,047	3,157	28.2	5,615	(27.9)	
Kalpataru Projects International	Sales	37,470	36,220	3.5	51,470	(27.2)	We expect Kalpataru's standalone revenue to grow 3.5% YoY, with labour shortages likely to have an impact on execution. EBITDA margin may contract by ~50bps YoY factoring in higher manufacturing expenses. During the quarter, the company announced order intake worth ~Rs23bn across T&D and B&F. Management commentary on execution pace, tender pipeline, and domestic oil & gas market will be key monitorables.
	EBITDA	3,073	3,140	-2.1	3,999	(23.2)	
	Margin (%)	8.2	8.7	-47 bps	7.8	43 bps	
	PBT	1,583	1,750	-9.6	2,449	(35.4)	
	Adj. PAT	1,139	1,260	-9.6	1,749	(34.9)	
Larsen & Toubro	Sales	5,17,896	4,78,824	8.2	6,70,787	(22.8)	We expect L&T to report consolidated revenue growth of ~8% YoY, led by growth in Energy and services businesses. However, Projects & Manufacturing execution may be impacted by labour shortages. EBITDA margin is likely to remain flattish at 10.2%. During the quarter, L&T announced order intake in the range of Rs165-300bn, led by Solar Energy, Buildings & Factories and Hydrocarbon. Management commentary on international order prospects, domestic tendering activity, working capital, and performance of Hyderabad Metro will be key monitorables.
	EBITDA	52,596	48,686	8.0	72,340	(27.3)	
	Margin (%)	10.2	10.2	-1 bps	10.8	-63 bps	
	PBT	45,152	43,324	4.2	63,282	(28.6)	
	Adj. PAT	26,504	24,930	6.3	43,232	(38.7)	
Praj Industries	Sales	9,075	7,367	23.2	10,186	(10.9)	We estimate Praj to report revenue growth of ~23% YoY, led by robust execution of ETCA orders in the Engineering segment. EBITDA margin is likely to rise by ~130bps owing to better sales mix. Management commentary on sugar-based ethanol orders, GenX facility, IRA 45Z notification on low-carbon ethanol in USA, and CBG business will be key monitorables.
	EBITDA	998	713	39.9	1,262	(20.9)	
	Margin (%)	11.0	9.7	132 bps	12.4	-139 bps	
	PBT	1,003	777	29.1	1,230	(18.5)	
	Adj. PAT	752	587	28.3	919	(18.2)	
Siemens	Sales	57,119	48,732	17.2	57,499	(0.7)	We estimate Siemens to report ~17% YoY revenue growth in Q3SY24 driven execution of a strong opening order book, with healthy growth expected across segments. EBITDA margin is likely to expand by ~330bps YoY to 14.9% aided by lower other expenses vs a high base in Q3SY23. Orders are expected to be driven by continued investments in power infrastructure, rail & metro, data centers, buildings & factories, etc. Digital Industries order inflow will be a key monitorable.
	EBITDA	8,511	5,666	50.2	8,782	(3.1)	
	Margin (%)	14.9	11.6	327 bps	15.3	-37 bps	
	PBT	9,012	6,071	48.4	8,956	0.6	
	Adj. PAT	6,711	4,555	47.3	6,606	1.6	

Company Name		Q1FY25E	Q1FY24	YoY gr. (%)	Q4FY24	QoQ gr. (%)	Remark
Thermax	Sales	22,614	19,330	17.0	27,637	(18.2)	We estimate Thermax's revenue to grow ~17% YoY, with healthy growth expected across segments led by Industrial Products and Green Solutions. EBITDA margin will likely improve by ~90bps YoY to 7.7% owing to better mix. Management's commentary on large orders and bio-CNG business will be key monitorables.
	EBITDA	1,741	1,322	31.7	2,732	(36.3)	
	Margin (%)	7.7	6.8	86 bps	9.9	-218 bps	
	PBT	1,691	1,425	18.7	2,507	(32.5)	
	Adj. PAT	1,260	974	29.3	1,876	(32.8)	
Triveni Turbine	Sales	4,658	3,764	23.7	4,581	1.7	We expect Triveni Turbine to report ~24% YoY revenue growth, driven by strong sales in export markets. EBITDA margin is likely to increase by ~100bps YoY to 19.8% aided by operating leverage benefits. Management commentary on enquiry pipeline, domestic orders, and aftermarket business will be key monitorables.
	EBITDA	922	709	30.1	898	2.7	
	Margin (%)	19.8	18.8	96 bps	19.6	19 bps	
	PBT	1,023	786	30.1	1,009	1.4	
	Adj. PAT	770	608	26.8	760	1.4	
Voltamp Transformers	Sales	3,830	3,222	18.9	5,042	(24.0)	We estimate Voltamp to record revenue growth of ~19% YoY, driven by healthy volumes and higher service revenue. EBITDA margin is likely to rise by ~190bps YoY to 16.8%. Management commentary on competition and commodity costs will be key monitorables.
	EBITDA	643	480	34.1	1,007	(36.1)	
	Margin (%)	16.8	14.9	190 bps	20.0	-318 bps	
	PBT	793	685	15.9	1,194	(33.5)	
	Adj. PAT	603	508	18.7	935	(35.5)	

Source: Company, PL

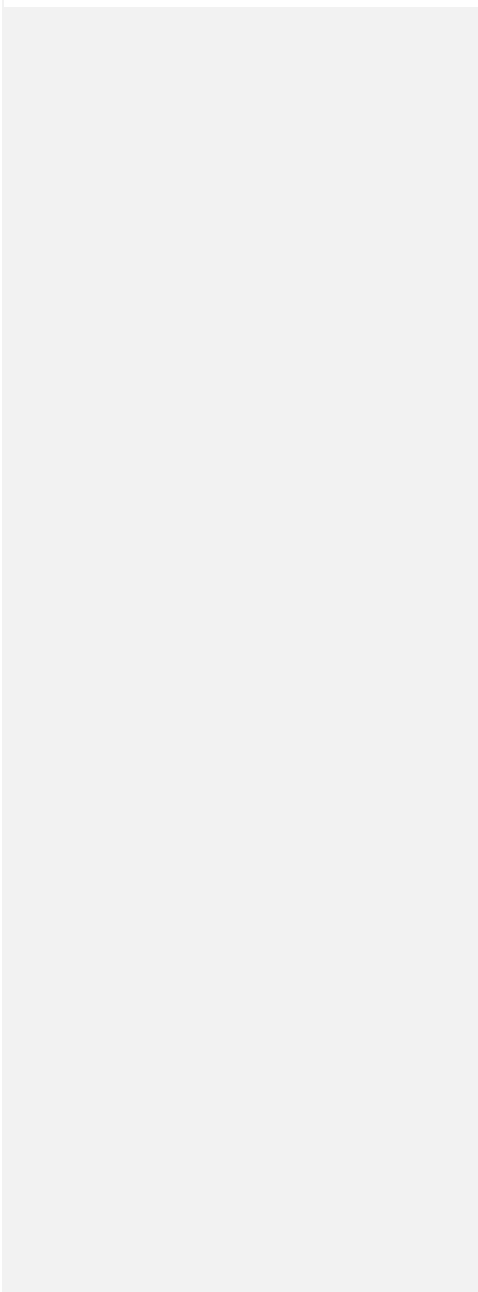




Exhibit 10: Valuation Summary

Company Names	S/C Rating	CMP (Rs)	TP (Rs)	MCAp (Rs bn)	Sales (Rs bn)				EBITDA (Rs bn)				PAT (Rs bn)				EPS (Rs)				RoE (%)				PE (x)			
					FY23	FY24	FY25E	FY26E	FY23	FY24	FY25E	FY26E	FY23	FY24	FY25E	FY26E	FY23	FY24	FY25E	FY26E	FY23	FY24	FY25E	FY26E	FY23	FY24	FY25E	FY26E
ABB India*	S Acc	8,679	8,400	1,839.2	85.7	104.5	131.4	159.2	9.6	14.9	20.9	26.1	7.7	12.5	17.0	21.1	36.4	58.9	80.2	99.6	17.1	22.9	26.0	26.8	238.8	147.3	108.3	87.2
Apar Industries	C Acc	8,862	8,872	356.0	143.4	161.5	194.4	228.5	12.3	15.2	16.4	19.7	6.4	8.3	8.5	10.8	166.6	205.4	212.5	268.3	32.3	27.0	25.4	33.5	53.2	43.1	41.7	33.0
Bharat Electronics	S HOLD	324	290	2,368.7	176.5	201.7	232.8	270.7	40.5	50.0	57.0	67.5	30.1	40.2	44.4	53.1	4.1	5.5	6.1	7.3	23.5	27.1	24.6	24.6	78.8	58.9	53.4	44.7
BEML	C HOLD	5,060	4,520	210.7	39.0	40.5	48.2	57.2	3.6	4.4	6.0	7.9	1.6	2.8	4.0	5.4	37.9	67.7	95.2	129.1	6.6	11.1	14.1	16.8	133.4	74.8	53.1	39.2
BHEL ¹	S Reduce	316	264	1,101.7	233.6	238.9	324.1	419.5	9.5	6.1	21.9	55.4	6.2	2.6	12.1	36.8	1.8	0.7	3.5	10.6	2.5	1.0	4.8	13.3	176.5	423.9	90.8	29.9
Carborundum Universal	C Acc	1,690	1,631	321.6	46.5	47.0	51.9	59.1	6.5	7.4	8.6	10.3	4.0	4.6	5.6	6.9	20.8	24.2	29.4	36.1	15.3	15.5	16.6	17.7	81.3	69.7	57.5	46.8
Engineers India	C HOLD	268	264	150.7	33.3	32.8	38.5	46.1	3.1	3.0	4.5	6.1	3.5	4.5	4.9	6.1	6.2	7.9	8.7	10.9	18.6	21.1	20.4	22.7	43.5	33.8	30.8	24.6
GE T&D India ¹	S Reduce	1,690	1,100	432.7	27.7	31.7	44.5	57.1	1.0	3.2	5.2	8.0	0.0	1.8	3.5	5.6	-0.1	7.1	13.7	22.0	-0.2	15.6	25.6	33.4	NA	239.0	123.6	76.8
Grindwell Norton	C Acc	2,850	2,737	315.6	25.4	27.0	30.8	36.5	5.0	5.4	6.1	7.5	3.6	4.0	4.5	5.5	32.7	36.3	40.8	49.8	21.5	20.8	20.6	22.2	87.2	78.5	69.9	57.3
Harsha Engineers International	C HOLD	572	436	52.1	13.6	13.9	15.3	17.1	1.9	1.7	2.1	2.6	1.2	1.1	1.4	1.8	13.5	12.2	15.3	19.8	15.5	9.9	11.2	13.0	42.2	46.7	37.3	28.8
Hindustan Aeronautics	C HOLD	5,552	4,515	3,713.0	269.3	298.3	334.9	374.1	66.8	91.9	87.7	100.0	46.3	72.1	67.1	75.5	69.2	107.8	100.3	112.9	21.6	27.4	21.3	20.6	80.3	51.5	55.4	49.2
KEC International	C HOLD	903	754	232.0	172.8	199.1	228.7	258.6	8.3	12.1	17.5	24.4	1.8	3.5	7.9	12.9	6.8	13.5	30.8	50.3	4.8	8.8	17.8	24.1	131.8	66.9	29.3	18.0
Cummins India	S HOLD	4,134	3,719	1,145.9	77.4	89.6	102.6	118.0	12.4	17.6	19.1	22.6	11.4	16.6	17.6	20.6	41.1	60.0	63.5	74.4	22.3	28.8	26.0	26.4	100.5	68.9	65.1	55.6
Kalpataru Projects International	S HOLD	1,228	1,211	199.5	143.4	167.6	206.8	252.6	11.6	13.7	17.5	23.7	4.9	5.6	7.5	11.7	30.4	34.4	46.2	71.9	9.6	10.1	12.4	17.0	40.5	35.7	26.6	17.1
Larsen & Toubro	C BUY	3,627	4,047	4,917.8	1833.4	2211.1	2538.7	2868.0	207.5	234.9	277.3	345.3	103.7	129.9	156.1	203.9	76.5	95.8	115.1	150.4	12.1	14.8	16.7	18.5	47.4	37.9	31.5	24.1
Praj Industries	C BUY	733	815	134.8	35.3	34.7	41.3	50.9	3.1	3.7	4.5	5.8	2.4	2.8	3.4	4.4	13.0	15.4	18.7	24.0	24.1	24.1	24.7	26.6	56.2	47.6	39.2	30.6
Siemens#	C Acc	7,884	7,030	2,806.6	161.4	195.5	230.0	270.1	17.6	24.9	31.6	38.2	12.6	19.4	25.2	31.1	35.4	54.6	70.9	87.3	11.5	15.7	17.7	18.7	222.4	144.5	111.2	90.3
Thermax ¹	C Reduce	5,605	3,923	631.1	80.9	93.2	109.7	122.4	6.0	8.0	10.0	11.7	4.5	6.6	7.2	8.5	40.0	58.9	64.0	75.8	12.2	16.0	15.4	16.3	140.0	95.2	87.6	74.0
Triveni Turbine	C HOLD	633	653	201.3	12.5	16.5	21.3	27.5	2.4	3.2	4.5	5.9	2.0	2.7	3.7	4.9	6.2	8.5	11.7	15.5	24.2	31.3	34.4	36.3	102.8	74.8	54.2	40.7
Voltamp Transformers ¹	S HOLD	13,220	10,041	133.7	13.9	16.2	19.0	21.9	2.3	3.2	3.2	3.8	2.0	3.1	2.9	3.4	197.6	303.8	289.9	334.7	19.5	25.0	20.2	20.1	66.9	43.5	45.6	39.5

Source: Company, PL * Y/e Dec / # Y/e Sep S=Standalone / C=Consolidated / Acc=Accumulate

Some stocks have variation from our rating system concerning target prices and upsides given increased market volatility. Stocks in which we have a long-term positive outlook, the TP and rating has not been changed as well. We shall review the same at the time of results.

¹ Given the steep run up in stock price, we will review our rating post the Q1FY25 result.



Exhibit 11: Change in Estimates

	Rating		Target Price			Sales						PAT						EPS					
						FY25E			FY26E			FY25E			FY26E			FY25E			FY26E		
	C	P	C	P	% Chng.	C	P	% Chng.	C	P	% Chng.	C	P	% Chng.	C	P	% Chng.	C	P	% Chng.	C	P	% Chng.
ABB India*	Acc	Acc	8,400	8,400	0.0%	1,31,374	1,31,374	0.0%	1,59,180	1,59,180	0.0%	16,988	16,988	0.0%	21,098	21,098	0.0%	80.2	80.2	0.0%	99.6	99.6	0.0%
Apar Industries	Acc	Acc	8,872	8,877	-0.1%	1,94,365	1,94,171	0.1%	2,28,543	2,28,314	0.1%	8,536	8,523	0.2%	10,779	10,764	0.1%	212.5	212.2	0.2%	268.3	268.0	0.1%
Bharat Electronics	HOLD	HOLD	290	290	0.0%	2,32,773	2,32,773	0.0%	2,70,702	2,70,702	0.0%	44,376	44,376	0.0%	53,050	53,050	0.0%	6.1	6.1	0.0%	7.3	7.3	0.0%
BEML	HOLD	HOLD	4,520	4,520	0.0%	48,247	48,247	0.0%	57,196	57,196	0.0%	3,966	3,966	0.0%	5,378	5,378	0.0%	95.2	95.2	0.0%	129.1	129.1	0.0%
BHEL	REDUCE	REDUCE	264	264	0.0%	3,24,109	3,24,109	0.0%	4,19,480	4,19,480	0.0%	12,133	12,133	0.0%	36,790	36,790	0.0%	3.5	3.5	0.0%	10.6	10.6	0.0%
Carborundum Universal	Acc	Acc	1,631	1,631	0.0%	51,943	51,943	0.0%	59,057	59,057	0.0%	5,592	5,592	0.0%	6,877	6,877	0.0%	29.4	29.4	0.0%	36.1	36.1	0.0%
Engineers India	HOLD	HOLD	264	264	0.0%	38,477	38,477	0.0%	46,086	46,086	0.0%	4,886	4,886	0.0%	6,119	6,119	0.0%	8.7	8.7	0.0%	10.9	10.9	0.0%
GE T&D India	REDUCE	REDUCE	1,100	1,100	0.0%	44,456	44,456	0.0%	57,088	57,088	0.0%	3,502	3,502	0.0%	5,631	5,631	0.0%	13.7	13.7	0.0%	22.0	22.0	0.0%
Grindwell Norton	Acc	Acc	2,737	2,749	-0.4%	30,798	30,798	0.0%	36,475	36,475	0.0%	4,514	4,518	-0.1%	5,511	5,534	-0.4%	40.8	40.8	-0.1%	49.8	50.0	-0.4%
Harsha Engineers International	HOLD	HOLD	436	436	0.0%	15,311	15,311	0.0%	17,098	17,098	0.0%	1,395	1,395	0.0%	1,806	1,806	0.0%	15.3	15.3	0.0%	19.8	19.8	0.0%
Hindustan Aeronautics	HOLD	HOLD	4,515	4,515	0.0%	3,34,871	3,34,871	0.0%	3,74,064	3,74,064	0.0%	67,059	67,059	0.0%	75,482	75,482	0.0%	100.3	100.3	0.0%	112.9	112.9	0.0%
KEC International	HOLD	HOLD	754	754	0.0%	2,28,664	2,28,664	0.0%	2,58,591	2,58,591	0.0%	7,923	7,923	0.0%	12,920	12,920	0.0%	30.8	30.8	0.0%	50.3	50.3	0.0%
Cummins India	HOLD	HOLD	3,719	3,719	0.0%	1,02,589	1,02,589	0.0%	1,17,980	1,17,980	0.0%	17,604	17,604	0.0%	20,616	20,616	0.0%	63.5	63.5	0.0%	74.4	74.4	0.0%
Kalpataru Projects International	HOLD	HOLD	1,211	1,211	0.0%	2,06,839	2,06,839	0.0%	2,52,639	2,52,639	0.0%	7,504	7,504	0.0%	11,677	11,677	0.0%	46.2	46.2	0.0%	71.9	71.9	0.0%
Larsen & Toubro	BUY	BUY	4,047	4,047	0.0%	25,38,706	25,38,706	0.0%	28,68,029	28,68,029	0.0%	1,56,054	1,56,054	0.0%	2,03,939	2,03,939	0.0%	115.1	115.1	0.0%	150.4	150.4	0.0%
Praj Industries	BUY	BUY	815	815	0.0%	41,268	41,268	0.0%	50,945	50,945	0.0%	3,438	3,438	0.0%	4,406	4,406	0.0%	18.7	18.7	0.0%	24.0	24.0	0.0%
Siemens#	Acc	Acc	7,030	7,030	0.0%	2,29,992	2,29,992	0.0%	2,70,093	2,70,093	0.0%	25,231	25,231	0.0%	31,075	31,075	0.0%	70.9	70.9	0.0%	87.3	87.3	0.0%
Thermax	REDUCE	REDUCE	3,923	3,923	0.0%	1,09,730	1,09,730	0.0%	1,22,361	1,22,361	0.0%	7,203	7,203	0.0%	8,531	8,531	0.0%	64.0	64.0	0.0%	75.8	75.8	0.0%
Triveni Turbine	HOLD	HOLD	653	653	0.0%	21,348	21,348	0.0%	27,468	27,468	0.0%	3,713	3,713	0.0%	4,939	4,939	0.0%	11.7	11.7	0.0%	15.5	15.5	0.0%
Voltamp Transformers	HOLD	HOLD	10,041	10,018	0.2%	19,035	18,997	0.2%	21,872	21,828	0.2%	2,933	2,926	0.2%	3,386	3,379	0.2%	289.9	289.2	0.2%	334.7	333.9	0.2%

Source: Company, PL * Y/e Dec / # Y/e Sep C=Current / P=Previous / Acc=Accumulate

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	ABB India	Accumulate	8,400	7,984
2	Apar Industries	Accumulate	8,877	8,340
3	BEML	Hold	4,520	4,549
4	Bharat Electronics	Hold	290	284
5	BHEL	Reduce	264	302
6	Carborundum Universal	Accumulate	1,631	1,516
7	Cummins India	Hold	3,719	3,597
8	Engineers India	Hold	264	251
9	GE T&D India	Reduce	1,100	1,430
10	Grindwell Norton	Accumulate	2,749	2,576
11	Harsha Engineers International	Hold	436	438
12	Hindustan Aeronautics	Hold	4,515	4,715
13	Kalpataru Projects International	Hold	1,211	1,188
14	KEC International	Hold	754	770
15	Larsen & Toubro	BUY	4,047	3,487
16	Praj Industries	BUY	815	700
17	Siemens	Accumulate	7,030	6,660
18	Thermax	Reduce	3,923	4,609
19	Triveni Turbine	Hold	653	631
20	Voltamp Transformers	Hold	10,018	9,985

PL's Recommendation Nomenclature

Buy	: > 15%
Accumulate	: 5% to 15%
Hold	: +5% to -5%
Reduce	: -5% to -15%
Sell	: < -15%
Not Rated (NR)	: No specific call on the stock
Under Review (UR)	: Rating likely to change shortly

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3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209

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